ANNUAL STATEMENT

## FOR THE YEAR ENDING DECEMBER 31, 2017

OF THE CONDITION AND AFFAIRS OF THE


State of
County of
The officers of this reporting entity, being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ, or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively. Furthermore, the scope of this attestation by the described officers also includes the related corresponding electronic fliing with the NAIC, when required, that is an exact copy (except for formatting differences due to electronic fling) of the enclosed statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement.

David Thomas Reynolds
President

Michael Troy Meyer
Asst. Treasurer, VP and Corporate Controller

Richard Charles Fisher CFO and Vice President
a. Is this an original filing?

Yes [ X ] No [ ]
b. If no:

1. State the amendment number
2. Date filed
3. Number of pages attached


## ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.

LIABILITIES, CAPITAL AND SURPLUS


## STATEMENT OF REVENUE AND EXPENSES

|  | Current Year |  | Prior Year |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 1 \\ \text { Uncovered } \\ \hline \end{gathered}$ | $\begin{gathered} 2 \\ \text { Total } \\ \hline \end{gathered}$ | $\begin{gathered} 3 \\ \text { Total } \end{gathered}$ |
|  | xxx. | 808,344 | 731,106 |
|  | xxx | 577, 120,617 | 454,577,067 |
|  | xxx | $\ldots$ | 0 |
|  | xxx. |  | 0 |
|  | xxx |  | 0 |
|  | xxx | 0 | 0 |
|  | xxx |  | 0 |
|  | xxx | .589, 353,664 | .454,577,067 |
| Hospital and Medical: |  |  |  |
| 9. Hospital/medical benefits |  | 409, 129,593 | 277,411,800 |
| 10. Other professional services |  | $\ldots$-. $9,160,567$ | ---8,386,181 |
| 11. Outside referrals |  |  | 0 |
| 12. Emergency room and out-of-area |  | 22,018,548 | 20,912,948 |
| 13. Prescription drugs |  | .65,594,470 | .53,705,825 |
| 14. Aggregate write-ins for other hospital and medical_ | 0 |  | 0 |
| 15. Incentive pool, withhold adjustments and bonus amounts. |  |  | 0 |
| 16. Subtotal (Lines 9 to 15) | 0 | .505, 903, 178 | 360,416,754 |
| Less: |  |  |  |
| 17. Net reinsurance recoveries |  | -.165,794 | 7,208 |
| 18. Total hospital and medical (Lines 16 minus 17) | 0 | 505,737,384 | 360,409,546 |
| 19. Non-health claims (net). |  |  | 0 |
| 20. Claims adjustment expenses, including \$ ..--- |  | 7,157,015 | .4,657,591 |
| 21. General administrative expenses. |  | 79,726,643 | .70,010,471 |
| 22. Increase in reserves for life and accident and health contracts (including |  |  |  |
|  |  |  | 0 |
| 23. Total underwriting deductions (Lines 18 through 22). | 0 | 592,621,042 | 435,077,608 |
| 24. Net underwriting gain or (loss) (Lines 8 minus 23) | xxx | ( $3,267,378$ ) | .19,499,459 |
| 25. Net investment income earned (Exhibit of Net Investment Income, Line 17). |  | 890,448 | .577,841 |
| 26. Net realized capital gains (losses) less capital gains tax of \$ |  |  | 0 |
| 27. Net investment gains (losses) (Lines 25 plus 26). | 0 | .-890,448 | .577,841 |
| 28. Net gain or (loss) from agents' or premium balances charged off [(amount recovered <br> \$ $\qquad$ ) (amount charged off \$ $\qquad$ )] $\qquad$ |  |  | 0 |
| 29. Aggregate write-ins for other income or expenses | 0 | $\ldots . . . .(144,908)$ | .31,451 |
| 30. Net income or (loss) after capital gains tax and before all other federal income taxes (Lines 24 plus 27 plus 28 plus 29). $\qquad$ | xXX | --... (2,521, 838) | .20,108,751 |
| 31. Federal and foreign income taxes incurred. | xxx | -.. $(397,070)$ | .10,111,847 |
| 32. Net income (loss) (Lines 30 minus 31) | XXX | $(2,124,768)$ | 9,996,903 |
| DETAILS OF WRITE-INS |  |  |  |
| 0601. | xxx |  | 0 |
| 0602. | xXX |  | 0 |
|  | xXX |  | 0 |
| 0698. Summary of remaining write-ins for Line 6 from overflow page | xxx | 0 | 0 |
| 0699. Totals (Lines 0601 through 0603 plus 0698) (Line 6 above) | xxx | 0 | 0 |
| 0701. | xxx |  | 0 |
| 0702. | $x x x$ |  | 0 |
| 0703. | xxx |  | 0 |
| 0798. Summary of remaining write-ins for Line 7 from overflow page | xxx | 0 | 0 |
| 0799. Totals (Lines 0701 through 0703 plus 0798) (Line 7 above) | xxx | 0 | 0 |
| 1401. |  |  | 0 |
| 1402. |  |  | 0 |
| 1403. |  |  | 0 |
| 1498. Summary of remaining write-ins for Line 14 from overflow page1499. Totals (Lines 1401 through 1403 plus 1498 ) (Line 14 above) | 0 | 0 | 0 |
|  | 0 | 0 | 0 |
| 2901. Fines and penalties |  | .-... $(144,908)$ | .31,451 |
| 2902. --------------- |  |  | 0 |
| 2903. |  |  | 0 |
| 2998. Summary of remaining write-ins for Line 29 from overflow page2999. Totals (Lines 2901 through 2903 plus 2998) (Line 29 above) |  |  | 0 |
|  | 0 | $(144,908)$ | 31,451 |

## STATEMENT OF REVENUE AND EXPENSES (Continued)

|  | $\begin{gathered} 1 \\ \text { Current Year } \\ \hline \end{gathered}$ | $\begin{gathered} 2 \\ \text { Prior Year } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| CAPITAL \& SURPLUS ACCOUNT |  |  |
| 33. Capital and surplus prior reporting year | ..73,076,008 | ----------46,515,205 |
| 34. Net income or (loss) from Line 32. | --..-. $(2,124,768)$ | ----------9,996,903 |
| 35. Change in valuation basis of aggregate policy and claim reserves. |  | - |
| 36. Change in net unrealized capital gains (losses) less capital gains tax of \$ | -- 0 |  |
| 37. Change in net unrealized foreign exchange capital gain or (loss) |  |  |
| 38. Change in net deferred income tax | -----. (3,754,064) | -----------8,997,260 |
| 39. Change in nonadmitted assets. | ---.-.-1,949,205 | -----------4,566,638 |
| 40. Change in unauthorized and certified reinsurance | -- 0 | ---------------------0 |
| 41. Change in treasury stock | --- 0 | ----------------------0 |
| 42. Change in surplus notes. | 0 | ----------------------0 |
| 43. Cumulative effect of changes in accounting principles |  | 0 |
| 44. Capital Changes: |  |  |
| 44.1 Paid in .-. | . 0 | ---------------------. 0 |
| 44.2 Transferred from surplus (Stock Dividend). |  |  |
| 44.3 Transferred to surplus |  | 0 |
| 45. Surplus adjustments: |  |  |
| 45.1 Paid in. | 0 | 3,000,000 |
| 45.2 Transferred to capital (Stock Dividend). | 0 | --- 0 |
| 45.3 Transferred from capital. |  | 0 |
| 46. Dividends to stockholders. | 0 | -0 |
| 47. Aggregate write-ins for gains or (losses) in surplus ... | -- 0 | $\ldots$ |
| 48. Net change in capital and surplus (Lines 34 to 47) | . $(3,929,628)$ | 26,560,803 |
| 49. Capital and surplus end of reporting year (Line 33 plus 48) | 69,146,380 | 73,076,008 |
| DETAILS OF WRITE-INS |  |  |
| 4701. |  | 0 |
| 4702. |  | 0 |
| 4703. |  | 0 |
| 4798. Summary of remaining write-ins for Line 47 from overflow page | -----.-. 0 | ------.-. 0 |
| 4799. Totals (Lines 4701 through 4703 plus 4798 ) (Line 47 above) | 0 | 0 |

CASH FLOW

| Cash from Operations | $\begin{gathered} 1 \\ \text { Current Year } \\ \hline \end{gathered}$ | $\stackrel{2}{2}$ |
| :---: | :---: | :---: |
| 1. Premiums collected net of reinsurance | 570,865,830 | 459, 103, 883 |
| 2. Net investment income, | .568,667 | 779, 194 |
| 3. Miscellaneous income |  | 0 |
| 4. Total (Lines 1 through 3) | 571, 434,497 | 459,883,077 |
| 5. Benefit and loss related payments | 488,501,558 | 374,379, 296 |
| 6. Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts. |  |  |
| 7. Commissions, expenses paid and aggregate write-ins for deductions | .-..-89,214,333 | --..-67,289,296 |
| 8. Dividends paid to policyholders. |  |  |
|  | $(471,741)$ | 16,305,731 |
| 10. Total (Lines 5 through 9). | 577, 244, 150 | 457,974,323 |
| 11. Net cash from operations (Line 4 minus Line 10) | $(5,809,653)$ | 1,908,754 |
| Cash from Investments |  |  |
| 12. Proceeds from investments sold, matured or repaid: |  |  |
| 12.1 Bonds .-. | 48,600,000 | 2,542,000 |
| 12.2 Stocks |  |  |
| 12.3 Mortgage loans _ |  |  |
| 12.4 Real estate. |  | 0 |
| 12.5 Other invested assets. |  | 0 |
| 12.6 Net gains or (losses) on cash, cash equivalents and shor-term investments |  | 0 |
| 12.7 Miscellaneous proceeds | 0 | 0 |
| 12.8 Total investment proceeds (Lines 12.1 to 12.7) | 48,600,000 | 2,542,000 |
| 13. Cost of investments acquired (long-term only): |  |  |
| 13.1 Bonds | 63,939,727 | -46,625,332 |
| 13.2 Stocks |  | 0 |
| 13.3 Mortgage loans |  | . 0 |
| 13.4 Real estate. | 0 | 0 |
| 13.5 Other invested assets. | 0 | 0 |
| 13.6 Miscellaneous applications. |  | 0 |
| 13.7 Total investments acquired (Lines 13.1 to 13.6). | _63,939,727 | -46,625,332 |
| 14. Net increase (decrease) in contract loans and premium notes .- |  |  |
| 15. Net cash from investments (Line 12.8 minus Line 13.7 minus Line 14). | $(15,339,727)$ | $(44,083,332)$ |
| Cash from Financing and Miscellaneous Sources ${ }^{\text {a }}$ |  |  |
|  |  |  |
| 16.1 Surplus notes, capital notes. |  |  |
| 16.2 Capital and paid in surplus, less treasury stock. |  | 3,000,000 |
| 16.3 Borrowed funds ... |  |  |
| 16.4 Net deposits on deposit-type contracts and other insurance liabilities |  | 0 |
| 16.5 Dividends to stockholders ..- |  | -0 |
| 16.6 Other cash provided (applied). | 544,806 | 5,480,380 |
| 17. Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6) .. | 544,806 | 8,480,380 |
| RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS |  |  |
| 18. Net change in cash, cash equivalents and shor-term investments (Line 11, plus Lines 15 and 17) ... | $(20,604,574)$ | $(33,694,198)$ |
| 19. Cash, cash equivalents and short-term investments: |  |  |
| 19.1 Beginning of year -..----- | . $94,627,771$ | -..128,321,969 |
| 19.2 End of year (Line 18 plus Line 19.1)... | 74,023,197 | 94,627,771 |

ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.
ANALYSIS OF OPERATIONS BY LINES OF BUSINESS

|  |  | ANALY |  |  | , | USIN |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 Total | 2 Comprehensive (Hospital $\&$ Medical) | 3 <br> Medicare Supplement | 4 <br> Dental Only | 5 <br> Vision Only | 6Federal <br> Employees <br> Heath <br> Benefit PlanBen | $\begin{gathered} 7 \\ \text { Title } \\ \text { XVIII } \\ \text { Medicare } \end{gathered}$ | $\begin{gathered} \hline 8 \\ \text { Title } \\ \text { XIX } \\ \text { Medicaid } \end{gathered}$ | Other Health | 10 Other Non-Health |
| 1. Net premium income - | .577, 120,617 |  |  |  |  |  | --. $36,324,597$ | .540,796,020 |  |  |
| 2. Change in unearned premium reserves and reserve for rate credit | -.-12,233,047 |  |  |  |  |  |  | ,233,047 |  |  |
| 3. Fee-for-service (net of $\$$ $\qquad$ medical expenses) |  |  |  |  |  |  |  |  |  | XXX |
| 4. Risk revenue |  |  |  |  |  |  |  |  |  | xxX |
| 5. Aggregate wite-ins for other health care related revenues |  |  |  |  |  |  |  |  |  | xxx |
| 6. Aggregate witt-ins for other non-heath care related revenues |  | xxX | xxx | . xxx | - xxx | xxx | --- xxx | --.xxx | --.-xxx |  |
|  | --..-59, 353,664 | -... 0 | $\ldots$ | --..-0 | ---.- 0 | --. 0 | ---------36,324,597 | --------.-553,029,067 | . 0 | ---.-. 0 |
| 8. Hospitalmedical benefits. | -..-409,129,593 |  |  |  |  |  | --.-24,184,681 | -----------384,944,912 |  | XXX |
| 9. Other professional serices. | -.9,160,567 |  |  |  |  |  | ---.-.-397,313 | --.-.8,763,254 |  | xxx |
| 10. Outside referrals .-.------- |  |  |  |  |  |  |  |  |  | xxX |
| 11. Emergency room and out-of-area | -..-22,018,549 |  |  |  |  |  | ------1,788,030 | --.-.-.-20,230,519 |  | XXX |
| 12. Prescription drugs.. | ----65,594,470 |  |  |  |  |  | -----2,821,364 | --------62,773, 106 |  | XXX |
| 13. Aggregate wite-ins for other hospita and medical...-. | --... 0 | -..-0 | -... 0 | ---------.-.-. 0 | --.-. 0 | --..-0 |  |  | 0 | XXX |
| 14. Incentive pool, withhold adjustments and bonus amounts. |  |  |  |  |  |  |  |  |  | xXX |
| 15. Subtotal (Lines 8 to 14) ... | -.-.-505,903, 179 | --.-. 0 | --.-. 0 | -----------.-. 0 | --.-.-. 0 | --..-0 | -------29, 191,388 | -.-.-. $476,711,791$ | ------------.-. 0 | XXX |
| 16. Net reinsurance recoveries. | ----.-165,794 |  |  |  |  |  |  | --------------165,794 |  | .xxX |
|  | -..-505,737,385 | ---. 0 | --. 0 | ---. 0 | -----. 0 | $\ldots$ | ---29, 191,388 | --476,545,997 | -----.-. 0 | .xxX |
|  |  | xxx | xxx | xxx | xxx---- | xxx | ххX | XXX--.- | xxx |  |
| 19. Claims adjustment expenses including \$ $\quad 3,034,426$ cost containment expenses | --.7,157,015 |  |  |  |  |  |  |  |  |  |
|  | -----79,726,643 |  |  |  |  |  | -----------8,946,734 | 70,779,909 |  |  |
| 21. Increase in reserves for accident and health contracts ......-. |  |  |  |  |  |  |  |  |  | xxx |
| 22. Increase in reserves for life contracts. |  | -xXX | -XXX | -xXX | -xXX | . XXX | -XXX | - XXX | .xXX |  |
| 23. Total underwiting deductions (Lines 17 to 22 ). | -592,621,043 |  |  |  |  |  | -38,566,661 | .554,054,382 |  |  |
| 24. Net underwiting gain or (loss) (Line 7 minus Line 23) | $(3,267,379)$ | 0 | 0 | 0 | 0 | 0 | $(2,242,064)$ | $(1,025,315)$ | 0 |  |
| DETAILS OF WRITE-INS |  |  |  |  |  |  |  |  |  |  |
| ${ }_{0}^{0501 .}$ |  |  |  |  |  |  |  |  |  | xxx |
| 0503. |  |  |  |  |  |  |  |  |  | xxx |
| 0598. Summary of remaining wite ins for Line 5 from overflow page.... |  |  |  |  |  |  |  | . 0 |  | XXX |
| 0599. Totals (Lines 0501 through 0503 plus 0598) (Line 5 above) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | xXx |
| 0601. |  | XXX | ...xxX | . XxX | ..xXX | . XxX | XXX | .xXX | -...-xX |  |
| 0602. .-- |  | XXX | -XXX | . XXX | <XX | -xXX | . XXX | XXX | -XXX |  |
| 0603. |  | .xxX | xxx | .xxX | xxX | xxX | .xxx | xxx | xxX |  |
| 0698. Summary of remaining wite-ins for Line 6 from overliow page.. |  | xxX | xxx | xxx | xXX | xxx | xxx | xxX | xxx |  |
| 0699. Totals (Lines 0601 through 0603 plus 0698) (Line 6 above) | 0 | XXX | XXX | XXX | xXX | XXX | XXX | XXX | XXX |  |
| 1301. |  |  |  |  |  |  |  |  |  | .xXX |
| 1302. |  |  |  |  |  |  |  |  |  | XXX |
| 1303. |  |  |  |  |  |  |  |  |  | XXX |
| 1398. Summary of remaining wite-ins for Line 13 from overflow page .- | 0 | -0 | -0 | -0 |  |  | -- 0 | - 0 |  | XXX |
| 1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) |  |  |  |  |  |  |  |  |  | XXX |

ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.
UNDERWRITING AND INVESTMENT EXHIBIT


## ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WelICare Health Plans of New Jersey, Inc.

UNDERWRITING AND INVESTMENT EXHIBIT
 (a) Excludes $\$$.
loans or advances to providers not yet expensed.

ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.
UNDERWRITING AND INVESTMENT EXHIBIT
PART 2A - CLAIMS LIABILITY END OF CURRENT YEAR


UNDERWRITING AND INVESTMENT EXHIBIT
PART 2B - ANALYSIS OF CLAIMS UNPAID - PRIOR YEAR-NET OF REINSURANCE

| Line of Business | Claims Paid During the Year |  | Claim Reserve and ClaimLiability December 31 of Current Year |  | 5 | 6Estimated ClaimReserve and ClaimLiabilityDecember 31 ofPrior Year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 <br> On Claims Incurred <br> Prior to January 1 <br> 1 | 2 On Claims Incurred During the Year | 3 <br> On Claims Unpaid <br> December 31 of <br> Prior Year | 4 <br> On Claims Incurred <br> During the Year | Claims Incurred in Prior Years (Columns $1+3$ ) |  |
| 1. Comprehensive (hospital and medical). |  |  |  |  | $\square$ | 0 |
| 2. Medicare Supplement |  |  |  |  | 0 | $\square 0$ |
| 3. Dental Only |  |  |  |  | 0 | 0 |
| 4. Vision Only |  |  |  |  | $\square$ | 0 |
| 5. Federal Employees Health Benefits Plan. |  |  |  |  | 0 |  |
| 6. Title XVIII - Medicare ... | -----1,790,943 | $\cdots-\quad 25,476,549$ | $\square \quad 24,780$ | $\square-\quad 5,039,225$ | -----.-1,815,723 | ---..-1,972,520 |
| 7. Title XIX - Medicaid_ | .-39, 120,235 |  | $\cdots$ | $\cdots-66,721,190$ |  | -52,970,018 |
| 8. Other health .- |  |  |  |  | 0 | $\bigcirc$ |
| 9. Health subtotal (Lines 1 to 8 )... | .-40,911,178 | --- - - - $448,291,946$ | -----.-.-1,566,502 | $\cdots-\quad . \quad 71,760,415$ | ---...-42,477,680 | --..-54,942,538 |
| 10. Healthcare receivables (a)-- |  | $\cdots$ |  |  | 85 | $\bigcirc$ |
| 11. Other non-health. |  |  |  |  | 0 | $\bigcirc$ |
| 12. Medical incentive pools and bonus amounts. |  |  |  |  | 0 | ${ }^{-1}$ |
| 13. Totals (Lines 9-10+11+12) | 40,911,093 | 446, 441,912 | 1,566,502 | 71,760,415 | 42,477,595 | 54,942,538 |

(a) Excludes \$ $\qquad$ . loans or advances to providers not yet expensed

## ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.

UNDERWRITING AND INVESTMENT EXHIBIT
PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS
(\$000 Omitted)
Section A - Paid Health Claims - Medicare


Section B - Incurred Health Claims - Medicare

|  | Year in Which Losses Were Incurred | Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Incentive Pool and Bonuses Outstanding at End of Year |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} 1 \\ 2013 \\ \hline \end{array}$ | $\begin{gathered} 2 \\ 2014 \\ \hline \end{gathered}$ | $\begin{gathered} 3 \\ 2015 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 4 \\ 2016 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 5 \\ 2017 \\ \hline \end{gathered}$ |
| 1. Prior |  | .70,112 | .70,179 | $\cdots \quad 70,179$ | 770,179 | 70, 179 |
| 2. 2013 |  | -.-11,156 | -- - 11,077 | $\cdots \quad-\quad 10,092$ | $\cdots-10,092$ | --10,-10,092 |
| 3. 2014 |  | xxx | - 12,070 | --....-11,993 | --...-.11,892 | -11,892 |
| 4. 2015 |  | ..xxx | xxX. | 7,391 | 6,917 | 6,850 |
| 5. 2016 |  | . XXX . | XxX | XxX | ..9,653 | .9,563 |
| 6. 2017 |  | Xxx | xxx | xxx | xxx | 29,348 |



## ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.

UNDERWRITING AND INVESTMENT EXHIBIT
PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (\$000 Omitted)
Section A - Paid Health Claims - Title XIX Medicaid

|  |  | Year in Which Losses Were Incurred | Cumulative Net Amounts Paid |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline 1 \\ 2013 \end{gathered}$ | $\begin{gathered} 2 \\ 2014 \end{gathered}$ | $\begin{gathered} 3 \\ 2015 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 4 \\ 2016 \end{gathered}$ | $\begin{gathered} 5 \\ 2017 \end{gathered}$ |
| 1. | Prior |  |  | ------- 0 | ----->- 0 |  | -------->- 0 |  |
|  | 2013 |  | 0 | 0 | 0 | 0 |  |
|  | 2014 |  | .xxx | -...102,168 | --..-125,283 | ---.-125,283 | 125,283 |
|  | 2015 |  | ..xxX | xxx | .247,211 | 276,404 | 276,404 |
|  | 2016 |  | -xxX | xxx | xxx | 336,788 | -375,908 |
|  | 2017 |  | xxx | Xxx | xxx | xxx | 422,133 |

Section B - Incurred Health Claims - Title XIX Medicaid


| Years in which Premiums were Earned and Claims were Incurred | Premiums Earned | Claims Payments | 3 <br> Claim Adjustment <br> Expense <br> Payments | 4 <br>  <br> (Col. 3/2) <br> Percent | 5 <br> Claim and Claim <br> Adjustment <br> Expense <br> Payments <br> (Col. 2+3) | 6 <br>  <br> (Col. 5/1) <br> Percent | 7 Claims Unpaid | Unpaid Claims Adjustment Expenses | 9 Total Claims and Claims Adjustment Expense Incurred (Col. $5+7+8$ ) | 10 <br>  <br> (Col. 9/1) <br> Percent |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. 2013 | -------------0 | ------------- |  | -0.0 | 0 | -0.0 |  |  |  | 0.0 |
| 2. 2014 | ----166,781 | ----125,283 |  | -0.0 | ----125,283 | --.-. 75.1 |  |  | 125,283 | 75.1 |
| 3. 2015 | _340,541 | ----276,404 |  | _0.0 | ----276,404 | -81.2 |  |  | 276,404 | .81.2 |
| 4. 2016 | --.-442,451 | _375,908 |  | 0.0 | -375,908 | . 85.0 | -1,542 |  | 377,450 | .85.3 |
| 5. 2017 | 553,067 | 422,133 | 6,672 | 1.6 | 428,805 | 77.5 | 66,721 | 419 | 495,945 | 89.7 |

## ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.

UNDERWRITING AND INVESTMENT EXHIBIT
PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS
(\$000 Omitted)
Section A - Paid Health Claims - Grand Total



UNDERWRITING AND INVESTMENT EXHIBIT
PART 2D - AGGREGATE RESERVE FOR ACCIDENT AND HEALTH CONTRACTS ONLY


ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WelICare Health Plans of New Jersey, Inc.
UNDERWRITING AND INVESTMENT EXHIBIT
PART 3 - ANALYSIS OF EXPENSES



EXHIBIT OF NET INVESTMENT INCOME

|  |  | $\begin{gathered} 1 \\ \text { Collected } \\ \text { During Year } \end{gathered}$ | 2 Earned During Year |
| :---: | :---: | :---: | :---: |
| 1. | U.S. Government bonds |  | 592,584 |
| 1.1 | Bonds exempt from U.S. tax |  |  |
| 1.2 | Other bonds (unaffiliated) ...- | (a)... |  |
| 1.3 | Bonds of affliates. |  |  |
| 2.1 | Prefered stocks (unaffiliated) | (b) ---- |  |
| 2.11 | Preferred stocks of affiliates |  |  |
| 2.2 | Common stocks (unaffiliated). | --.---....- 0 |  |
| 2.21 | Common stocks of affiliates |  |  |
| 3. | Mortgage loans ... |  |  |
| 4. | Real estate | (d)... |  |
| 5. | Contract loans. |  |  |
| 6. | Cash, cash equivalents and short-term investments |  | -------------297,864 |
| 7. | Derivative instruments. |  |  |
| 8. | Other invested assets. |  |  |
| 9. | Aggregate write-ins for investment income. |  | 0 |
| 10. | Total gross investment income | 568,667 | 890,448 |
| 11. | Investment expenses. |  | (g)-- |
| 12. | Investment taxes, licenses and fees, excluding federal income taxes. |  | (g)-- |
| 13. | Interest expense |  |  |
| 14. | Depreciation on real estate and other invested assets |  | (i)---1. |
| 15. | Aggregate write-ins for deductions from investment income |  | --.-0 |
| 16. | Total deductions (Lines 11 through 15) |  |  |
| 17. | Net investment income (Line 10 minus Line 16) |  | 890,448 |
| DETAILS OF WRITE-INS |  |  |  |
| $\begin{aligned} & 0901 . \\ & 0902 . \end{aligned}$ |  |  |  |
|  |  |  |  |
| O9938. |  |  |  |
|  | Summary of remaining write-ins for Line 9 from overflow page | 0 | -----------------.--. 0 |
| 0999. | Totals (Lines 0901 through 0903 plus 0998) (Line 9 above) | 0 | 0 |
| $\begin{array}{\|l\|l\|} \hline 1501 . \\ 1500 \end{array}$ |  |  |  |
| 1502.1503. |  |  | --------------- |
| 1598.1599 | Summary of remaining write-ins for Line 15 from overflow page |  |  |
|  |  |  | 0 |


| (a) Includes \$ | accrual of discount less \$ | 82 amortization of premium and less \$ |  |
| :---: | :---: | :---: | :---: |
| (b) Includes \$ | accrual of discount less \$ | --...-amortization of premium and less \$ | ,--.-.- 0 paid for accrued dividends on purchases. |
| ) Includes \$ | O accrual of discount less \$ | 0 amortization of premium and less \$ | -..--paid for accrued interest on purchases. |
| (d) Includes \$ | .for company's occupancy | s own buildings; and excludes \$ ..-.-..-..................- | interest on encumbrances. |
| (e) Includes \$ | accrual of discount less \$ | _amortization of premium and less \$ | ..-paid for accrued interest on purchases. |
| (f) Includes \$ | accrual of discount less \$ | amortization of premium. |  |
| (g) Includes \$ segregated | $\qquad$ investment expenses and \$ and Separate Accounts. | investment taxes, licenses and | $s$, excluding federal income taxes, attributable to |
| (h) Includes \$ | interest on surplus notes | \$ ---------------------------- interest on capital notes. |  |
| Includes | depreciation on real estat | ad \$ .--------------------------.-- depreciation on other inves | assets. |

EXHIBIT OF CAPITAL GAINS (LOSSES)


EXHIBIT OF NONADMITTED ASSETS
4
4

EXHIBIT 1 - ENROLLMENT BY PRODUCT TYPE FOR HEALTH BUSINESS ONLY


## NOTES TO FINANCIAL STATEMENTS

## 1. Summary of Significant Accounting Policies and Going Concern

## A. Accounting Practices

The financial statements of the Company, domiciled in the state of New Jersey, are presented on the basis of accounting practices prescribed or permitted by the New Jersey Department of Insurance.

The New Jersey Department of Insurance recognizes only statutory accounting practices prescribed or permitted by the state of New Jersey for determining and reporting the financial condition, results of operations, and cash flow of an insurance company for determining its solvency under New Jersey insurance law. The National Association of Insurance Commissioners' ("NAIC") Accounting Practices and Procedures manual, ("NAIC SAP") has been adopted as a component of prescribed or permitted practices by the state of New Jersey.

A reconciliation of the Company's net (loss) income and capital and surplus between NAIC SAP and practices prescribed and permitted by the state of New Jersey is shown below:

## NET INCOME

1. Company state basis (Page 4, Line 32, Columns 2\&3) $\quad \mathrm{xxx} \quad \mathrm{xxx} \quad \mathrm{xxx} \quad \$ \quad(2,124,768) \$ 9,996,903$
2. State Prescribed Practices that increase/(decrease) NAIC SAP: None
3. State Permitted Practices that increase/(decrease) NAIC SAP: None
4. NAIC SAP $(1-2-3=4)$

| SSAP \# | F/S | F/S |  | 2017 | 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Line \# |  |  |  |  |
| xxx | xxx | xxx | \$ | $(2,124,768)$ | \$ | 9,996,903 |
| - | - | - |  | - |  | - |
| - | - | - |  | - |  | - |
| xxx | xxx | xxx | \$ | (2,124,768) | \$ | 9,996,903 |
| xxx | xxx | xxx | \$ | 69,146,380 | \$ | 73,076,008 |
| - | - | - |  | - |  | - |
| - | - | - |  | - |  | - |
| xxx | xxx | xxx | \$ | 69,146,380 | \$ | 73,076,008 |

B. Uses of Estimates in the Preparation of the Financial Statements.

The preparation of financial statements in accordance with statutory accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The primary use of estimates are related to the Company's reserve for claims unpaid. Actual results could differ significantly from those estimates.

## C. Accounting Policy

## Net Premium Income

The Company earns net premium income through participation in Medicaid, Medicaid-related and Medicare programs, including both the Medicare Advantage ("MA") and the Medicare Part D prescription drug program ("PDP"). Medicaid contracts with state agencies generally are multi-year contracts subject to annual renewal provisions, while Medicare contracts with the Center for Medicare and Medicaid Services ("CMS") renew annually. Medicare and Medicaid contracts establish fixed, monthly premium rates per member, which are generally determined at the beginning of each new contract renewal period; however, premiums may be adjusted by CMS and state agencies throughout the terms of the contracts in certain cases. Premium rate changes are recognized in the period the change becomes effective, when the effect of the change in the rate is reasonably estimable, and collection is assured.

## ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.

## NOTES TO FINANCIAL STATEMENTS

## Medicare Risk-Adjusted Premiums

CMS provides risk-adjusted payments for MA Plans and PDPs based on the demographics and health severity of enrollees. The risk-adjusted premiums received are based on claims and encounter data submitted to CMS within prescribed deadlines. Estimates for risk-adjusted premiums are developed utilizing historical experience, or other data, and predictive models as sufficient member risk score data becomes available over the course of each CMS plan year. Periodic changes to risk-adjusted premiums are recognized as net premium income when the amounts are determinable and collection is reasonably assured, which is possible as additional diagnosis code information is reported to CMS, when the ultimate adjustment settlements are received from CMS, or we receive notification of such settlement amounts. CMS adjusts premiums on two separate occasions on a retrospective basis. The first retrospective adjustment for a given plan year generally occurs during the third quarter of that year. This initial settlement represents the update of risk scores for the current plan year based on the severity of claims incurred in the prior plan year. CMS then issues a final retrospective risk adjusted premium settlement for that plan year in the following year. Historically, there have not been significant differences between estimates and amounts ultimately received. The data provided to CMS to determine members' risk scores is subject to audit by CMS even after the annual settlements occur. An audit may result in the refund of premiums to CMS. While experience to date has not resulted in a material refund, future refunds could materially reduce premium net premium income in the year in which CMS determines a refund is required and could be material to our financial statements.

## Risk Corridor Provisions

MA and PDP premiums are subject to risk sharing through the CMS Medicare Part D risk corridor provisions. The risk corridor calculation compares actual experience to the target amount of prescription drug costs, limited to costs under the standard coverage as defined by CMS, less rebates included in the submitted plan year bid. The Company receives additional premium from CMS if actual experience is more than $5 \%$ above the target amount. The Company refunds premiums to CMS if actual experience is more than $5 \%$ below the target amount. Based on the risk corridor provision and PDP activity-to-date, an estimated risk-sharing receivable or payable is recorded as an adjustment to net premium income. After the close of the annual plan year, CMS performs the risk corridor calculation and any differences are settled between CMS and the Company. Historically, there have not been material differences between recorded estimates and the subsequent CMS settlement amounts.

## Medicare Part D Settlements

The Company receives certain Part D prospective subsidy payments from CMS for MA and PDP members as a fixed monthly per member amount, based on the estimated costs of providing prescription drug benefits over the plan year, as reflected in bids. Approximately nine to ten months subsequent to the end of the plan year, or later in the case of the coverage gap discount subsidy, a settlement payment is made between CMS and the Company based on the difference between the prospective payments and actual claims experience. The subsidy components under Part D are described below:

Low-Income Cost Sharing Subsidy ("LICS")-For qualifying low-income subsidy members, CMS reimburses the Company for all or a portion of the low income subsidy member's deductible, coinsurance and co-payment amounts above the out-of-pocket threshold.

Catastrophic Reinsurance Subsidy-CMS reimburses the Company for $80 \%$ of the drug costs after a member reaches his or her out-of-pocket catastrophic threshold through a catastrophic reinsurance subsidy.

Coverage Gap Discount Subsidy ("CGDS")-CMS provides monthly prospective payments for pharmaceutical manufacturer discounts made available to members.

Catastrophic reinsurance subsidies and LICS subsidies represent cost reimbursements under the Medicare Part D program. The Company is fully reimbursed by CMS for costs incurred for these contract elements and, accordingly, there is no insurance risk to the Company. Therefore, amounts received for these subsidies are not considered net premium income, and are reported, net of the subsidy benefits paid, as deposits. Costs incurred over deposits received are recorded as a receivable for amounts paid for uninsured plans and deposits received in excess of costs incurred are recorded as liability for amounts held under uninsured plans. Historically, the settlement payments between the Company and CMS have not been materially different from our estimates.

CGDS advance payments are recorded as a receivable for amounts paid for uninsured plans. Receivables are set up for manufacturer-invoiced amounts. Manufacturer payments reduce the receivable as payments are received. After the end of the contract year, during the Medicare Part D Payment reconciliation process for the CGDS, CMS will perform a cost-based reconciliation to ensure the Medicare Part D sponsor is paid for gap discounts advanced at the point of sale, based on accepted prescription drug event data.

## Medicare Minimum Loss Ratio

Beginning in 2014, the Patient Protection and Affordable Care Act, as amended by the Health Care and Education Reconciliation Act of 2010 (collectively, the "ACA"), requires the establishment of a minimum medical loss ratio ("MLR") for MA and PDP plans, requiring them to spend not less than $85 \%$ of premiums on medical benefits. The rules implementing the minimum MLR impose financial and other penalties for failing to achieve the minimum MLR, including requirements to refund to CMS shortfalls in amounts spent on medical benefits and termination of a plan's MA contract for prolonged failure to achieve the minimum MLR. MLR is determined by adding a plan's spending for clinical services, prescription drugs and other direct patient benefits, plus its total spending on quality improvement activities and dividing the total by earned premiums (after subtracting specific identified taxes and other fees). No refund was due or payable to CMS for this provision in 2017 or 2016.

## ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.

## NOTES TO FINANCIAL STATEMENTS

## Medicaid Minimum Loss Ratio

The Company's Medicaid contract with the New Jersey Department of Human Services ("DHS") includes a provision whereby the Company is required expend a minimum of the premiums received related to on allowable medical benefits expense, as defined in the contract ("minimum MLR provision"). Through June 30, 2014, the Company is required to expend $80 \%$ of the premium received for non-managed long term care social services ("Non-MLTSS"). Beginning July 1, 2015, the Company is required to expend $85 \%$ of the premium received for Non-MLTSS (Aged, Blind and Disabled ("ABD") and Non-ABD evaluated separately). The Company is required to expend $85 \%$ of the premium received for home and community based services and $90 \%$ of the premium received for nursing facility. To the extent that the Company expends less than the minimum percentage of the premiums, offset by allowable taxes and assessments, on allowable medical benefits expense, including allowable quality improvement expenses, in any contract year as required by the minimum MLR provision, the Company is required to refund to DHS all of the difference between the minimum and our actual allowable medical benefits expense. The Company performs a calculation of the minimum MLR provision each reporting period and accrues an estimate for amounts to be refunded based on its current estimates of ultimate loss experience for the contract period. At December 31, 2017, no premium refunds were due or accrued for the plan year 2017 (7/1/16 through 6/30/17), a premium refund of $\$ 2,729,683$ was accrued for the plan year $2016(7 / 1 / 15$ through $6 / 30 / 16)$, no premium refunds were due or accrued for the plan year 2015 ( $7 / 1 / 14$ through $6 / 30 / 15$ ), and there was no premium refund accrued for the plan year 2014 (7/1/13 through 6/30/14). At December 31, 2016, no premium refunds were due or accrued for the plan year 2017 (7/1/16 through 6/30/17), a premium refund of $\$ 7,389,776$ was accrued for the plan year 2016 ( $7 / 1 / 15$ through $6 / 30 / 16$ ), a premium refund of $\$ 5,704,992$ was accrued for the plan year $2015(7 / 1 / 14$ through $6 / 30 / 15)$ and a premium refund of $\$ 4,476,099$ was accrued for the plan year $2014(7 / 1 / 13$ through $6 / 30 / 14)$ associated with these contract provisions.

1. Short-term investments - are stated at amortized cost.
2. Bonds - Bonds not backed by other loans are stated at amortized cost using a straight line method of amortization (accretion) of discounts or premiums.
3. Common Stocks - None
4. Preferred Stocks - None
5. Mortgage Loans - None
6. Loan-Backed Securities - None
7. Investment in Subsidiaries, Controlled and Affiliated Companies - None
8. Investments in Joint Ventures, Partnerships and Limited Liability Companies - None
9. Derivatives - None
10. Premium Deficiency - the Company's contracts are evaluated to determine if it is probable that a loss will be incurred. A premium deficiency reserve ("PDR") is established when it is probable that expected claims payments or incurred costs, claims adjustment expenses, and general administration expenses will exceed future premiums and reinsurance recoveries for the remainder of a contract period. For purposes of determining a PDR, investment income is excluded and contracts are grouped in a manner consistent with the method of acquiring, servicing and measuring the profitability of such contracts. A PDR is recorded as an aggregate health policy reserves and as an increase in reserves for life and accident and health contracts. Once established, a PDR is reduced over the contract period as an offset to actual losses. The PDR estimates are re-evaluated each reporting period and, if estimated future losses differ from those in the current PDR estimate, the liability is adjusted through increase in reserves for life and accident and health contracts, as necessary. The Company had no PDR liability recorded within its liabilities as of December 31, 2017 and 2016.
11. Unpaid Losses and Loss Adjustment Expenses - The Company recognizes the cost of medical benefits in the period in which services are provided, including an estimate of the cost of medical benefits incurred but not reported ("IBNR"). Medical benefits incurred and claims adjustment expenses include claim payments, capitation payments, pharmacy costs net of rebates, allocations of certain centralized expenses, legal and administrative costs to settle claims, and various other costs incurred to provide health insurance coverage to members.

The Company also records direct medical expenses for estimated referral claims related to health care providers under contract with the Company who are financially troubled or insolvent and who may not be able to honor their obligations for the costs of medical services provided by others. In these instances, the Company may be required to honor these obligations for legal or business reasons. Based on the current assessment of providers under contract with the Company, such losses have not been and are not expected to be significant. The Company records direct medical expense for estimates of provider settlements due to clarification of contract terms, out-of-network reimbursement, claims payment differences and amounts due to contracted providers under risksharing arrangements.

Claims unpaid represents amounts for claims fully adjudicated but not yet paid and estimates for IBNR. The Company's estimate of IBNR is the most significant estimate included in the financial statements. The Company determines the best estimate of the base liability for IBNR utilizing consistent standard actuarial methodologies based upon key assumptions which vary by business segment. The assumptions include current payment experience, trend factors, and completion factors. Trend factors in standard actuarial methodologies include contractual requirements, historic utilization trends, the interval between the date services are rendered and the date claims are paid, denied claims activity, disputed claims activity, benefit changes, expected health care cost inflation, seasonality patterns, maturity of lines of business, changes in membership and other factors.

## NOTES TO FINANCIAL STATEMENTS

After determining an estimate of the base liability for IBNR, the Company makes an additional estimate, also using standard actuarial techniques, to account for adverse conditions that may cause actual claims to be higher than the estimated base reserve. This additional liability is referred to as the provision for moderately adverse conditions. The estimate of the provision for moderately adverse conditions captures the potential adverse development from factors such as:

```
entry into new geographical markets;
provision of services to new populations such as the aged, blind and disabled;
variations in utilization of benefits and increasing medical costs, including higher drug costs;
changes in provider reimbursement arrangements;
variations in claims processing speed and patterns, claims payment and the severity of claims; and
health epidemics or outbreaks of disease such as the flu or enterovirus.
```

The Company evaluates estimates of medical benefits payable claims unpaid as it obtains more complete claims information and medical expense trend data over time. The Company records differences between actual experience and estimates used to establish the liability, which is referred to as favorable and unfavorable prior period developments, as increases or decreases to medical benefits hospital and medical expense in the period the Company identifies the differences.
12. Capitalization Policy - N/A
13. Pharmacy Rebates - Pharmacy rebates are recorded on an accrual basis and are estimated based on invoices that have been prepared using actual prescriptions filled, historical utilization of specific pharmaceuticals and contract terms and records such amounts as a reduction of total hospital and medical cost.
D. Going Concern - None

## 2. Accounting Changes and Corrections of Errors

None
3. Business Combinations and Goodwill

None

## 4. Discontinued Operations

None
5. Investments
A. Mortgage Loans, including Mezzanine Real Estate Loans - None
B. Debt Restructuring - None
C. Reverse Mortgages - None
D. Loan-Backed Securities - None
E. Dollar Repurchase Agreements and/or Securities Lending Transactions - None
F. Repurchase Agreement Transactions Accounted for as Secured Borrowing - None
G. Reverse Repurchase Agreements Transactions Accounted for as Secured Borrowing - None
H. Repurchase Agreements Transactions Accounted for as a Sale - None
I. Reverse Repurchase Agreements Transactions Accounted for as a Sale - None
J. Real Estate - None
K. Low-Income Housing Tax Credits (LIHTC) - None
L. Restricted Assets

1. Restricted Assets (Including Pledged):

## NOTES TO FINANCIAL STATEMENTS


(a) Column 1 divided by Asset Page, Column 1, Line 28
(b) Column 5 divided by Asset Page, Column 3, Line 28
2. None
3. None
4. None
M. Working Capital Finance Investments - None
N. Offsetting and Netting of Assets and Liabilities - None
O. Structured Notes - None
P. 5* Securities - None
Q. Short Sales - None
R. Prepayment Penalty and Acceleration Fees - None

## 6. Joint Ventures, Partnerships and Limited Liability Companies

None
7. Investment Income
A. All investment income due and accrued with amounts that are over 90 days past due is considered non-admitted.
B. At December 31, 2017 and 2016 there was no non-admitted accrued interest income.

## NOTES TO FINANCIAL STATEMENTS

## 8. Derivative Instruments

None
9. Income Taxes
A. Deferred Tax Assets

The components of the net deferred tax asset at December 31 are as follows:

|  |  | 2017 |  |  |  | Total |  | 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (1) | Ordinary |  | Capital |  |  |  | O rdinary | Capital |  | Total |
| (a) | Gross Deferred Tax Assets | \$ | 5,447,411 | \$ | - | \$ | 5,447,411 | \$8,997,260 | \$ | - | \$8,997,260 |
| (b) | Statutory Valuation Allowance Adjustments |  | - |  | - |  | - | - |  | - | - |
| (c) | Adjusted Gross Deferred Tax Assets |  | 5,447,411 |  | - |  | 5,447,411 | 8,997,260 |  | - | 8,997,260 |
| (d) | Deferred Tax Assets Nonadmitted |  | - |  | - |  | - | - |  | - | - |
| (e) | Subtotal Net Admitted Deferred Tax Asset |  | 5,447,411 |  | - |  | 5,447,411 | 8,997,260 |  | - | 8,997,260 |
| (f) | Deferred Tax Liabilities |  | 204,216 |  | - |  | 204,216 | - |  | - | - |
| (g) | Net Admitted Deferred Tax Asset/Liability | \$ | 5,243,195 | \$ | - | \$ | 5,243,195 | \$8,997,260 | \$ | - | \$8,997,260 |
|  | (2) <br> Admission Calculation Components |  |  |  |  |  |  |  |  |  |  |
| (a) | Federal Income Taxes Paid in Prior Years |  |  |  |  |  |  |  |  |  |  |
|  | Recoverable Through Loss Carrybacks | \$ | 5,323,028 | \$ | - | \$ | 5,323,028 | \$8,978,551 | \$ | - | \$8,978,551 |
| (b) | Adjusted Gross Deferred T ax Assets |  |  |  |  |  |  |  |  |  |  |
|  | Expected to be Realized After Application of the Threshold Limitation |  | - |  | - |  | - | - |  | - | - |
|  | 1. Adjusted Gross Deferred Tax Asset Expected to be Realized Following the |  |  |  |  |  |  |  |  |  |  |
|  | Balance Sheet Date |  | - |  | - |  | - | - |  | - | - |
|  | 2. Adjusted Gross Deferred Tax Asset |  |  |  |  |  |  |  |  |  |  |
|  | Allowed per Limitation Threshold |  |  |  | - |  | 6,418,663 |  |  | - | 9,708,185 |
| (c) | Adjusted Gross Deferred Tax Assets Offset by |  |  |  |  |  |  |  |  |  |  |
|  | Gross Deferred Tax Liabilities |  | 124,383 |  | - |  | 124,383 | - |  | - | - |
| (d) | Deferred Tax Assets Admitted as the result of application of SSAP No 101 | \$ | 5,447,411 | \$ | - | \$ | 5,447,411 | \$8,978,551 | \$ | - | \$8,978,551 |

## NOTES TO FINANCIAL STATEMENTS



ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.

## NOTES TO FINANCIAL STATEMENTS



ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.
NOTES TO FINANCIAL STATEMENTS
(a) Ordinary

| (1) Discounting of unpaid losses | $\$$ | 544,852 | $\$$ | 468,767 | $\$$ |
| :--- | :---: | ---: | :---: | :---: | :---: |
| (2) Unearned premium reserve |  | 23,318 | 39,581 | $(16,263)$ |  |
| (3) Policyholder reserves | - | - | - |  |  |
| (4) Investments | - | - | - |  |  |
| (5) Deferred acquisition costs | - | - | - |  |  |
| (6) Policyholder dividends accrual | - | - | - |  |  |
| (7) Fixed assets | - | - | - |  |  |
| (8) Compensation and benefits accrual | 4,009 | 4,237 | $(228)$ |  |  |
| (9) Pension accrual | - | - | - |  |  |
| (10) Receivables - nonadmitted | 3,807 | 3,572 | 235 |  |  |
| (11) Net operating loss carry-forward |  | - | - | - |  |
| (12) Tax credit carry-forward | - | - | - |  |  |
| (13) Other |  | $4,871,425$ | $8,481,103$ | $(3,609,678)$ |  |
| Subtotal | $\$ 0,447,411$ | $\$$ | $8,997,260$ | $\$$ | $(3,549,849)$ |

(b) Statutory valuation allowance adjustment
(c) Nonadmitted
(d) Admitted ordinary deferred tax assets

| $\$$ | $5,447,411$ | $\$$ | $8,997,260$ | $\$$ | $(3,549,849)$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

(e) Capital
(1) Investments
(2) Net capital loss carry-forward
(3) Real estate
(4) Other

Subtotal

(f) Statutory valuation allowance adjustment
(g) Nonadmitted
(h) Admitted capital deferred tax assets
(i) Admitted deferred tax assets
\$ 5,447,411 \$
$8,997,260 \quad \$ \quad(3,549,849)$

## NOTES TO FINANCIAL STATEMENTS

(3) Deferred Tax Liabilities:
(a) Ordinary
(1) Investments
(2) Fixed assets
(3) Deferred and uncollected premium
(4) Pollicyholder reserves
(5) Other

Subtotal

| - | - | - |
| :---: | :---: | :---: |
| - | - | - |
| - | - | - |
| - | - | - |
| 204,216 | - | 204,216 |
| 204,216 | - | 204,216 |

(b) Capital
(1) Investments
(2) Real estate
(3) Other

Subtotal
(c) Deferred tax liabilities

| $\$$ | 204,216 | $\$$ | - | $\$$ | 204,216 |
| :--- | ---: | :--- | ---: | :--- | ---: |
|  |  |  |  |  |  |
| $\$$ | $5,243,195$ | $\$$ | $8,997,260$ | $\$$ | $(3,754,065)$ |

D. Reconciliation of Federal Income Tax Rate to Actual Effective Rate - The sum of the income tax incurred and the change in the deferred tax asset/liability is different from the result obtained by applying the federal statutory rate of $35 \%$ to pretax net income. Additionally, due to the enactment of the Tax Cut and Jobs Act, the deferred tax asset/liability was calculated by applying the 2018 federal statutory rate of $21 \%$. The significant items causing the difference are as follows:

|  | $\underline{2017}$ |  | of Pre-tax <br> Income |
| :---: | :---: | :---: | :---: |
| Provision computed at statutory rate | \$ | $(880,624)$ | 35.00\% |
| Change in non-admitted assets |  | 682,222 | -27.11\% |
| Nondeductible expenses |  | 61,952 | -2.46\% |
| Tax Rate Change |  | 3,495,464 | -138.93\% |
| Interest Included In in Income Tax Expense |  | $(2,020)$ | 0.08\% |
| Total statutory income tax | \$ | 3,356,994 | -133.42\% |


|  | $\underline{2017}$ |  | \% of Pre-tax <br> Income |
| :---: | :---: | :---: | :---: |
| Federal income taxes incurred | \$ | $(397,070)$ | 15.78\% |
| Change in net deferred income taxes |  | 3,754,064 | -149.20\% |
| Total statutory income tax | \$ | 3,356,994 | -133.42\% |

E. Net Operating Loss Carryforwards

1. At December 31, 2017, the Company had no federal operating loss carryforwards.
2. The following are income taxes incurred in the current and prior years that will be available for recoupment in the event of future net losses:

| $12 / 31 / 2017$ (current year) | $\$$ | 0 |
| :--- | :--- | :--- |
| $12 / 31 / 2016$ (first prior year) | $\$$ | $10,113,443$ |

3. As of December 31, 2017 there were no aggregate amounts of deposits reported as admitted assets under Section 6603 of the Internal Revenue Services (IRS) Code.
F. Consolidated Federal Income Tax Return

## NOTES TO FINANCIAL STATEMENTS

1. The Company and its affiliated entities (as listed on Schedule Y, Part 1) are included in the consolidated federal income tax return of WellCare Health Plans, Inc. ("WellCare").
2. Federal Income Tax Allocation - The Company is included in the consolidated federal income tax return of WellCare and its includable subsidiaries. Estimated tax payments are made quarterly, at which time intercompany tax settlements are made. In the subsequent year, additional settlements are made on the unextended due date of the return and at the time that the return is filed. The method of allocation among affiliates of the Company is subject to a written agreement approved by the Board of Directors and based upon separate tax return calculation with current credit for net losses to the extent the losses provide a benefit in the consolidated tax return.
G. The Company has no federal or foreign income tax loss contingencies as of December 31, 2017. The Company is not expecting any increase in its income tax loss contingency within the next 12 months.

## 10. Information Concerning Parent, Subsidiaries, Affiliates and Other Related Parties

A. B. and C. Relationship/Transactions and Amounts

Comprehensive Health Management Inc.
The Company has an affiliated management agreement with CHMI to provide certain management, administrative services and claims processing services, utilization review, payroll services and the majority of the administrative functions of the Company, excluding certain sales and marketing functions and other professional consulting expenses. Additionally, CHMI is responsible for maintaining the claims related data processing equipment and software.

In 2017, the Company's agreement with CHMI was amended. The indirect cost charge for Medicare gross premium earned was revised from $21.5 \%$ in 2016 to $10.0 \%$ in 2017 and the indirect cost charge for Medicaid gross premium earned was $6.5 \%$ in 2017 and 2016. The Company will also reimburse CHMI for expenses it pays which are directly allocable to the Company. Additionally, the agreement includes a true-up mechanism where the management fee charged is compared to the actual cost of services provided and any difference is settled between CHMI and the Company. The true-up will occur on an annual basis for the prior year's activity. Management believes rates charged by CHMI to be an approximation of current market rates; however, future adjustments to this rate may be necessary as changes in regulations, scopes of services and market dynamics occur. During Q2 2017, the Company's 2016 true-up was calculated and booked. The true-up resulted in $\$ 1,013,384$ of additional management fees charged to the Company.

During 2017 and 2016, the Company incurred $\$ 69,066,921$ and $\$ 51,834,991$, respectively, for services under the management agreement with CHMI. At December 31, 2017, the amounts due from CHMI related to the management fees were $\$ 906,559$. At December 31, 2016, the amounts due to CHMI related to the management fees were $\$ 521,352$.

## Capital Contributions

During 2017, the Company did not have any capital contributions. On June 15, 2016, the Company received a $\$ 3,000,000$ capital contribution from its Parent Company, The WellCare Management Group, Inc. ("WMG").
D. Intercompany Balances - At December 31, 2017, the Company reported a $\$ 906,559$ receivable from parent, subsidiaries and affiliates. There was no balance payable to parent, subsidiaries and affiliates.
E. Guarantees on Undertakings for the Benefit of an Affiliate - The Company has a Parental Guaranty dated March 28, 2008 by WellCare Health Plans, Inc. delivered to the New Jersey Department of Banking and Insurance that guarantees that the Company will (i) maintain capital and surplus in the minimum amount required by law, and in such additional amounts as the Commissioner of Banking and Insurance ("Commissioner") requires (ii) capital and surplus will be maintained in funds and investments which are admitted assets under the New Jersey HMO investment laws (iii) meet a request from the Commissioner to deposit additional funds or assets within 15 days of receipt of such demand (iv) ensure that any contract with the Company's depository or custodian refers to the Parental Guaranty, and such contract shall only permit withdrawal of funds or assets upon the prior written approval or demand of the Commissioner.
F. Management/Cost Sharing Agreements - See Note 10A, B, and C above.
G. Control/Ownership - All outstanding shares of the Company are owned by the Parent Company, The WellCare Management Group, Inc. which is owned by WCG Health Management, Inc. which is in turned owned by WellCare Health Plans, Inc., an insurance holding company domiciled in the State of Delaware.
H. I. J. K. and L. Controlled Entities/Investments in SCA/Foreign Insurance Subsidiary/Downstream Noninsurance Holding Company - None
M. All SCA Investments - None
N. Investment in Insurance SCAs - None

# NOTES TO FINANCIAL STATEMENTS 

11. Debt
A. Debt-None
B. Federal Home Loan Bank Agreements - None

## 12. Retirement Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences and Other Postretirement Benefit Plans <br> None

13. Capital and Surplus, Shareholders' Dividend Restrictions and Quasi-Reorganizations
14. Number of Shares - The Company has 1,000 shares of $\$ .01$ par value common stock issued and outstanding.
15. Preferred Stock Issues - None
16. Dividend Restrictions - Without prior approval of its domiciliary commissioner or department of insurance, dividends to shareholders must be paid from earned surplus amounts and are limited to the greater of ten percent of the companies surplus or the net income for the 12 month period ending as of the prior year as set forth in the laws of the Company's state of incorporation, New Jersey.
17. Dividends Paid - Within the limitations of (3) above, there are no restrictions placed on the portion of Company profits that may be paid as ordinary dividends to stockholder. There were no dividends paid for the years ended December 31, 2017 or 2016.
18. Dividend Capacity and Required Minimum Capital - There are no amounts available for dividend distribution during 2017 since the Company had a deficit balance in unassigned funds at December 31, 2017. The state of New Jersey requires that each New Jersey Health entity maintain a minimum surplus equal to the calculation per New Jersey Administrative code 11:24-11.1.4. The required minimum capital at December 31, 2017 is $\$ 47,362,075$ and the actual capital and surplus is $\$ 69,146,380$.
19. Restrictions on Unassigned Funds - None
20. Amount of Advances to Surplus, Not Repaid - None
21. Stock Held of Affiliated Entities - None
22. Changes in Balances of Any Special Surplus Funds - Changes in balances of special surplus funds from prior year is due to the estimated health insurance industry fee.
23. Unrealized Gains and Losses - None
24. Surplus Notes - None
25. Quasi-Reorganizations - None
26. Effective Date of Quasi-Reorganization - N/A
27. Liabilities, Contingencies and Assessments
A. Contingent Commitments - None
B. Assessments - None
C. Gain Contingencies - None
D. Claims Related Extra Contractual Obligation and Bad Faith Losses Stemming From Lawsuits - None
E. Joint and Several Liabilities - None
F. All Other Contingencies - The Company's ultimate parent, WellCare, is a party to a number of legal actions and regulatory investigations. These matters do not directly involve the Company and management does not expect the matters to have an impact on the Company's financial position.

## 15. Leases

None
16. Information About Financial Instruments With Off-Balance Sheet Risk and Financial Instruments With Concentrations of Credit Risk
None
17. Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities
A. Transfers of Receivables Reported as Sales - None
B. Transfer and Servicing of Financial Assets - None
C. Wash Sales - None
18. Gain or Loss to the Reporting Entity From Uninsured Plans and the Uninsured Portion of Partially Insured Plans
A. ASO Plans - None
B. ASC Plans - None
C. Medicare of Similarly Structured Cost Based Reimbursement Contract

1. None
2. As of December 31, 2017 and 2016, the Company has recorded receivables of $\$ 1,051,810$ and $\$ 353,762$, respectively, from CMS related to the cost share and reinsurance components of administered Medicare products. As of December 31, 2017 and 2016, this represents approximately $100 \%$ of the Company's amounts receivable from uninsured accident and health plans.
3. None
4. None

# NOTES TO FINANCIAL STATEMENTS 

## 19. Direct Premium Written/Produced by Managing General Agents/Third Party Administrators

 None
## 20. Fair Value Measurements

A. Assets that are measured at fair value on a recurring basis subsequent to initial recognition - None
B. Assets Measured on a Fair Value on a Nonrecurring Basis:

The Company's financial statements include certain financial instruments carried at amounts which approximate fair value, such as, cash, cash equivalents, short-term investments and receivables. The carrying amount approximates fair value because of the shortterm nature of these items. The Company has no assets or liabilities measured or reported at fair value as of December 31, 2017 and 2016.

The NAIC SAP defines fair value, establishes a framework for measuring fair value, and outlines the disclosure requirements related to fair value measurements. The fair value hierarchy is as follows:

Level 1—Quoted (unadjusted) prices for identical assets or liabilities in active markets: Investments included in Level 1 consist of cash, money market funds, U.S. government securities and the variable rate bond fund. The carrying amounts of money market funds and cash approximate fair value because of the short-term nature of these instruments. Fair values of the other investments included in Level 1 are based on unadjusted quoted market prices for identical securities in active markets.

Level 2 - Inputs other than quoted prices in active markets: Not applicable
Level 3 - Unobservable inputs that cannot be corroborated by observable market data: Not applicable
C. None
D. None

## 21. Other Items

A. Extraordinary Items - None
B. Troubled Debt Restructuring - None
C. Other Disclosures and Unusual Items

Medicare Contract
The Company offers Medicare plans pursuant to a contract with CMS. The Company expects that its Medicare contract, which expires on December 31, 2018, will be renewed.

## Medicaid Contract

The Company has a contract with the DHS to serve the state's Medicaid program. The Company's current Medicaid contract is extended for successive twelve month periods beyond the original term of the contract each year until such time the State or the Company makes the decision to terminate the contract. The Medicaid contract rates are subject to amendment each year on July $1^{\text {st }}$.
D. Business Interruption Insurance Recoveries - None
E. State Transferable and Non-Transferable Tax Credits - None
F. Subprime Mortgage Related Risk Exposure - None
G. Retained Assets - None
H. Insurance-Linked Securities (ILS) Contracts - None

## 22. Events Subsequent

## ACA Annual Fee

The Company is subject to the annual industry fee under section 9010 of ACA. The industry fee is being levied on certain health insurers that provide insurance in the assessment year, and is allocated to health insurers based on each health insurer's share of net premiums for all U.S health insurers in the year preceding the assessment. In December 2015, President Obama signed the Consolidated Appropriations Act, 2016 which, among other provisions, included a one-year moratorium on the ACA industry fee for 2017. While the ACA industry fee will be assessed in 2018, the continuing resolution approved in January 2018 provides for an additional one-year moratorium for 2019 for the ACA industry fee.

The liability and expense are recognized once the Company provides health insurance for any U.S. health risk in the assessment year. The Company paid and expensed $\$ 0$ and $\$ 4,517,030$ in 2017 and 2016, respectively. Additionally, the estimate for the following year's fee is accrued monthly and separately segregated within surplus as an aggregate write-in in accordance with Statutory accounting guidance.

The Company has an agreement with its state Medicaid customer in New Jersey which provides for them to reimburse the Company for the portion of the ACA industry fee attributable to the Medicaid program in the state, including its non-deductibility for income tax purposes. The agreement enabled the Company to recognize approximately $\$ 0$ and $\$ 7,621,750$ reimbursement as premium revenue for the years ending December 31, 2017 and 2016, respectively.

## ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.

## NOTES TO FINANCIAL STATEMENTS

|  |  | nt Yea |  | Yea |
| :---: | :---: | :---: | :---: | :---: |
| A. Did the reporting entity write accident and health insurance premium that is subject to Section 9010 of the federal |  |  |  |  |
| Affordable Care Act? | Yes |  | Yes |  |
| B. ACA fee assessment payable for the upcoming year | \$ | 6,711,000 | \$ | - |
| C. ACA fee assessment paid | \$ | - | \$ | 4,517,031 |
| D. Premium written subject to ACA 9010 assessment | \$ | 330,326,914 | \$ | - |
| E. Total Adjusted Capital before surplus adjustment (Five-Year Historical Line 14) | \$ | 69,146,380 |  |  |
| F. Total Adjusted Capital after surplus adjustment (Five-Year Historical Line 14 minus 22B above) | \$ | 62,435,380 |  |  |
| G. Authorized Control Level (Five-Year Historical Line 15) | \$ | 20,059,486 |  |  |
| H. W ould reporting the ACA assessment as of December 31, 2017 have triggered an RBC action level? |  | No |  |  |

There were no events occurring subsequent to December 31, 2017 requiring disclosure. Subsequent events have been considered through February 23, 2018 for the Statutory statement issued on February 23, 2018.
23. Reinsurance
A. Ceded Reinsurance Report

Section 1 - General interrogatories

1. Are any of the reinsurers, listed in Schedule $S$ as non-affiliated, owned in excess of $10 \%$ or controlled, either directly or indirectly, by the Company or by an representative, officer, trustee, or director of the Company?

Yes ( ) No (X ) If yes, give full details.
2. Have any policies issued by the company been reinsured with a company chartered in a country other than the United States (excluding U.S. Branches of such companies) which is owned in excess of $10 \%$ or controlled directly or indirectly by an insured, a beneficiary, a creditor or an insured or any other person not primarily engaged in the insurance business?

Yes ( ) No (X) If yes, give full details.

Section 2 - Ceded Reinsurance Report - Part A

1. Does the Company have any reinsurance agreements in effect under which the reinsurer may unilaterally cancel any reinsurance for reasons other than for nonpayment of premium or other similar credits?

Yes ( ) No (X ) If yes, give full details.
a. If yes, what is the estimated amount of the aggregate reduction in surplus of a unilateral cancellation by the reinsurer as of the date of this statement, for those agreements in which cancellation results in a net obligation of the company to the reinsurer, and for which such obligation is not presently accrued? Where necessary, the Company may consider the current or anticipated experience of the business reinsured in making this estimate. N/A.
b. What is the total amount of reinsurance credit taken, whether as an asset or as a reduction of liability, for these agreements in this statement? \$0
2. Does the Company have any reinsurance agreements in effect such that the amount of losses paid or accrued through the statement date may result in a payment to the reinsurer of amounts that, in aggregate and allowing for offset of mutual credits from other reinsurance agreements with the same reinsurer, exceed the total direct premium collected under the reinsured policies?

Yes ( ) No (X ) If yes, give full details.

Section 3 - Ceded Reinsurance Report - Part B

1. What is the estimated amount of the aggregate reduction in surplus, (for agreements other than those under which the reinsurer may unilaterally cancel for reasons other than for nonpayment of premium or other similar credits that are reflected in Section 2 above), of termination of all reinsurance agreements, by either party, as of the date of this statement? Where necessary, the Company may consider the current or anticipated experience of the business reinsured in making this estimate. N/A

## ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.

## NOTES TO FINANCIAL STATEMENTS

2. Have any new agreements been executed or existing agreement amended, since January 1 of the year of this statement, to include policies or contracts which were in-force or which had existing reserves established by the Company as of the effective date of the agreement?

Yes ( ) No (X ) If yes, what is the amount of reinsurance credits, whether an asset or reduction of liability, taken for such agreements or amendments? N/A
B. Uncollectible Reinsurance - None
C. Commutation of Ceded Reinsurance - None
D. Certified Reinsurer Rating Downgraded or Status Subject to Revocation - None
24. Retrospectively Rated Contracts \& Contracts Subject to Redetermination
A. The Company estimates accrued retrospective premium adjustments for its Medicaid and Medicare business through a mathematical approach using an algorithm based upon settlement procedures defined by contracts with DHS and CMS.
B. The Company records accrued retrospective premium as an adjustment to earned premiums.
C. The amount of net premiums written by the Company at December 31, 2017 that are subject to retrospective rating features was $\$ 577,120,617$ or $100 \%$ of the total net premiums written. No other net premiums written by the Company are subject to retrospective rating features.
D. Not applicable
E. Risk-Sharing Provisions of the Affordable Care Act (ACA) - Not applicable

## 25. Change in Incurred Claims and Claim Adjustment Expenses

The estimated cost of claims expense attributable to insured events of the prior year decreased by $\$ 12,464,943$ during 2017. This is approximately $22.7 \%$ of unpaid claims expenses of $\$ 54,942,538$ as of December 31,2017 . Excluding the prior period development related to the release of the provision for moderately adverse conditions, medical benefits expense for the period ending December 31,2017 was impacted by approximately $\$ 23,597,599$ of net favorable development related to prior years.

## 26. Intercompany Pooling Arrangements

None

## 27. Structured Settlements

None

## 28. Healthcare Receivables

Healthcare receivables principally represent pharmacy rebates. Healthcare receivables are subject to various limits based on the nature of the receivable balance. Pharmacy rebates are recorded on an accrual basis and estimated using invoices that have been prepared using actual prescriptions filled. Pharmacy rebates receivable at December 31, 2017 total $\$ 1,823,923$ of which $\$ 0$ is aged ninety days or older and is non-admitted.

The following is a summary of pharmacy rebates by quarter:

| Quarter Ending | Estimated <br> Rebates | Rebates <br> Invoiced | Collected Within <br> 90 days <br> of Invoicing | Collected Within <br> 91 to 180 days <br> of Invoicing | Collected More <br> than 180 days <br> of Invoicing |
| :---: | :---: | :---: | ---: | :---: | ---: |
| 31-Dec-2017 | $1,816,216$ |  | 61,949 | - | - |
| 30-Sep-2017 | $1,571,600$ | $1,675,697$ | $1,431,522$ | - | - |
| 30-Jun-2017 | $1,441,060$ | $1,549,832$ | $1,391,280$ | 123,547 | - |
| 31-Mar-2017 | $1,206,577$ | $1,204,059$ | $1,164,360$ | 26,365 | 31 |
|  |  |  |  |  |  |
| 31-Dec-2016 | $1,133,390$ | $1,255,198$ | 748,808 | 69,070 | 0 |
| 30-Sep-2016 | $1,060,249$ | $1,099,796$ | $1,019,936$ | 87,665 | 4,380 |
| 30-Jun-2016 | 782,693 | 891,712 | 808,553 | 21,212 | 214 |
| 31-Mar-2016 | 525,893 | 792,267 | 697,439 | 58,299 | 70,009 |
|  |  |  |  |  |  |
| 31-Dec-2015 | 704,990 | 842,751 | 653,886 | 100,505 | 64,769 |
| 30-Sep-2015 | 686,839 | 814,790 | 476,151 | 287,817 | 38,675 |
| 30-Jun-2015 | 730,678 | 689,237 | 545,367 | 92,508 | 34,184 |
| 31-Mar-2015 | 571,164 | 520,195 | 505,318 | 5,886 | 1,645 |

B. Risk sharing receivables billed, received and accrued for three years - None

ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WeliCare Health Plans of New Jersey, Inc.

## NOTES TO FINANCIAL STATEMENTS

## 29. Participating Policies

None
30. Premium Deficiency Reserves

The following table summarizes the Company's premium deficiency reserves as of December 31, 2017:

1. Liability carried for premium deficiency reserves \$0
2. Date of most recent evaluation of this liability Dec
3. Was anticipated investment income utilized in the calculation? No
4. Anticipated Salvage and Subrogation

None

## ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.

## GENERAL INTERROGATORIES <br> PART 1 - COMMON INTERROGATORIES <br> GENERAL

1.1 Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer?
If yes, complete Schedule Y, Parts 1, 1A and 2.
1.2 If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent or with such regulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration statement providing disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners (NAIC) in its Model Insurance Holding Company System Regulatory Act and model regulations pertaining thereto, or is the reporting entity subject to standards and disclosure requirements substantially similar to those required by such Act and regulations?

Yes [ X ] No [ ] N/A [ ]
. 3 State Regulating?
$\qquad$
2.1 Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the reporting entity?
2.2 If yes, date of change:
3.1 State as of what date the latest financial examination of the reporting entity was made or is being made.

| _-_-_-_-_-_-_31/2017 |
| :---: |

3.2 State the as of date that the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released. $\qquad$
3.3 State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date). $\qquad$ 03/05/2014
3.4 By what department or departments? New Jersey Department of Banking and Insurance.
3.5 Have all financial statement adjustments within the latest financial examination report been accounted for in a subsequent financial statement filed with Departments?
3.6 Have all of the recommendations within the latest financial examination report been complied with?
4.1 During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaried employees of the reporting entity) receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:
4.11 sales of new business?
4.12 renewals?

Yes [ ] No [ X ]
Yes [ ] No [ X ]
2 During the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an affiliate, receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of
4.21 sales of new business?
4.22 renewals?

Yes [ ] No [ X ]
Yes [ ] No [ X ]
Yes [ ] No [ X ]
5.2 If yes, provide the name of the entity, NAIC company code, and state of domicile (use two letter state abbreviation) for any entity that has ceased to exist as a result of the merger or consolidation.

| Name of Entity | 2 NAIC Company Code | 3 State of Domicile |
| :---: | :---: | :---: |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |

6.1 Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period?

Yes [ ] No [ X ]
2 If yes, give full information
7.1 Does any foreign (non-United States) person or entity directly or indirectly control $10 \%$ or more of the reporting entity?

Yes [ ] No [ X ]
If yes,
7.21 State the percentage of foreign control
7.22 State the nationality(s) of the foreign person(s) or entity(s); or if the entity is a mutual or reciprocal, the nationality of its manager or attorney-in-fact and identify the type of entity(s) (e.g., individual, corporation, govemment, manager or attomey-in-fact)


# GENERAL INTERROGATORIES 

8.1 Is the company a subsidiary of a bank holding company regulated by the Federal Reserve Board? Yes [ No [ X ]
8.2 If response to 8.1 is yes, please identify the name of the bank holding company.
8.3 Is the company affiliated with one or more banks, thrifts or securities firms?

Yes [ ] No [ X ]
4 If response to 8.3 is yes, please provide the names and locations (city and state of the main office) of any affiliates regulated by a federal financial regulatory services agency [i.e. the Federal Reserve Board (FRB), the Office of the Comptroller of the Currency (OCC), the Federal Deposit Insurance Corporation (FDIC) and the Securities Exchange Commission (SEC)] and identify the affiliate's primary federal regulator.

| 1 | 2 <br> Location <br> (City, State) | 3 | 4 | 5 | 6 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Affiliate Name |  | FRB | OCC | FDIC | SEC |
|  |  |  |  |  |  |

9. What is the name and address of the independent certified public accountant or accounting firm retained to conduct the annual audit? Deloitte \& Touche LLP, 201 N. Franklin Street, Suite 3600, Tampa FL 33602
10.1 Has the insurer been granted any exemptions to the prohibited non-audit services provided by the certified independent public accountant requirements as allowed in Section 7H of the Annual Financial Reporting Model Regulation (Model Audit Rule), or substantially similar state law or regulation?
10.2 If the response to 10.1 is yes, provide information related to this exemption:
10.3 Has the insurer been granted any exemptions related to the other requirements of the Annual Financial Reporting Model Regulation as allowed for in Section 18A of the Model Regulation, or substantially similar state law or regulation?

Yes [ ] No [ X ]
10.4 If the response to 10.3 is yes, provide information related to this exemption:
10.5 Has the reporting entity established an Audit Committee in compliance with the domiciliary state insurance laws?

Yes [ X ] No [ ] N/A [ ]
10.6 If the response to 10.5 is no or $n / a$, please explain
11. What is the name, address and affiliation (officer/employee of the reporting entity or actuary/consultant associated with an actuarial consulting firm) of the individual providing the statement of actuarial opinion/certification?
Larry Smart (Employee), WellCare Health Plans, Inc, 8735 Henderson Road, Tampa FL 33634
12.1 Does the reporting entity own any securities of a real estate holding company or otherwise hold real estate indirectly?
12.11 Name of real estate holding company
12.12 Number of parcels involved $\qquad$
12.13 Total book/adjusted carrying value
\$.-
12.2 If yes, provide explanation
13. FOR UNITED STATES BRANCHES OF ALIEN REPORTING ENTITIES ONLY:
13.1 What changes have been made during the year in the United States manager or the United States trustees of the reporting entity?
13.2 Does this statement contain all business transacted for the reporting entity through its United States Branch on risks wherever located?
13.3 Have there been any changes made to any of the trust indentures during the year?
13.4 If answer to (13.3) is yes, has the domiciliary or entry state approved the changes?
14.1 Are the senior officers (principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions) of the reporting entity subject to a code of ethics, which includes the following standards?
a. Honest and ethical conduct, including the ethical handling of actual or apparent conflicts of interest between personal and professional relationships;
b. Full, fair, accurate, timely and understandable disclosure in the periodic reports required to be filed by the reporting entity;
c. Compliance with applicable governmental laws, rules and regulations;
d. The prompt internal reporting of violations to an appropriate person or persons identified in the code; and
e. Accountability for adherence to the code.
14.11 If the response to 14.1 is no, please explain:
14.2 Has the code of ethics for senior managers been amended?
14.21 If the response to 14.2 is yes, provide information related to amendment(s) Minor revisions and clarifications of existing provisions. Adopted by Board of Directors on July 11, 2017
14.3 Have any provisions of the code of ethics been waived for any of the specified officers? Yes [ No [ X ]
14.31 If the response to 14.3 is yes, provide the nature of any waiver(s).

Yes [ X ] No [ ]
Yes [ ] No [ ]
Yes [ ] No [ ]
] No [ ] N/A [ ]
Yes [ X ] No [ ]

Yes [ ] No [ X ]

## GENERAL INTERROGATORIES

15.1 Is the reporting entity the beneficiary of a Letter of Credit that is unrelated to reinsurance where the issuing or confirming bank is not on the SVO Bank List?

Yes [ ] No [ X ]
15.2 If the response to 15.1 is yes, indicate the American Bankers Association (ABA) Routing Number and the name of the issuing or confirming bank of the Letter of Credit and describe the circumstances in which the Letter of Credit is triggered


## BOARD OF DIRECTORS

16. Is the purchase or sale of all investments of the reporting entity passed upon either by the board of directors or a subordinate committee thereof?
17. Does the reporting entity keep a complete permanent record of the proceedings of its board of directors and all subordinate committees thereof?

Yes [ X ] No [ ]

Has the reporting entity an established procedure for disclosure to its board of directors or trustees of any material interest or affiliation on the part of any of its officers, directors, trustees or responsible employees that is in conflict or is likely to conflict with the official duties of such person?

## FINANCIAL

19. Has this statement been prepared using a basis of accounting other than Statutory Accounting Principles (e.g., Generally Accepted Accounting Principles)?
20.1 Total amount loaned during the year (inclusive of Separate Accounts, exclusive of policy loans):
20.11 To directors or other officers 20.12 To stockholders not officers

Yes [ ] No [ X ]
\$
\$
$\qquad$
$\$$
$\qquad$
$\square$
$\square$
\$---

> Yes [ ] No [ X ]

$\square$
23.1 Does the reporting entity report any amounts due from parent, subsidiaries or affiliates on Page 2 of this statement?
23.2 If yes, indicate any amounts receivable from parent included in the Page 2 amount:

INVESTMENT
24.01 Were all the stocks, bonds and other securities owned December 31 of current year, over which the reporting entity has exclusive control, in the actual possession of the reporting entity on said date? (other than securities lending programs addressed in 24.03)

Yes [ X ] No [ ]
24.02 If no, give full and complete information, relating thereto
24.03 For security lending programs, provide a description of the program including value for collateral and amount of loaned securities, and whether collateral is carried on or off-balance sheet. (an alternative is to reference Note 17 where this information is also provided)
24.04 Does the company's security lending program meet the requirements for a conforming program as outlined in the Risk-Based Capital Instructions?
24.05 If answer to 24.04 is yes, report amount of collateral for conforming programs.
\$
24.06 If answer to 24.04 is no, report amount of collateral for other programs.
\$
24.07 Does your securities lending program require 102\% (domestic securities) and $105 \%$ (foreign securities) from the counterparty at the outset of the contract?
24.08 Does the reporting entity non-admit when the collateral received from the counterparty falls below 100\%? Yes [ No [ NA [ X ]
24.09 Does the reporting entity or the reporting entity's securities lending agent utilize the Master Securities Lending Agreement (MSLA) to conduct securities lending?
24.10 For the reporting entity's security lending program, state the amount of the following as of December 31 of the current year:

| 24.101 | Total fair value of reinvested collateral assets reported on Schedule DL, Parts 1 and 2 | $\$ \ldots$ |
| :--- | :--- | :--- | :--- |
| 24.102 | Total book adjusted/carrying value of reinvested collateral assets reported on Schedule DL, Parts 1 and 2 | $\$ \ldots$ |
| 24.103 | Total payable for securities lending reported on the liability page | $\$ \ldots$ |

## ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.

## GENERAL INTERROGATORIES

25.1 Were any of the stocks, bonds or other assets of the reporting entity owned at December 31 of the current year not exclusively under the control of the reporting entity or has the reporting entity sold or transferred any assets subject to a put option contract that is currently in force? (Exclude securities subject to Interrogatory 21.1 and 24.03).
25.2 If yes, state the amount thereof at December 31 of the current year:

| 25.21 | Subject to repurchase agreements | \$ |
| :---: | :---: | :---: |
| 25.22 | Subject to reverse repurchase agreements | \$. |
| 25.23 | Subject to dollar repurchase agreements | \$ |
| 25.24 | Subject to reverse dollar repurchase agreements |  |
| 25.25 | Placed under option agreements |  |
| 25.26 | Letter stock or securities restricted as to sale - excluding FHLB Capital Stock | \$ |
| 25.27 | FHLB Capital Stock | \$ |
| 25.28 | On deposit with states | \$.------------------63,869,679 |
| 25.29 | On deposit with other regulatory bodies |  |
| 25.30 | Pledged as collateral - excluding collateral pledged to an FHLB |  |
| 25.31 | Pledged as collateral to FHLB - including assets backing funding agreements |  |
| 25.32 | Other | \$ |

25.3 For category (25.26) provide the following:

| 1 Nature of Restriction | $2$ <br> Description |  |
| :---: | :---: | :---: |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |

26.1 Does the reporting entity have any hedging transactions reported on Schedule DB?
26.2 If yes, has a comprehensive description of the hedging program been made available to the domiciliary state?

Yes [ ] No [ ] N/A [ ] If no, attach a description with this statement.
27.1 Were any preferred stocks or bonds owned as of December 31 of the current year mandatonly convertible into equity, or, at the option of the issuer, convertible into equity?
27.2 If yes, state the amount thereof at December 31 of the current year.
28. Excluding items in Schedule E-Part 3-Special Deposits, real estate, mortgage loans and investments held physically in the reporting entity's offices, vaults or safety deposit boxes, were all stocks, bonds and other securities, owned throughout the current year held pursuant to a custodial agreement with a qualified bank or trust company in accordance with Section 1, III - General Examination Considerations, F. Outsourcing of Critical Functions, Custodial or Safekeeping agreements of the NAIC Financial Condition Examiners Handbook?
28.01 For agreements that comply with the requirements of the NAIC Financial Condition Examiners Handbook, complete the following:

| $\stackrel{1}{1}$ Name of Custodian(s) | $\stackrel{2}{2}$ Custodian's Address |
| :---: | :---: |
|  |  |
|  |  |
|  |  |
|  |  |

28.02 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation

| $\begin{gathered} 1 \\ \text { Name(s) } \\ \hline \end{gathered}$ | $\begin{gathered} 2 \\ \text { Location(s) } \end{gathered}$ | 3 Complete Explanation(s) |
| :---: | :---: | :---: |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |

28.03 Have there been any changes, including name changes, in the custodian(s) identified in 28.01 during the current year?
28.03 Have there been any changes, including name changes,
28.04 yes, give full and complete information relating thereto:

| $1$ <br> Old Custodian | 2 New Custodian | 3 <br> Date of Change | $\begin{gathered} \hline 4 \\ \text { Reason } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

## GENERAL INTERROGATORIES

28.05 Investment management - Identify all investment advisors, investment managers, broker/dealers, including individuals that have the authority to make investment decisions on behalf of the reporting entity. For assets that are managed internally by employees of the reporting entity, note as such. ["...that have access to the investment accounts"; "...handle securities"]

| Name of Firm or Individual | $\begin{gathered} 2 \\ \text { Affiliation } \end{gathered}$ |
| :---: | :---: |
|  |  |
|  |  |
|  |  |
|  |  |

28.0597 For those firms/individuals listed in the table for Question 28.05 , do any firms/individuals unaffiliated with the reporting entity (i.e., designated with a " $U$ ") manage more than $10 \%$ of the reporting entity's assets?
28.0598 For firms/individuals unaffiliated with the reporting entity (i.e., designated with a " $U$ ") listed in the table for Question 28.05, does the total assets under management aggregate to more than $50 \%$ of the reporting entity's assets?
28.06 For those firms or individuals listed in the table for 28.05 with an affiliation code of " $A$ " (affiliated) or " $U$ " (unaffiliated), provide the information for the table below.

| 1 Central Registration Depository Number | Name of Firm or Individual | 3 Legal Entity Identifier (LEI) | 4 Registered With | 5 Investment Management Agreement (IMA) Filed |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |

29.1 Does the reporting entity have any diversified mutual funds reported in Schedule D - Part 2 (diversified according to the Securities and Exchange Commission (SEC) in the Investment Company Act of 1940 [Section 5 (b) (1)])?

Yes [ ] No [ X ]
29.2 If yes, complete the following schedule:

| $\begin{gathered} 1 \\ \text { CUSIP \# } \end{gathered}$ | $\stackrel{2}{2}$ | 3 Book/Adjusted Carrying Value |
| :---: | :---: | :---: |
|  |  |  |
|  |  |  |
|  |  |  |
| 29.2999 TOTAL |  | 0 |

29.3 For each mutual fund listed in the table above, complete the following schedule:

| 1 <br> Name of Mutual Fund (from above table) | 2 Name of Significant Holding of the Mutual Fund | 3 Amount of Mutual Fund's Book/Adjusted Carrying Value Attributable to the Holding | $4$ <br> Date of Valuation |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

30. Provide the following information for all short-term and long-term bonds and all preferred stocks. Do not substitute amortized value or statement value for fair value.

|  | 1 <br> Statement (Admitted) Value | $2$ <br> Fair Value | 3 Excess of Statement over Fair Value ( - ), or Fair Value over Statement ( + ) |
| :---: | :---: | :---: | :---: |
| 30.1 Bonds. | 63,853,796 | _63,370,413 | . $(483,383)$ |
| 30.2 Preferred Stocks... | --...- 0 |  | 0 |
| 30.3 Totals | 63,853,796 | 63,370,413 | $(483,383)$ |

30.4 Describe the sources or methods utilized in determining the fair values:
31.1 Was the rate used to calculate fair value determined by a broker or custodian for any of the securities in Schedule D?
31.2 If the answer to 31.1 is yes, does the reporting entity have a copy of the broker's or custodian's pricing policy (hard copy or electronic copy) for all brokers or custodians used as a pricing source?
31.3 If the answer to 31.2 is no, describe the reporting entity's process for determining a reliable pricing source for purposes of disclosure of fair value for Schedule D:
32.1 Have all the filing requirements of the Purposes and Procedures Manual of the NAIC Investment Analysis Office been followed?
32.2 If no, list exceptions:

## ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.

## GENERAL INTERROGATORIES

33. By self-designating $5^{*} \mathrm{GI}$ securities, the reporting entity is certifying the following elements of each self-designated $5^{*} \mathrm{GI}$ security a.Documentation necessary to permit a full credit analysis of the security does not exist.
b. Issuer or obligor is current on all contracted interest and principal payments.
c. The insurer has an actual expectation of ultimate payment of all contracted interest and principal.

Has the reporting entity self-designated $5^{*}$ GI securities?

OTHER
34.1 Amount of payments to trade associations, service organizations and statistical or rating bureaus, if any? \$
34.2 List the name of the organization and the amount paid if any such payment represented $25 \%$ or more of the total payments to trade associations, service organizations and statistical or rating bureaus during the period covered by this statement.

35.1 Amount of payments for legal expenses, if any?
\$
35.2 List the name of the firm and the amount paid if any such payment represented $25 \%$ or more of the total payments for legal expenses during the period covered by this statement.

36.1 Amount of payments for expenditures in connection with matters before legislative bodies, officers or departments of government, if any?
\$
36.2 List the name of the firm and the amount paid if any such payment represented $25 \%$ or more of the total payment expenditures in connection with matters before legislative bodies, officers or departments of govemment during the period covered by this statement.


## GENERAL INTERROGATORIES

## PART 2 - HEALTH INTERROGATORIES

1.1 Does the reporting entity have any direct Medicare Supplement Insurance in force?
1.2 If yes, indicate premium earned on U.S. business only.
1.3 What portion of Item (1.2) is not reported on the Medicare Supplement Insurance Experience Exhibit?
1.2) above $\quad \$$
1.4 Indicate amount of earned premium attributable to Canadian and/or Other Alien not included in Item (1.2) above
1.5 Indicate total incurred claims on all Medicare Supplement insurance.

1.6 Individual policies:
1.7 Group policies:

Most current three years:
1.61 Total premium earned
\$ ----------------------------0
1.62 Total incurred claims

1.63 Number of covered lives
All years prior to most current three years:
1.64 Total premium earned $\qquad$
1.65 Total incurred claims

Most current three years:
1.71 Total premium earned
\$.--------------------------10
1.72 Total incurred claims
\$-----------------------0
All years prior to most current three years:
1.74 Total premium earned
\$------------------------0
1.75 Total incurred claims
\$-------------------------------0
2. Health Test:

3.1 Has the reporting entity received any endowment or gift from contracting hospitals, physicians, dentists, or others that is agreed will be returned when, as and if the earnings of the reporting entity permits?

Yes [ ] No [ X ]
3.2 If yes, give particulars:
4.1 Have copies of all agreements stating the period and nature of hospitals', physicians', and dentists' care offered to subscribers and dependents been filed with the appropriate regulatory agency?
4.2 If not previously filed, furnish herewith a copy(ies) of such agreement(s). Do these agreements include additional benefits offered?
5.1 Does the reporting entity have stop-loss reinsurance?
5.3 Maximum retained risk (see instructions)
5.31 Comprehensive Medical
5.32 Medical Only
5.33 Medicare Supplement
5.34 Dental and Vision
5.35 Other Limited Benefit Plan 5.36 Other

\$ --------------------2,000,000 \$ \$ \$ \$----
6. Describe arrangement which the reporting entity may have to protect subscribers and their dependents against the risk of insolvency including hold harmless provisions, conversion privileges with other carriers, agreements with providers to continue rendering services, and any other agreements:
The Company is required by the Department of Insurance to have a restricted bank account funded for the specific event of insolvency.
7.1 Does the reporting entity set up its claim liability for provider services on a service date basis?

Yes [ X ] No [ ]
7.2 If no, give details
8. Provide the following information regarding participating providers:
8.1 Number of providers at start of reporting year
9.1 Does the reporting entity have business subject to premium rate guarantees?

Yes [ ] No [ X ]
9.2 If yes, direct premium earned:
9.21 Business with rate guarantees between 15-36 months
9.22 Business with rate guarantees over 36 months

## ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.

## GENERAL INTERROGATORIES

## PART 2 - HEALTH INTERROGATORIES

10.1 Does the reporting entity have Incentive Pool, Withhold or Bonus Arrangements in its provider contracts?

Yes [ ] No [ X ]
10.2 If yes
10.21 Maximum amount payable bonuses 10.22 Amount actually paid for year bonuses 10.23 Maximum amount payable withholds 10.24 Amount actually paid for year withholds
11.1 Is the reporting entity organized as:
11.12 A Medical Group/Staff Model,
11.13 An Individual Practice Association (IPA), or,
11.14 A Mixed Model (combination of above) ?
11.2 Is the reporting entity subject to Statutory Minimum Capital and Surplus Requirements?
11.3 If yes, show the name of the state requiring such minimum capital and surplus.
11.4 If yes, show the amount required.
11.5 Is this amount included as part of a contingency reserve in stockholder's equity?
11.6 If the amount is calculated, show the calculation
12. List service areas in which reporting entity is licensed to operate

| 1 Name of Service Area |
| :---: |
| Atlantic County - Medicaid. |
| Bergen County - Medicare, Medicaid |
| Camden County - Medicare, Medicaid |
| Cumber land - Medicaid |
| Essex County - Medicare, Medicaid |
| Hudson County - Medicare, Medicaid |
| Mercer County - Medicare, Medicaid |
| Middlesex County - Medicare, Medicaid |
| Morris County - Medicare, Medicaid |
| Passaic County - Medicare, Medicaid |
| Somerset County - Medicare, Medicaid |
| Sussex County - Medicare, Medicaid. |
| Union County - Medicare, Medicaid |
| Warren County - Medicaid |

13.1 Do you act as a custodian for health savings accounts?
13.2 If yes, please provide the amount of custodial funds held as of the reporting date.
13.3 Do you act as an administrator for health savings accounts?
13.4 If yes, please provide the balance of the funds administered as of the reporting date.
14.1 Are any of the captive affiliates reported on Schedule S, Part 3 as authorized reinsurers?
14.2 If the answer to 14.1 is yes, please provide the following

Yes [ ] No [ X ]
\$_-----------------------------
\$
Yes [ ] No [ X N/A [ ]

| 1 | $\begin{array}{\|c\|} \hline 2 \\ \text { NAIC } \\ \text { Company } \\ \text { Code } \\ \hline \end{array}$ | 3 <br> Domiciliary Jurisdiction | 4 | Assets Supporting Reserve Credit |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 5 Letters of Credit | 6 <br> Trust <br> Agreements | 7 <br> Other |

15. Provide the following for Individual ordinary life insurance ${ }^{\star}$ policies (U.S. business Only) for the current year
$\qquad$

$\square$
$\square$

FIVE - YEAR HISTORICAL DATA


NOTE: If a party to a merger, have the two most recent years of this exhibit been restated due to a merger in compliance with the disclosure requirements of SSAP No. 3-Accounting Changes and Correction of Errors?
If no, please explain

## SCHEDULE T - PREMIUMS AND OTHER CONSIDERATIONS

Allocated by States and Territories

(L) Licensed or Chartered - Licensed Insurance Carrier or Domiciled RRG; (R) Registered - Non-domiciled RRGs; (Q) Qualified - Qualified or Accredited Reinsurer; (E) Eligible

Reporting Entities eligible or approved to write Surplus Lines in the state; ( N ) None of the above - Not allowed to write business in the state.
Explanation of basis of allocation by states, premiums by state, etc.
(a) Insert the number of $L$ responses except for Canada and other Alien.

The WellCare Group of Companies as of December, 2017




Heritage Health Systems, Inc. Redomesticated: 1/6/2009 (TX) FEIN: 62-1517194



## SelectCare Health Plans, Inc.

 Incorporated: 3/15/2005 (TX) FEIN: 74-3141949 NAIC: 10768HHS Texas Management, Inc. Incorporated: 5/01/1996 (GA) FEIN: 76-0500964

HHS Texas Management, LP Incorporated: 5/01/1996 (GA) FEIN: 76-0500963

## ALPHABETICAL INDEX

## ANNUAL STATEMENT BLANK

Analysis of Operations by Lines of Business ..... 7
Assets ..... 2
Cash Flow ..... 6
Exhibit 1 - Enrollment By Product Type for Health Business Only ..... 17
Exhibit 2 - Accident and Health Premiums Due and Unpaid ..... 18
Exhibit 3 - Health Care Receivables ..... 19
Exhibit 3A - Analysis of Health Care Receivables Collected and Accrued ..... 20
Exhibit 4 - Claims Unpaid and Incentive Pool, Withhold and Bonus ..... 21
Exhibit 5 - Amounts Due From Parent, Subsidiaries and Affiliates ..... 22
Exhibit 6 - Amounts Due To Parent, Subsidiaries and Affiliates ..... 23
Exhibit 7 - Part 1 - Summary of Transactions With Providers ..... 24
Exhibit 7 - Part 2 - Summary of Transactions With Intermediaries ..... 24
Exhibit 8 - Furniture, Equipment and Supplies Owned ..... 25
Exhibit of Capital Gains (Losses) ..... 15
Exhibit of Net Investment Income ..... 15
Exhibit of Nonadmitted Assets ..... 16
Exhibit of Premiums, Enrollment and Utilization (State Page) ..... 30
Five-Year Historical Data ..... 29
General Interrogatories ..... 27
Jurat Page ..... 1
Liabilities, Capital and Surplus ..... 3
Notes To Financial Statements ..... 26
Overflow Page For Write-Ins ..... 44
Schedule A - Part 1 ..... E01
Schedule A - Part 2 ..... E02
Schedule A - Part 3 ..... E03
Schedule A - Verification Between Years ..... SIO2
Schedule B - Part 1 ..... E04
Schedule B - Part 2 ..... E05
Schedule B - Part 3 ..... E06
Schedule B - Verification Between Years ..... SIO2
Schedule BA - Part 1 ..... E07
Schedule BA - Part 2 ..... E08
Schedule BA - Part 3 ..... E09
Schedule BA - Verification Between Years ..... SIO3
Schedule D - Part 1 ..... E10

## ANNUAL STATEMENT BLANK (Continued)

Schedule D - Part 1A - Section 1 ..... SI05
Schedule D - Part 1A - Section 2 ..... SIO8
Schedule D - Part 2 - Section 1 ..... E11
Schedule D - Part 2 - Section 2 ..... E12
Schedule D - Part 3 ..... E13
Schedule D - Part 4 ..... E14
Schedule D - Part 5 ..... E15
Schedule D - Part 6 - Section 1 ..... E16
Schedule D - Part 6 - Section 2 ..... E16
Schedule D - Summary By Country ..... SIO4
Schedule D - Verification Between Years ..... SIO3
Schedule DA - Part 1 ..... E17
Schedule DA - Verification Between Years ..... SI10
Schedule DB - Part A - Section 1 ..... E18
Schedule DB - Part A - Section 2 ..... E19
Schedule DB - Part A - Verification Between Years ..... SI11
Schedule DB - Part B - Section 1 ..... E20
Schedule DB - Part B - Section 2 ..... E21
Schedule DB - Part B - Verification Between Years ..... SI11
Schedule DB - Part C - Section 1 ..... SI12
Schedule DB - Part C - Section 2 ..... SI13
Schedule DB - Part D - Section 1 ..... E22
Schedule DB - Part D - Section 2 ..... E23
Schedule DB - Verification ..... SI14
Schedule DL - Part 1 ..... E24
Schedule DL - Part 2 ..... E25
Schedule E - Part 1 - Cash ..... E26
Schedule E - Part 2 - Cash Equivalents ..... E27
Schedule E - Part 3 - Special Deposits ..... E28
Schedule E - Part 2 - Verification Between Years ..... SI15
Schedule S - Part 1 - Section 2 ..... 31
Schedule S - Part 2 ..... 32
Schedule S - Part 3 - Section 2 ..... 33
Schedule S - Part 4 ..... 34
Schedule S - Part 5 ..... 35
Schedule S - Part 6 ..... 36
Schedule S - Part 7 ..... 37
Schedule T - Part 2 - Interstate Compact ..... 39
Schedule T - Premiums and Other Considerations ..... 38
Schedule Y - Information Concerning Activities of Insurer Members of a Holding Company Group ..... 40
Schedule Y- Part 1A - Detail of Insurance Holding Company System ..... 41
Schedule Y - Part 2 - Summary of Insurer's Transactions With Any Affiliates ..... 42
Statement of Revenue and Expenses ..... 4
Summary Investment Schedule ..... SIO1

## ANNUAL STATEMENT BLANK (Continued)

Supplemental Exhibits and Schedules Interrogatories ..... 43
Underwriting and Investment Exhibit - Part 1 ..... 8
Underwriting and Investment Exhibit - Part 2 ..... 9
Underwriting and Investment Exhibit - Part 2A ..... 10
Underwriting and Investment Exhibit - Part 2B ..... 11
Underwriting and Investment Exhibit - Part 2C ..... 12
Underwriting and Investment Exhibit - Part 2D ..... 13
Underwriting and Investment Exhibit - Part 3 ..... 14

ANNUAL STATEMENT

## FOR THE YEAR ENDING DECEMBER 31, 2017

OF THE CONDITION AND AFFAIRS OF THE


State of
County of
The officers of this reporting entity, being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ, or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively. Furthermore, the scope of this attestation by the described officers also includes the related corresponding electronic fliing with the NAIC, when required, that is an exact copy (except for formatting differences due to electronic fling) of the enclosed statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement.

David Thomas Reynolds
President

Michael Troy Meyer
Asst. Treasurer, VP and Corporate Controller

Richard Charles Fisher CFO and Vice President
a. Is this an original filing?

Yes [ X ] No [ ]
b. If no:

1. State the amendment number
2. Date filed
3. Number of pages attached

ANNUAL STATEMENT

## FOR THE YEAR ENDING DECEMBER 31, 2017

OF THE CONDITION AND AFFAIRS OF THE


State of
County of
The officers of this reporting entity, being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ, or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively. Furthermore, the scope of this attestation by the described officers also includes the related corresponding electronic fliing with the NAIC, when required, that is an exact copy (except for formatting differences due to electronic fling) of the enclosed statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement.

David Thomas Reynolds
President

Michael Troy Meyer
Asst. Treasurer, VP and Corporate Controller

Richard Charles Fisher CFO and Vice President
a. Is this an original filing?

Yes [ X ] No [ ]
b. If no:

1. State the amendment number
2. Date filed
3. Number of pages attached

ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.
EXHIBIT 2 - ACCIDENT AND HEALTH PREMIUMS DUE AND UNPAID

| $\begin{gathered} 1 \\ \hline \text { Name of Debtor } \\ \hline \end{gathered}$ | $\begin{gathered} 2 \\ 1-30 \text { Days } \\ \hline \end{gathered}$ | $\begin{gathered} 3 \\ 31-60 \text { Days } \\ \hline \end{gathered}$ | $\begin{gathered} 4 \\ 61-90 \text { Days } \\ \hline \end{gathered}$ | $\begin{gathered} 5 \\ \text { Over } 90 \text { Days } \\ \hline \end{gathered}$ | $\begin{gathered} 6 \\ \text { Nonadmitted } \\ \hline \end{gathered}$ | $\begin{gathered} 7 \\ \text { Admitted } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 719 |  |  |  |  | 719 |
| Group subscribers: |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 促 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| - |  |  |  |  |  |  |
| - |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  | , |  |  |  |
|  |  |  |  |  |  |  |
| 0299997 Group subscriber subtotal -.-- |  |  |  |  |  |  |
| 0299998 Premiums due and unpaid not individually listed. |  |  |  |  |  |  |
|  |  |  |  |  | 0 |  |
| 0399999 Premiums due and unpaid from Medicare entities | 89,180 | 87,007 | -83,570 | 736,316 | 0 | .996,073 |
| 0499999 Premiums due and unpaid from Medicaid entities | 1,217,627 | 997,925 | 1,725,737 | 3,886, 121 |  | 7,827,409 |
| 0599999 Accident and health premiums due and unpaid (Page 2, Line 15) | 1,307,526 | 1,084,932 | 1,809,307 | 4,622,437 | 0 | 8,824,201 |

ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.


ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.
EXHIBIT 3A - ANALYSIS OF HEALTH CARE RECEIVABLES COLLECTED AND ACCRUED

| Type of Health Care Receivables | Health Care Receivables CollectedDuring the Year |  | Health Care Receivables Accrued as of December 31 of Current Year |  | 5 | 6 <br> Estimated Health <br> Care Receivables <br> Accrued as of <br> December 31 of <br> Prior Year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | On Amounts Accrued Prior to January 1 of Current Yea | On Claims Accrued During the Year | On Amounts Accrued December 31 of Prior Year | On Amounts Accrued During the Year | Health Care Receivables in Prior Years (Columns 1+3) |  |
| 1. Pharmaceutical rebate receivables | . 821,095 | ...-1,199,055 | -..-1,823,923 |  | . 821,095 | -..1,054,658 |
| 2. Claim overpayment receivables | -.10,499 |  | 85 | .26,110 | -..10,584 | -.-10,584 |
| 3. Loans and advances to providers |  |  |  |  | 0 |  |
| 4. Capitation arrangement receivables |  |  |  |  | 0 |  |
| 5. Risk sharing receivables |  |  |  |  | 0 |  |
| 6. Other health care receivables |  |  |  |  | $\cdots$ |  |
| 7. Totals (Lines 1 through 6) | 831,594 | 4,199,055 | 85 | 1,850,033 | 831,679 | 1,065,242 |

ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WelICare Health Plans of New Jersey, Inc.
EXHIBIT 4 - CLAIMS UNPAID AND INCENTIVE POOL, WITHHOLD AND BONUS (Reported and Unreported)

| $\begin{gathered} 1 \\ \text { Account } \\ \hline \end{gathered}$ | $\begin{gathered} 2 \\ 1-30 \text { Days } \\ \hline \end{gathered}$ | $\begin{gathered} 3 \\ 31-60 \text { Days } \end{gathered}$ | $\begin{gathered} 4 \\ 61-90 \text { Days } \\ \hline \end{gathered}$ | $\begin{gathered} 5 \\ 91-120 \text { Days } \\ \hline \end{gathered}$ | $\begin{gathered} { }^{6} \\ \text { Over } 120 \text { Days } \\ \hline \end{gathered}$ | ${ }_{\text {Total }}^{7}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Claims Unpaid (Reported) |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| ---------------- | ---------------------- |  |  |  |  |  |
|  |  |  |  |  |  | $\cdots$ |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  | -------> |  | ----------------3 | ---------------> |  |  |
| 0299999 Aggregate accounts not individually listed-uncovered. |  |  |  |  |  | 0 |
| 0399999 Aggregate accounts not individually listed-covered | 5,665,414 | 1,360,566 | 6,625,480 | 623,409 | 8,613,515 | 22,888,384 |
| 0499999 Subtotals | 5,665,414 | 1,360,566 | 6,625,480 | 623,409 | 8,613,515 | 22,888,384 |
| 0599999 Unreported claims and other claim reserves |  |  |  |  |  | 50,438,533 |
| 0699999 Total amounts withheld |  |  |  |  |  |  |
| 0799999 Total claims unpaid |  |  |  |  |  | 73,326,917 |
| 0899999 Accrued medical incentive pool and bonus amounts |  |  |  |  |  |  |

ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.
EXHIBIT 5 - AMOUNTS DUE FROM PARENT, SUBSIDIARIES AND AFFILIATES

| 1 - | 2 | 3 | 4 | 5 | 6 | Adm | itted |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Name of Affliate | 1-30 Days | 31-60 Days | 61-90 Days | Over 90 Days | Nonadmitted | ${ }_{\text {current }}^{7}$ | $\begin{gathered} \hline 8 \\ \text { Non-Current } \\ \hline \end{gathered}$ |
| Com | ,559 |  |  |  |  | 906,559 |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| $\cdots$ |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| -7- |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| 0199999 Individually listed receivables | $\square-\mathrm{O}-\mathrm{-}$ | $\square-\mathrm{O}$ |  | $\cdots-$ | $\square-\mathrm{O}$ |  | $-\mathrm{O}-\mathrm{-a}$ |
| 0299999 Receivables not individually listed | 906,559 | 0 | 0 | 0 | 0 | 906, 559 |  |

ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WeliCare Health Plans of New Jersey, Inc.
EXHIBIT 6 - AMOUNTS DUE TO PARENT, SUBSIDIARIES AND AFFILIATES


ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.
EXHIBIT 7 - PART 1-SUMMARY OF TRANSACTIONS WITH PROVIDERS

| Payment Method | 1 Direct Medical Expense Payment | 2 Column 1 as a $\%$ of Total Payments | $\begin{gathered} \hline 3 \\ \text { Total } \\ \text { Members } \\ \text { Covered } \\ \hline \end{gathered}$ | 4 Column as a of of Total Members | Column 1 <br> Expenses Paid to Affiliated Providers | 6 Column 1 Expenses Paid to Non-Affliated Providers |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Capitation Payments: |  |  |  |  |  |  |
| 1. Medical groups ... | - - $15.451,650$ |  | $\square-68,960$ | 100.0 |  | ..15,451,650 |
| 2. Intermediaries |  | $\square-\quad-\quad-\quad-\quad-\quad-\quad-\quad-\quad-\quad 0$ |  |  |  |  |
| 3. All other providers ---- |  | $\square \quad 0.0$ |  | $\square-\quad 0.0$ |  |  |
| 4. Total capitation payments | -. $15,451,650$ |  |  | $-\quad-\quad-\quad-\quad-\quad-\quad 100.0$ | $\square-\square$ | $\square-15$ |
| Other Payments: <br> 5. Fee-for-service | 0 | 0.0 | xxX | xxX |  |  |
| 6. Contractual fee payments. | 472,852,029 | .96.8 | --- $\quad$ - ${ }^{\text {xxx }}$ | xxx |  | 472,852,029 |
| 7. Bonus/withhold arrangements -fee-for-service | - | --- 0.0 | ---1- $\quad$ xxx | xxx |  |  |
| 8. Bonus/withhold arrangements - contractual fee payments | 0 | $\cdots-\quad 00$ | --.....xxX | xxx |  |  |
| 9. Non-contingent salaries.. | - | -- 0.0 | --......xXX | XXX |  |  |
| 10. Aggregate cost arrangements | 0 | $\square \quad 0.0$ | xxx | xxx |  |  |
| 11. All other payments. |  | -- 0.0 | xxx | xxx |  |  |
| 12. Total other payments | 472,852,029 | 96.8 | xxx | xxx | 0 | 472,852,029 |
| 13. Total (Line 4 plus Line 12) | 488,303,679 | $100 \%$ | XXX | XXX | 0 | 488,303,679 |

EXHIBIT 7 - PART 2 - SUMMARY OF TRANSACTIONS WITH INTERMEDIARIES

| 1 NAIC Code | 2 <br> Name of Intermediary | 3 Capitation Paid | 4 <br> Average <br> Monthly <br> Capitation | 5 <br> Intermediary's <br> Total Adjusted Capital | 6 Intermediary's Authorized Control Level RBC |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| -- | Q |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  | -a |  |  |  |  |
| - | - $\triangle$ - $\triangle$ - $\triangle$ - |  |  |  |  |
|  | ---------- |  |  |  |  |
|  |  |  |  |  |  |
|  | - |  |  |  |  |
| - |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| 9999999 Totals |  |  | XXX | XXX | XXX |

ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WeliCare Health Plans of New Jersey, Inc.
EXHIBIT 8 - FURNITURE, EQUIPMENT AND SUPPLIES OWNED



## ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WelICare Health Plans of New Jersey, Inc.

## EXHIBIT OF PREMIUMS, ENROLLMENT AND UTILIZATION (a)

REPORT FOR: 1. CORPORATION WellCare Health Plans of New Jersey, II


8. Amount Incurred for Provision of Health Care Services

505,903, 179
$\qquad$ and number of persons insured under indemnity only products 0
(b) For health premiums witten: amount of Medicare Title XVIII exempt from state taxes or fees $\$ \ldots . .$.


## ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WelICare Health Plans of New Jersey, Inc.

## EXHIBIT OF PREMIUMS, ENROLLMENT AND UTILIZATION (a)

REPORT FOR: 1. CORPORATION
WellCare Health Plans of New Jersey, Inc.
2. (LOCATION)
 (a) For heath business: number of persons insured under PPO managed care products $0 \quad$ and number of persons insured under indemnity only products 0
(b) For health premiums written: amount of Medicare Title XVIII exempt from state taxes or fees $\$ \ldots . . .$.

## ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.

SCHEDULE S - PART 1 - SECTION 2
Reinsurance Assumed Accident and Health Insurance Listed by Reinsured Company as of December 31, Current Year

| 1 <br> NAIC <br> Company <br> Code | 2 <br> ID Number | 3 <br> Effective Date | 4 Name of Reinsured | 5 6 <br> Domiciliary <br> Jurisdiction Type of <br> Reinsurance <br> Assumed | 7 Premiums | 8Unearned <br> Premiums | 9 <br> Reserve Liability <br> Other Than For <br> Unearned <br> Premiums | 10 <br> Reinsurance <br> Payable on Paid <br> and Unpaid Losses | 11 <br> Modified <br> Coinsurance <br> Reserve | 12 <br> Funds Withheld <br> Under Coinsurance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |
| - |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| $\cdots$ |  |  |  | - |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | $\square \cap$ |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | T | $\cdots$ |  |  |  |  |  |
|  |  |  |  | $\square$ |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| ---------- |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| $\cdots$ |  |  | ----- |  |  |  |  |  |  |  |
| ------------ |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| $\cdots$ |  |  |  |  |  |  |  |  | ------------ |  |
| $\cdots$ | $\cdots$ | -------- |  |  | - | $\cdots-$ |  |  | ----------------- | --------------- |
|  |  |  | ---- - - - - - - - - - - - - - - - - |  | - |  |  |  |  |  |
| $\square$ |  |  |  |  |  |  |  |  | ---------------- |  |
| $\cdots$ |  | -------------- |  | ------- | --------------1000 |  |  |  | -------------- -- - - - - | - |
|  |  |  |  |  |  |  |  |  |  |  |
| 9999999 | tals |  |  |  | 0 | 0 | 0 | 0 | 0 |  |

SCHEDULE S - PART 2


SCHEDULE S - PART 3 - SECTION 2


Schedule S - Part 4
NONら

Schedule S - Part 5
NONE

SCHEDULE S - PART 6
Five-Year Exhibit of Reinsurance Ceded Business

| Five-Year Exhibit of Reinsurance Ceded Business |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 1 \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} 2 \\ 2016 \\ \hline \end{gathered}$ | $\begin{gathered} 3 \\ 2015 \\ \hline \end{gathered}$ | $\begin{gathered} 4 \\ 2014 \\ \hline \end{gathered}$ | $\begin{gathered} 5 \\ 2013 \\ \hline \end{gathered}$ |
| A. OPERATIONS ITEMS |  |  |  |  |  |
| 1. Premiums |  | $\cdots-$ | 0 | ------------0 | -------------0 |
| 2. Title XVIII-Medicare |  | ------- 1 | -----0 | ---------1,375 | -----1,378 |
| 3. Title XIX-Medicaid. |  | -.-.-. 43 | $\ldots 53$ | ----31 | . 0 |
| 4. Commissions and reinsurance expense allowance. |  | . 0 | --.-- | ----3 | $\ldots$ |
| 5. Total hospital and medical expenses |  | $\ldots$ | --.-0 | ------0 | --.-. 0 |
| B. BALANCE SHEET ITEMS |  |  |  |  |  |
| 6. Premiums receivable. |  | 0 | 0 | 0 | 0 |
| 7. Claims payable. |  | $\ldots$ | --. 0 |  | 0 |
| 8. Reinsurance recoverable on paid losses... |  | $\ldots$ | --.-0 | -----. 136 | --.-.- 160 |
| 9. Experience rating refunds due or unpaid. |  | 0 | --. 0 | -- 0 | 0 |
| 10. Commissions and reinsurance expense allowances due. |  | 0 | --- 0 | 0 | 0 |
| 11. Unauthorized reinsurance offset |  | -----.-. 0 | --.-. 0 | -----. 0 | 0 |
| 12. Offset for reinsurance with Certified Reinsurers. |  | ----0 | --.-0 | ---. 0 | -.-. 0 |
| C. UNAUTHORIZED REINSURANCE (DEPOSITS BY AND FUNDS WITHHELD FROM) |  |  |  |  |  |
| 13. Funds deposited by and withheld from (F)_ |  | -----3 | -.-. 0 | $\ldots$ | - |
| 14. Letters or crealt (L) |  | ----- 0 | - 0 | --- 0 | --------------0 |
| 15. Trust agreements (T).. |  | ---- 0 | -.-. 0 | --------.- 0 | --.-.-.-...-.- 0 |
| 16. Other (O). |  | --. 0 | --.-0 | ---3 | --3 |
| D. REINSURANCE WITH CERTIFIED REINSURERS (DEPOSITS BY AND FUNDS WITHHELD FROM) |  |  |  |  |  |
| 17. Multiple Beneficiary Trust. |  |  | -- 0 | $\ldots$ | --- 0 |
| 18. Funds deposited by and withheld from (F) | ------ | -------------.-0 | --.-0 | -----------.- 0 | -------------0 |
| 19. Letters of credit (L) | ---------- | ----------------- 0 | ----0 | $\cdots$ | ------------------- 0 |
| 20. Trust agreements (T) | ---------- | ---------------30 | ----0 | -------- 0 | - 0 |
| 21. Other ( O ) |  | 0 | 0 | 0 | 0 |

SCHEDULE S - PART 7
Restatement of Balance Sheet to Identify Net Credit For Ceded Reinsurance

|  | 1As Reported <br> (net of ceded) | $2$ <br> Restatement Adjustments | 3 Restated (gross of ceded) |
| :---: | :---: | :---: | :---: |
| ASSETS (Page 2, Col. 3) |  |  |  |
| 1. Cash and invested assets (Line 12) | 137,876,993 |  | 137,876,993 |
| 2. Accident and health premiums due and unpaid (Line 15). | --..-9,127,897 |  | .-. $9,127,897$ |
| 3. Amounts recoverable from reinsurers (Line 16.1). | --.-.165,794 |  | --.-165,794 |
| 4. Net credit for ceded reinsurance | xXX. | -.165,794 | -.165,794 |
| 5. All other admitted assets (Balance). | 10,768,413 |  | 10,768,413 |
| 6. Total assets (Line 28) | 157,939,097 | 165,794 | 158,104,891 |
| LIABILITIES, CAPITAL AND SURPLUS (Page 3) |  |  |  |
| 7. Claims unpaid (Line 1). | 73,326,917 | 0 | .73,326,917 |
| 8. Accrued medical incentive pool and bonus payments (Line 2). |  |  | . |
| 9. Premiums received in advance (Line 8). | .555,177 |  | .555,177 |
| 10. Funds held under reinsurance treaties with authorized and unauthorized reinsurers (Line 19, first inset amount plus second inset amount). | 0 |  | 0 |
| 11. Reinsurance in unauthorized companies (Line 20 minus inset amount) |  |  | 0 |
| 12. Reinsurance with Certified Reinsurers (Line 20 inset amount). |  |  | 0 |
| 13. Funds held under reinsurance treaties with Certified Reinsurers (Line 19 third inset amount) |  |  | 0 |
| 14. All other liabilities (Balance). | 14,910,623 |  | 14,910,623 |
| 15. Total liabilities (Line 24). | 88,792,717 | 0 | .88,792,717 |
| 16. Total capital and surplus (Line 33). | 69,146,380 | xxx | 69,146,380 |
| 17. Total liabilities, capital and surplus (Line 34) | 157,939,097 | 0 | 157,939,097 |
| NET CREDIT FOR CEDED REINSURANCE |  |  |  |
| 18. Claims unpaid. | 0 |  |  |
| 19. Accrued medical incentive pool. | 0 |  |  |
| 20. Premiums received in advance |  |  |  |
| 21. Reinsurance recoverable on paid losses | --165,794 |  |  |
| 22. Other ceded reinsurance recoverables. | 0 |  |  |
| 23. Total ceded reinsurance recoverables | 165,794 |  |  |
| 24. Premiums receivable. | $\bigcirc$ |  |  |
| 25. Funds held under reinsurance treaties with authorized and unauthorized reinsurers | 0 |  |  |
| 26. Unauthorized reinsurance | 0 |  |  |
| 27. Reinsurance with Certified Reinsurers. | 0 |  |  |
| 28. Funds held under reinsurance treaties with Certified Reinsurers_ | 0 |  |  |
| 29. Other ceded reinsurance payables/offsets | 0 |  |  |
| 30. Total ceded reinsurance payables/offsets | 0 |  |  |
| 31. Total net credit for ceded reinsurance | 165,794 |  |  |

SCHEDULE T - PART 2
INTERSTATE COMPACT - EXHIBIT OF PREMIUMS WRITTEN


## SCHEDULE Y

PART 1A - DETAIL OF INSURANCE HOLDING COMPANY SYSTEM


## SCHEDULE Y

PART 1A－DETAIL OF INSURANCE HOLDING COMPANY SYSTEM

| Group Code | Group Name | $\left\|\begin{array}{c} \text { NAIC } \\ \text { Company } \\ \text { Code } \end{array}\right\|$ | $\begin{gathered} \text { ID } \\ \text { Number } \end{gathered}$ | $\begin{aligned} & \text { Federal } \\ & \text { RSS } \end{aligned}$ | CIK | 7 Name of Secuitites Exchange if Pbulily Traded（U．S．or International） | Names of Parent，Subsidiaries or Affiliates | Domiciliary Location | 10 <br>  <br> Relationship <br> to <br> Reporting <br> Entity | 11Directly Controlled by <br> （Name of Entity／Person） | 12 <br> Type of Control （Ownership， Board， Management， Attorney－in－Fact， Influence，Other） | 13 <br>  <br> If Control is <br> Ownership <br> Provide <br> Percentage | 14 <br>  <br> Ultimate Controlling <br> Entity（ies）／Person（s） | 15 Is an SCA Filing Required？ $(\mathrm{Y} / \mathrm{N})$ | 16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 01199．．． | Wel ICare Health Plans Inc． | 00000. | 27－4293249 |  |  |  | WellCare Health Plans of California，Inc $\qquad$ | CA． | $\lrcorner \mathrm{A}$ ． | The Wel ICare Management Group，Inc | Ownership． | ．．100．0 | WellCare Health Plans，Inc $\qquad$ |  |  |
| 01199 | Wel ICare Health Plans Inc | 14404. | 45－3617189 |  |  |  | Well Care of Kansas，Inc | ．KS． | 」A． | The Wel ICare Management Group，Inc $\qquad$ | Ownership． | ．．．100．0 | Wel ICare Heal th |  |  |
| 01199 | Wel ICare Health Plans Inc | 00000 | 45－5154364． |  |  |  | WellCare Health Plans of Tennessee，Inc $\qquad$ | ．TN． | JA． | The Wel ICare Management Group，Inc | Ownership | ．．－100．0 | WellCare Health Plans，Inc |  |  |
| 01199 | Wel ICare Health Plans Inc | 00000． | 45－3236788 |  |  |  | America＇s 1st Choice California Holdings，LLC． | FL | ．NIA． | The Wel ICare Management Group，Inc | Ownership． | ． 100.0 | WellCare Health Plans，Inc |  |  |
| 01199 | Wel ICare Health Plans In | 00000 | 20－5327501 |  |  |  | Easy Choice Health Plan，Inc | CA． | JA． | America＇s 1st Choice California Holdings，LLC | Ownership． | 100.0 | WellCare Health Plans，Inc． $\qquad$ |  |  |
| 01199．． | Wel ICare Health Plans In | 11775. | 32－0062883 |  |  |  | WellCare of South Carol ina， Inc | ．SC． | $\lrcorner \mathrm{A}$－ | The Wel ICare Management Group，Inc | Ownership．．． | ． 100.0 | WellCare Health Plans，Inc $\qquad$ |  |  |
| 01199 | Well ICare Health Plans Inc | 12913 | 20－5862801 |  |  |  | Missouri Care，Incorporated． | MO | IA． | The Wel ICare Management Group，Inc | Ownership． | 100.0 | Wel ICare Heal th Plans，Inc． |  |  |
|  |  |  |  |  |  |  | The Well Care Community |  |  |  |  |  | Wel I Care Heal th |  |  |
| 01199 | Wel ICare Health Plans Inc | 00000． | 27－4212954 |  |  |  | Foundat ion | ．DE | ．NIA | WelICare Health Plans，Inc． | Ownership． | ．．100．0 | Plans，Inc． |  |  |
| 01199． | re Health Plans In | 00000． | 62－1832645 |  |  |  | Windsor Health Group，Inc | ．TN | NI | The WellCare Management Group，Inc $\qquad$ | Ownership | 100.0 | Wel ICare Heal |  |  |
| 01199 | Wel ICare Health Plans In | 00000 | 62－1530448 |  |  |  | Windsor Management Services， Inc | ．TN | NIA |  | Ow | 100.0 | WellCare Health Plans，Inc |  |  |
| 01199 | Wel ICare Health Plans | 15510 | 47－097148 |  |  |  | WellCare Health Plans of Kentucky，Inc． | KY | IA． | The Wel ICare Management Group，Inc | Own | 100.0 | Wellcare Heal th Plans，Inc |  |  |
|  |  |  |  |  |  |  |  |  |  | The Wel ICare Management |  |  | Wel ICare Health |  |  |
| 01199 | Wel ICare Health Plans Inc | 15951. | 47－5456872 |  |  |  | Well Care of Nebraska，Inc | NE． | IA．．． | Group，Inc | Ownership． | 100.0 | Plans，Inc． |  |  |
| 01199． | Wel ICare Health Plans Inc | 00000. | 81－1631920． |  |  |  | Well Care of PennsyIvania，Inc． | PA． | $\lrcorner \mathrm{A}$ ． | Group，Inc．．．－－－－－．－－ | Ownership． | ．．100．0 | Wellcare Heal th |  |  |
| 01199 | WellCare Health Plans Inc | 16117 | 81－3299281 |  |  |  | WellCare of Oklahoma，Inc． | ． K | IA． | The Wel ICare Management Group，Inc | Ownership． | ． 100.0 | WellCare Health Plans，Inc |  |  |
|  |  |  |  |  |  |  | One Care by Care 1st Health |  |  | The Wel ICare Management |  |  | Wel ICare Heal th |  |  |
| 01199 | Wel ICare Health Plans Inc | 00000 | 06－1742685 |  |  |  | Plan of Arizona，Inc． | AZ | ．$A$ ． | Group，Inc． | Ownership． | ．．．100．0 | Plans，Inc． |  |  |
| 01199． | Wel ICare Health Plans Inc | 00000． | 57－1165217． |  |  |  | Care 1st Health Plan Arizona， Inc | ．AZ | $\lrcorner \mathrm{A}$ ． | The Wel ICare Management Group．Inc | Ow | 100.0 | WellCare He Plans，Inc |  |  |
| 01199 | are Health Plans | 00000 | 46－2680154． |  |  |  | Care 1st Health Plan Administrative Services， |  |  | Care 1st Health Plan Arizona， |  |  | Wel ICare Heal th |  |  |
|  |  |  |  |  |  |  |  |  |  | The Wel I Care Management |  |  | Well Care Health |  |  |
| 01199 | Well Care Health Plans Inc | 00000 | 81－5442932 |  |  |  | WellCare of Mississippi，Inc | MS | $\lrcorner \mathrm{A}$ ． | Group，Inc．．．－－－．－－－ | Ownership | ． 100.0 | Plans，Inc．．． |  |  |
| 01199 | Wel ICare Health Plans Inc | 00000 | 82－0664467 |  |  |  | Well Care of Virginia，Inc | VA． | 」A． | The Wel ICare Management Group，Inc | Ownership | ． 100.0 | WellCare Heal th Plans，Inc． |  |  |
| 01199 | WellCare Health Plans Inc | 16239 | 82－1301128 |  |  |  | WellCare of Alabama，Inc． | ．AL | •A．－ | The Wel ICare Management Group Inc | Ownership | ．．．100．0 | WellCare Health Plans，Inc |  |  |
| 01199 | Well Care Health Plans Inc | 00000 | 82－1246845 |  |  |  | Accountable Care Coalition of Arizona LIC | AZ | NIA | Collaborative Health Systems LLC | Ownership | 51.0 | WellCare Health Plans，Inc |  |  |
| 01199 | WellCare Health Plans Inc | 00000 | 45－4112652 |  |  |  | Accountable Care Coal it ion of |  |  | Collaborative Health Systems |  |  | Wel ICare Heal th |  |  |
|  |  |  |  |  |  |  | Accountable Care Coalition of |  |  | Collaborat ive Heal th Systems |  |  |  |  |  |
| 01199 | Wel ICare Health Plans Inc． | 00000 | 45－5510251 |  |  |  | Central Georgia，LLC | 6A | NIA | LLC | Ownership． | 51.0 | Plans，Inc．．．．． |  |  |
| 01199. | Wel ICare Health Plans Inc． | 00000 | 81－2588974 |  |  |  | Accountable Care Coalition of Chesapeake，LLC | MD． | NIA | Collaborative Health Systems， LLC | Ownership． | 100.0 | WellCare Health Plans，Inc． $\qquad$ |  |  |

## SCHEDULE Y

PART 1A - DETAIL OF INSURANCE HOLDING COMPANY SYSTEM

| Group Code | Group Name | $\left\lvert\, \begin{gathered} \text { NAIC } \\ \text { Company } \\ \text { Code } \end{gathered}\right.$ | $\begin{gathered} \text { ID } \\ \text { Number } \end{gathered}$ | 5 <br> Federal RSSD | CIK | 7 Name of Secuitites Exchange if Publicly Traded (U.S. or International) | $\begin{aligned} & \text { Names of } \\ & \text { Parent, Subsidiaries } \\ & \text { or Affliates } \end{aligned}$ | $\begin{array}{\|c\|} \hline \text { Domiciliary } \\ \text { Location } \end{array}$ | 10 <br>  <br> Relationship <br> to <br> Reporting <br> Entity | 11 Directly Controlled by (Name of EntityPPerson) | $\begin{array}{\|c\|} \hline 12 \\ \text { Type of Control } \\ \text { (Ownership, } \\ \text { Board, } \\ \text { Management, } \\ \text { Attoreyey-in-Fact, } \\ \text { Influence, Other) } \\ \hline \end{array}$ | 13 <br>  <br> If Control is <br> Ownership <br> Provide <br> Percentage | 14 <br>  <br>  <br> Ultimate Controlling <br> Entity(ies)/Person(s) | $\left.\begin{array}{\|c\|}\hline 15 \\ \text { Is an SCA } \\ \text { Filing } \\ \text { Required? } \\ \text { (YN) }\end{array}\right\}$ | 16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 01199 | WellCare Health Plans Inc | 00000 | 45-4113655 |  |  |  | Accountable Care Coal ition of Coastal Georgia, LLC | .6A. | _NIA.-.- | Collaborat ive Health Systems LLC | Ownership..---- | Perentage | WellCare Health Plans, Inc |  |  |
|  |  |  |  |  |  |  | Accountable Care Coal ition of |  |  | Col laborat ive Heal th Systems |  |  | Wel ICare Heal th |  |  |
| 01199 | Wel ICare Health Plans Inc. | 00000 | 82-1681146 |  |  |  | Community Health Centers, LLC | TX | NIA | LLC | Ownership. | 51.0 | Plans, Inc.... |  |  |
| 01199 | Wel ICare Health Plans | 00000 | 82-1669422 |  |  |  | Accountable Care Coalition of Comunity Health Centers II, LLC | TX | NIA | Collaborative Health Systems LLC | Ownership. | 51.0 | WelICare Health Plans, Inc |  |  |
|  |  |  |  |  |  |  | Accountable Care Coalition of |  |  | Col laborat ive Heal th Systems |  |  | Wel ICare Heal th |  |  |
| 01199 | Wel ICare Health Plans Inc | 00000 | 45-4537668 |  |  |  | DeKalb, LLC --- | 6A. | NIA | LLC | Ownership. | 80.0 | Plans, Inc. |  |  |
| 01199 | Wel ICare Health Plans Inc | 00000. | 81-2629752 |  |  |  | Accountable Care Coalition of Eastern Wiscons in, LLC | 1 I | NIA. | Collaborative Health Systems, LLC | Ownership. | 100.0 | WellCare Health Plans, Inc |  |  |
|  |  |  |  |  |  |  | Accountable Care Coal it ion of |  |  | Col laborat ive Health Systems |  |  | Wel I Care Heal th |  |  |
| 01199 | WellCare Health Plans Inc | 00000 | 45-5481108. |  |  |  | Georgia, LLC. | -6A. | NIA. |  | Ownership. | 51.0 | Plans, Inc...-. |  |  |
| 01199 | Care Health Plans | 00000 | 82-1623920 |  |  |  | Accountable Care Coal ition of Georgia Community Heal th Centers, LLC. | 6A. | .NIA. | Collaborat ive Health Systems LLC | Ownership. | .51.0 | WellCare Health Plans, Inc. $\qquad$ |  |  |
|  |  |  |  |  |  |  | Accountable Care Coalition of |  |  | Collaborat ive Heal th Systems |  |  | Wel ICare Heal th |  |  |
| 01199 | Wel ICare Health Plans Inc | 00000 | 82-1558080... |  |  |  | Hawaii, LLC | HI | . NIA | LLC | Ownership. | 51.0 | Plans, Inc... | N. | $N+\quad 0$ |
| 01199 | Well Care Health Plans In | 00000 | 82-0746336 |  |  |  | Accountable Care Coalition of Indiana, LLC | IN. | NIA | Collaborat ive Health Systems LLC | Ownersh | 51.0 | WelICare Health Plans, Inc. |  |  |
|  |  |  |  |  |  |  | Accountable Care Coalition of |  |  | Coll laborat ive Heal th Systems |  |  | Well Care Health |  |  |
| 01199 | Well Care Health Plans Inc | 00000 | 82-1637625 |  |  |  | Louisiana, LLC | 1 A . | NIA | LLC | Ownership. | 51.0 | Plans, Inc.... |  |  |
| 01199 | Wel ICare Health Plans Inc | 00000 | 45-5449147 |  |  |  | Accountable Care Coal ition of Maryland Primary Care, LLC | MD. | NIA | Collaborative Health Systems LLC | Ownership. | 51.0 | WellCare Health Plans, Inc | $N$ |  |
|  |  |  |  |  |  |  | Accountable Care coalition of |  |  | Collaborat ive Health Systems | , |  | Well Care Heal th |  |  |
| 01199 | Well Care Health Plans Inc | 00000 | 45-4119739 |  |  |  | Mary land, LLC | MD. | . NIA | LLC | Ownership. | . 51.0 | Plans, Inc... | .N. |  |
| 01199 | Care Health Plans In | 00000 | 46-2881180. |  |  |  | Accountable Care Coalition of Mississippi, LLC | MS | NIA | Collaborative Health Systems LLC | Ownership. | 51.0 | WellCare Health Plans, Inc | N |  |
|  |  |  |  |  |  |  | Accountable' Care coalition of |  |  | Collaborat ive Health Systems |  |  | Wel ICare Heal th |  |  |
| 01199 | Wel ICare Health Plans Inc. | 00000 | 45-4105836 |  |  |  | Mount Kisco, LLC | NY | NIA | LLC | Ownership. | 51.0 | Plans, Inc. | N. | $N$. |
| 01199 | Wel ICare Health Plans | 00000. | 82-1263227 |  |  |  | Accountable Care Coal it ion of New Jersey LLC | . NJ | NIA | Col laborat ive Heal th Systems LLC | Ownershi | 51.0 | WellCare Health Plans, Inc |  |  |
|  | werlare Heath Plans Inc |  | 82-120322 |  |  |  |  |  |  |  | Omers |  | Wel ICare Heal th |  |  |
| 01199 | Wel ICare Health Plans Inc | 00000 | 45-4552802 |  |  |  | North Texas, LLC | . TX | NIA | LLC | Ownership. | 51.0 | Plans, Inc. | N. | $N+0$ |
| 01199 | Wel ICare Health Plans Inc | 00000. | 47-3894436 |  |  |  | Accountable Care Coalition of Northeast Georgia, LLC | 6A. | NIA-- | Collaborative Health Systems, LLC | Ownership. | . 51.0 | WellCare Health Plans, Inc | $N$ | . 0 |
|  |  |  |  |  |  |  | Accountable Care coal ition of |  |  | Col laborat ive Health Systems |  |  | Wel ICare Heal th |  |  |
| 01199. | Wel ICare Health Plans Inc. | 00000 | 45-4106526 |  |  |  | Northwest Florida, LLC | FL | NIA.-- |  | Ownership. | -51.0 | Plans, Inc..._ | N. | $N+\quad 0$ |
| 01199. | Wellcare Health Plans Inc | 00000. | 82-1604548. |  |  |  | Accountable Care Coalition of North West Region, LLC | OR. | .NIA | Collaborat ive Health Systems LLC | Ownership. | . 51.0 | WellCare Health Plans, Inc |  |  |
|  |  |  |  |  |  |  | Accountable Care Coal ition of |  |  | Collaborat ive Health Systems |  |  | Well Care Heal th |  |  |
| 01199 | Wel ICare Health Plans Inc | 00000... | 82-1698885 |  |  |  | North West Region II, LLC | OR. | . NIA | LLC | Ownership. | -51.0 | Plans, Inc. | N |  |
| 01199 | Ith Plans | 00000 | 82-0727997 |  |  |  | Accountable Care Coalition of PennsyIvania, LLC | PA. | .NIA. | Collaborat ive Health Systems LLC | Ownership | 51.0 | WellCare Health Plans, Inc. |  |  |
|  |  |  |  |  |  |  | Accountable Care Coalition of |  |  | Collaborat ive Health Systems, |  |  | Wel ICare Heal th |  |  |
| 01199 | Wel ICare Health Plans Inc. | 00000 | 47-3913308 |  |  |  | South Carol ina, LLC | SC. | .NIA.-- | LLC | Ownership. | . 100.0 | Plans, Inc. |  |  |
| 01199 | Well ICare Health Plans Inc. | 100000 | 47-3843552 |  |  |  | Accountable Care Coalition of Southeast Texas, Inc. $\qquad$ | TX | .NIA | Collaborative Health Systems, LLC | Ownership. | 100.0 | WellCare Health Plans, Inc. |  |  |

## SCHEDULE Y

PART 1A - DETAIL OF INSURANCE HOLDING COMPANY SYSTEM


## SCHEDULE Y

PART 1A - DETAIL OF INSURANCE HOLDING COMPANY SYSTEM

|  | Group Code | Group Name | $\left\lvert\, \begin{gathered} \text { NAIC } \\ \text { Company } \\ \text { code } \end{gathered}\right.$ | $\begin{gathered} \text { ID } \\ \text { Number } \end{gathered}$ | $\begin{aligned} & \text { Federal } \\ & \text { RSSD } \end{aligned}$ RSSD | CIK | 7 Name of Secuitities Exchange if Publicly Traded (U.S. or International) | Names of Parent, Subsidiaries or Affiliates | Domiciliary <br> Location | 10 <br>  <br> Relationship <br> to <br> Reporting <br> Entity | 11 <br> Directly Controlled by (Name of Entity/Person) | 12 Type of Control (Ownership, Board, Management, Attorney-in-Fact, Influence, Other) | 13 <br>  <br> If Control is <br> Ownership <br> Provide <br> Percentage | 14 <br>  <br>  <br>  <br> Ultimate Controlling <br> Entityc(ies)/Person(s) | 15 <br>  <br> Is an SCA <br> Filing <br> Required? <br> $(Y N)$ | 16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Maine Community Accountable |  |  | Maine Primary Care Holdings, |  |  | WellCare Health |  |  |
|  | 01199 | Wellcare Health Plans Inc. | 00000. | 45-4552092 |  |  |  | Care Organization, LLC | ..ME | - NIA |  | Ownership. | 51.0 | Plans, Inc. |  |  |
|  | 01199 | Care Heal th Plans Inc | 00000 | 45-4679969 |  |  |  | Maine Primary Care Holdings, LLC | .ME | NIA | Collaborative Health Systems LLC | Ownership. | 97.0 | WellCare Health Plans, Inc $\qquad$ |  |  |
|  | 01199 | Wellcare Health Plans Inc | 00000 | 90-0855950 |  |  |  | Maryland Col laborat ive Care, LLC | MD | NIA | Collaborat ive Health Systems UC | Ownership. | 51.0 | WellCare Heal th Plans, Inc |  |  |
|  |  |  |  |  |  |  |  | Mid-At lant ic Coil laborat ive |  |  | Collaborat ive Health Systems, | Omers |  | Wel ICare Heal th |  |  |
|  | 01199. | Wel ICare Health Plans Inc | 000. | 81-2704355 |  |  |  | Care, LLC | MD. | _NIA | LLC | Ownership. | -100.0 | Plans, Inc. |  |  |
|  | 01199 | WellCare Heal th Plans Inc | 00000 | 45-5626871. |  |  |  | Northern Maryland Col laborat ive Care, LLC | .MD. | NIA | Collaborative Health Systems LLC | Ownership. | 51.0 | WellCare Health Plans, Inc |  |  |
|  |  |  |  |  |  |  |  |  |  |  | Universal American Financial |  |  | Wel ICare Heal th |  |  |
|  | 01199. | Wel ICare Heal th Plans Inc. | 00000. | 95-3623226 |  |  |  | Penn Marketing America, LLC. | ..DE | .NIA- | Services...- | Ownership. | ..100.0 | Plans, Inc... |  |  |
|  | 01199 | Wel ICare Health Plans Inc | 00000 | 58-2633295 |  |  |  | Premier Market ing Group, LLC. | DE | NIA | Penn Market ing America, LLC | Ownership. | 100.0 | Plans, Inc.. | N |  |
|  |  | Wel ICare Health Plans Inc | 00000. | 13-3491681... |  |  |  |  |  |  | Universal American Holdings, |  |  | Wel ICare Heal th |  |  |
|  | 01199. | well ${ }^{\text {are Health Plans Inc }}$ | 0000. |  |  |  |  | Ouincy Coverage Corporation | - | .NAA. |  | Ownership. | $-$ |  |  |  |
|  | 01199. | Wel ICare Health Plans Inc. | 10768 | 74-314949 |  |  |  | SelectCare Heal th Plans, Inc | TX | $\lrcorner \mathrm{A}$. | Heritage Health Systems, Inc. | Ownership. | $\bigcirc$ | Plans, Inc. |  |  |
| $\stackrel{\rightharpoonup}{\square}$ | 01199 | Wel ICare Health Plans Inc. | 10096. | 62-1819658 |  |  |  | SelectCare of Texas, Inc | TX | .JA. | Heritage Health Systems, Inc. | Ownership. | ...100.0 | (elanare Inc.... |  |  |
|  | 01199 | WellCare Health Plans Inc | 00000 | 42-0989096 |  |  |  | UAM Agent Services Corp. | IA. | . NIA | Universal American Financial Services. | Ownership. |  | Well Care Heal th |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | Wel ICare Heal th |  |  |
|  | 0199 | WelICare Health Plans Inc | 00000 | 26-0153605 |  |  |  | UAM/APS Holding Corp | . D . | _NAA | The Wel ICare Management | nership | 100.0 | Wel lcare Heal th |  |  |
|  | 01199 | Wel ICare Health Plans Inc. | 00000 | 27-4683816 |  |  |  | Universal American Corp. | .DE | .UIP.- | Group, Inc | Ownership. | ..100.0 | Plans, Inc | N |  |
|  | 01199 | WellCare Health Plans Inc. | 00000. | 95-3800329 |  |  |  | Universal American Financial Services | .DE | NIA | Universal American Holdings, LLC | Ownership. | . 100.0 | WellCare Heal th Plans, Inc |  |  |
|  |  |  |  |  |  |  |  | Universal American Holdings, |  |  |  |  |  | Wel ICare Heal th |  |  |
|  | 01199 | Wel ICare Health Plans Inc. | 00000. | 45-1352914 |  |  |  |  | .DE | UIIP.- | Universal Amer ican Corp.--- | Ownership. | -. 100.0 | Plans, Inc. |  |  |
|  | 01199 | Well Care Health Plans Inc. | 00000 | 45-5439406 |  |  |  | Virginia Col laborat ive Care, LLC | VA. | NIA | Collaborative Health Systems LLC | Ownership | 51.0 | WellCare Health Plans, Inc |  |  |
|  |  |  |  |  |  |  |  | Worlco Management Services, |  |  |  |  |  | Wel ICare Heal th |  |  |
|  | 01199 | WellCare Health Plans Inc. | 00000 | 23-1913528. |  |  |  |  | NY. | -NIA | Hor I co Management Services | Ownership. | -. 100.0 | Plans, Inc.-. |  |  |
|  | 01199 | Wel ICare Health Plans Inc | 00000 | 82-2497115 |  |  |  | Well Care of New Mexico. | .NL. | $\lrcorner \mathrm{A}$. | Group, Inc.---- | Ownership. | - 100.0 | Plans, Inc. |  |  |
|  | 01199 | Wel ICare Health Plans Inc. | 00000. | 47-2346408 |  |  |  | AMC of Syracuse, Inc | .NV | .NIA. | Collaborative Health Systems LLC | Ownership. | 100.0 | WellCare Heal th Plans, Inc |  |  |
|  |  |  |  |  |  |  |  | Well Care Health Plans of |  |  | The Wel ICare Management |  |  | Wel ICare Heal th |  |  |
|  | 01199--- | Well Care Health Plans Inc. | 00000... | 82-3169616 |  |  |  | Arizona, Inc. | -.AZ | -.J.-- | Group, Inc. | Ownership. | -. 100.0 | Plans, Inc |  |  |
|  | 01199 | Wel ICare Health Plans Inc. | 00000 | 82-3114517. |  |  |  | Well Care of Maine, Inc. | ME | A. | Group, Inc. | Ownership. | ..100.0 | Plans, Inc. |  |  |
|  | 01199 | WelICare Health Plans Inc. | 00000 | 66-0888149 |  |  |  | Well Care of Puerto Rico, Inc... | _.PR. | . ${ }^{\text {A }}$ | Group, Inc | Ownership...- | - | Plans, Inc | N |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## SCHEDULE Y

PART 2 - SUMMARY OF INSURER'S TRANSACTIONS WITH ANY AFFILIATES

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \[
\begin{aligned}
\& \text { NAIC } \\
\& \text { Company } \\
\& \text { Code }
\end{aligned}
\] \&  \& Names of Insurers and Parent, Subsidiaries or Affliates \& Shareholder Dividends \& Capital
Contributions \& 6
Purchases, Sales or
Exhanges or
Loans, Securities,
Real
Estate, Mortgage
Loans or Other
Investments \& 7 Income/ (Disbursements) Incurred in Connection with Guarantees or Undertakings for the Benefit of any Affiliate(s) \& Management Agreements and Service Contracts \& Income/ (Disbursements) Incurred Under Reinsurance Agreements \& 10 \& \begin{tabular}{l}
11 \\
Any Other Material Activity Not in the Ordinary Course of the Insurer's Business
\end{tabular} \& 12

Totals \& | Reinsurance |
| :--- |
| Recoverable/ |
| (Payable) on |
| Losses and/or |
| Reserve Credit |
| Taken/(Liability) | <br>

\hline 95081. \& 59-2583622 \& Well Care of Florida, Inc. \& 125,000,000 \& \& \& \& (380,635, 126) \& \& \& \& (255, 635,126$)$ \& <br>
\hline 95334 \& 14 \& of New York, Inc \& \& \& \& \& (99,032, 886) \& \& \& \& (99, 032,886$)$ \& <br>
\hline 95310 \& 06-1405640 \& Well ICare of Connecticut, In \& \& \& \& \& (11,794,429) \& \& \& \& (11,794,429) \& <br>
\hline 11229 \& 36-4050495 \& Harmony Heal th Plan, Inc \& \& $(30,000,000)$ \& \& \& $(144,095,644)$ \& \& \& \& (174, ,095,644) \& <br>
\hline 10760. \& 20-2103320 \& Wel ICare of Georgia, Inc. \& .60,000,000 \& \& \& \& $(175,120,426)$ \& \& \& \& $(115,120,426)$ \& <br>
\hline 10155 \& 20-2383134 \& Wel ICare Prescription Insurance, Inc. \& \& \& \& \& (86,904,221) \& \& \& \& (86,904,221) \& <br>
\hline 00000 \& 59-3547616. \& Comprehensive Health Management, Inc. \& \& \& \& \& .1,478,091,168 \& \& \& \& .1,478,091,168 \& <br>
\hline 00000. \& 76-0500964 \& HHS Texas Management Inc. \& \& \& \& \& --93,477,907 \& \& \& \& 93,477,907 \& <br>
\hline 83445 \& 86-0269558 \& Wel ICare Heal th Insurance of Arizona Inc. \& 40,000,000 \& \& \& \& $(76,703,677)$ \& \& \& \& $(36,703,677)$ \& <br>
\hline 64467 \& 36-6069295 \& Wel ICare Heal th Ins Co of Kentucky, Inc. \& .50,000,000 \& \& \& \& -(199, 6933,594$)$ \& .17,203 \& \& \& $(149,676,391)$ \& <br>
\hline 00000 \& 20-8420512 \& Exactus Pharmacy Solutions, Inc.. \& \& \& \& \& $(20,756,686)$ \& \& \& \& ( $20,756,686$ ) \& <br>
\hline 13020 \& 20-8017319 \& Wel ICare Heal th Plans of New Jersey, Inc. \& \& \& \& \& --. $-(69,066,921$ ) \& \& \& \& ( $69,066,921$ ) \& <br>
\hline 12964 \& 20-8058761 \& Hel ICare of Texas, Inc. \& 10,000,000 \& \& \& \& $(41,304,959)$ \& --.-.-.-. $(17,203)$ \& \& \& ( $31,322,162$ ) \& <br>
\hline 00000 \& 14-1647239 \& The Well Care Management Group, Inc \& $(335,000,000)$ \& --..-91,468,925 \& \& \& \& \& \& \& - $(243,531,075)$ \& <br>
\hline 00000 \& 20-5327501 \& Easy Choice Health Plan, Inc. \& \& \& \& \& --.-. 27 (289, 394) \& \& \& \& - $(27289,394)$ \& <br>
\hline 11775 \& 32-0062883 \& Wel ICare of South Carol ina, Inc. \& --..-10,000,000 \& \& \& \& $(28,013,599)$ \& \& \& \& $(18,013,599)$ \& <br>
\hline 12913 \& 20-5862801 \& Missouri Care, Inc... \& \& (37,000,000) \& \& \& $(49,527,481)$ \& \& \& \& $(86,527,481)$ \& <br>
\hline 00000 \& 46-2078909 \& HelICare of Nevada, \& \& 2,016,035 \& \& \& \& \& \& \& 2,016,035 \& <br>
\hline 15951. \& 47-5456872 \& Wel ICare of Nebraska, Inc \& \& $(15,000,000)$
$(2,000,000)$ \& \& \& $\ldots-\quad(31,784,683)$ \& \& \& \& -( $(46,784,683)$ \& <br>

\hline $$
\left\lvert\, \begin{aligned}
& 00000 \\
& 16117 .
\end{aligned}\right.
$$ \& 81-5442932 \& Wel ICare of Mississ ippi, Inc

Wel ICare of Oklahoma, Inc. \& \& $$
\begin{array}{r}
-\quad . \quad(2,000,000) \\
-\quad(2,000,000)
\end{array}
$$ \& \& \& \& \& \& \& --.. ${ }_{(2,000,000)}$ \& <br>

\hline 16239 \& 82-1301128 \& Wel ICare of Alabama, Inc \& \& $\cdots$ \& \& \& \& \& \& \& $(484,960)$ \& <br>
\hline 00000 \& 57-1165217. \& Care 1st Health Plan Arizona, \& -30,000,000 \& \& \& \& --. $32,612,373)$ \& \& \& \& --..- $(2,612,373)$ \& <br>
\hline 00000 \& 06-1742685 \& OneCare by Care 1st Heal th Plan of AZ. \& \& -....- $(5,000,000)$ \& \& \& --.-- $(4,776,768)$ \& \& \& \& -... $(9,776,768)$ \& <br>
\hline 10768. \& 74-3141949 \& SelectCare Heal th Plans, Inc. \& -..10,000,000 \& \& \& \& --.-- $(2,189,149)$ \& \& \& \& 7,810,851 \& <br>
\hline 100000. \& 82-3169616 \& Wel ICare Heal th Plans of Arizona, Inc. \& \& ---- $(2,000,000)$ \& \& \& \& \& \& \& - $(2,000,000)$ \& <br>
\hline 10096. \& 62-1819658. \& SelectCare of Texas, Inc \& \& \& \& \& --(90,267,060) \& \& \& \& . $(90,267,060)$ \& <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline 9999999 \& Control Totals \& \& 0 \& 0 \& 0 \& 0 \& 0 \& 0 \& xxx \& 0 \& 0 \& <br>
\hline
\end{tabular}

## ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc. <br> SUPPLEMENTAL EXHIBITS AND SCHEDULES INTERROGATORIES

The following supplemental reports are required to be filed as part of your statement filing unless specifically waived by the domiciliary state. However, in the event that your domiciliary state waives the filing requirement, your response of WAIVED to the specific interrogatory will be accepted in lieu of filing a "NONE" report and a bar code will be printed below. If the supplement is required of your company but is not being filed for whatever reason enter SEE EXPLANATION and provide an explanation following the interrogatory questions.
MARCH FILING
Responses
YYES.
Will the Supplemental Compensation Exhibit be filed with the state of domicile by March 1 ?
Will an actuarial opinion be filed by March 1 ?
Will the confidential Risk-based Capital Report be filed with the NAIC by March 1?
. Will the confidential Risk-based Capital Report be filed with the state of domicile, if required by March 1 ?
YES
APRIL FILING

[^0]$\qquad$ LS.-. VES
$\qquad$ YES YES
$\qquad$ YES. $\qquad$ The following supplemental reports are required to be filed as part of your statement filing. However, in the event that your company does not transact the type of business for which the special report must be filed, your response of NO to the specific interrogatory will be accepted in lieu of filing a "NONE" report and a bar code will be printed below. If the supplement is required of your company but is not being filed for whatever reason, enter SEE EXPLANATION and provide an explanation following the interrogatory questions.

## MARCH FILING

11. Will the Medicare Supplement Insurance Experience Exhibit be filed with the state of domicile and the NAIC by March 1?
12. Will the Supplemental Life data due March 1 be filed with the state of domicile and the NAIC?

13. Will the Schedule SIS (Stockholder Information Supplement) be filed with the state of domicile by March 1 ?
$\qquad$
NO.
Will the actuarial opinion on participating and non-participating policies as required in Interrogatories 1 and 2 on Exhibit 5 to Life Supplement be filed with the state of domicile and electronically with the NAIC by March 1?
----------------
14. Will the actuarial opinion on non-guaranteed elements as required in Interrogatory 3 to Exhibit 5 to Life Supplement be filed with the state of domicile and electronically with the NAIC by March 1?
15. Will the Medicare Part D Coverage Supplement be filed with the state of domicile and the NAIC by March 1?
_NO
Wi. Will an approval from the reporting entity's state of domicile for relief related to the five-year rotation requirement for lead audit partner be filed electronically with the NAIC by March 1 ?

Will an approval from the reporting entity's state of domicile for relief related to the one-year cooling off period for independent CPA be filed electronically with the NAIC by March 1 ?
_NO.
Will an approval from the reporting entity's state of domicile for relief related to the Requirements for Audit Committees be filed with electronically with the NAIC by March 1?
_NO.

## APRIL FILING

20. Will the Long-Term Care Experience Reporting Forms be filed with the state of domicile and the NAIC by April 1 ?
21. Will the Supplemental Life data due April 1 be filed with the state of domicile and the NAIC?
$\qquad$ NO-...
№.
Will the Supplemental Health Care Exhibit (Parts 1, 2 and 3) be filed with the state of domicile and the NAIC by April 1?
YES.
22. Will the regulator only (non-public) Supplemental Health Care Exhibit's Allocation Report be filed with the state of domicile and the NAIC by April 1?

## AUGUST FILING

24. Will Management's Report of Internal Control Over Financial Reporting be filed with the state of domicile by August 1 ? $\qquad$

## Explanation:

## SUPPLEMENTAL EXHIBITS AND SCHEDULES INTERROGATORIES

Bar code:


## OVERFLOW PAGE FOR WRITE-INS

M002 Additional Aggregate Lines for Page 02 Line 25
*ASSETS - Assets

|  | 1 | 2 | 3 | 4 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  | Assets | Nonadmitted Assets | Net Admitted Assets (Cols. 1-2) | $\begin{gathered} \text { Net Admitted } \\ \text { Assets } \\ \hline \end{gathered}$ |
| 2504. AS0 prepayments_ |  | -----------------55,000 | ----------------------0 |  |
| 2505. State and other tax recoverable_ | 899,871 |  | 899,871 |  |
| 2597. Summary of remaining write-ins for Line 25 from Page 2 | 954,871 | 55,000 | 899,871 | 0 |

M016 Additional Aggregate Lines for Page 16 Line 25.
*EXNONADMIT - Exhibit of Nonadmitted Assets

|  | 1 | 2 | 3 |
| :---: | :---: | :---: | :---: |
|  | Current Year Total Nonadmitted Assets | Prior Year Total Nonadmitted Assets | Change in Total Nonadmitted Assets (Col. 2-Col. 1) |
| 2504. Deposits with providers. | -----792,000 | ---------------------0 | --------.-( 792,000 ) |
| 2505. .- |  | 0 | ------------- 0 |
| 2506. |  | 0 | 0 |
| 2597. Summary of remaining write-ins for Line 25 from Page 16 | 792,000 | 0 | $(792,000)$ |

## ALPHABETICAL INDEX

## ANNUAL STATEMENT BLANK

Analysis of Operations by Lines of Business ..... 7
Assets ..... 2
Cash Flow ..... 6
Exhibit 1 - Enrollment By Product Type for Health Business Only ..... 17
Exhibit 2 - Accident and Health Premiums Due and Unpaid ..... 18
Exhibit 3 - Health Care Receivables ..... 19
Exhibit 3A - Analysis of Health Care Receivables Collected and Accrued ..... 20
Exhibit 4 - Claims Unpaid and Incentive Pool, Withhold and Bonus ..... 21
Exhibit 5 - Amounts Due From Parent, Subsidiaries and Affiliates ..... 22
Exhibit 6 - Amounts Due To Parent, Subsidiaries and Affiliates ..... 23
Exhibit 7 - Part 1 - Summary of Transactions With Providers ..... 24
Exhibit 7 - Part 2 - Summary of Transactions With Intermediaries ..... 24
Exhibit 8 - Furniture, Equipment and Supplies Owned ..... 25
Exhibit of Capital Gains (Losses) ..... 15
Exhibit of Net Investment Income ..... 15
Exhibit of Nonadmitted Assets ..... 16
Exhibit of Premiums, Enrollment and Utilization (State Page) ..... 30
Five-Year Historical Data ..... 29
General Interrogatories ..... 27
Jurat Page ..... 1
Liabilities, Capital and Surplus ..... 3
Notes To Financial Statements ..... 26
Overflow Page For Write-Ins ..... 44
Schedule A - Part 1 ..... E01
Schedule A - Part 2 ..... E02
Schedule A - Part 3 ..... E03
Schedule A - Verification Between Years ..... SIO2
Schedule B - Part 1 ..... E04
Schedule B - Part 2 ..... E05
Schedule B - Part 3 ..... E06
Schedule B - Verification Between Years ..... SIO2
Schedule BA - Part 1 ..... E07
Schedule BA - Part 2 ..... E08
Schedule BA - Part 3 ..... E09
Schedule BA - Verification Between Years ..... SIO3
Schedule D - Part 1 ..... E10

## ANNUAL STATEMENT BLANK (Continued)

Schedule D - Part 1A - Section 1 ..... SI05
Schedule D - Part 1A - Section 2 ..... SIO8
Schedule D - Part 2 - Section 1 ..... E11
Schedule D - Part 2 - Section 2 ..... E12
Schedule D - Part 3 ..... E13
Schedule D - Part 4 ..... E14
Schedule D - Part 5 ..... E15
Schedule D - Part 6 - Section 1 ..... E16
Schedule D - Part 6 - Section 2 ..... E16
Schedule D - Summary By Country ..... SIO4
Schedule D - Verification Between Years ..... SIO3
Schedule DA - Part 1 ..... E17
Schedule DA - Verification Between Years ..... SI10
Schedule DB - Part A - Section 1 ..... E18
Schedule DB - Part A - Section 2 ..... E19
Schedule DB - Part A - Verification Between Years ..... SI11
Schedule DB - Part B - Section 1 ..... E20
Schedule DB - Part B - Section 2 ..... E21
Schedule DB - Part B - Verification Between Years ..... SI11
Schedule DB - Part C - Section 1 ..... SI12
Schedule DB - Part C - Section 2 ..... SI13
Schedule DB - Part D - Section 1 ..... E22
Schedule DB - Part D - Section 2 ..... E23
Schedule DB - Verification ..... SI14
Schedule DL - Part 1 ..... E24
Schedule DL - Part 2 ..... E25
Schedule E - Part 1 - Cash ..... E26
Schedule E - Part 2 - Cash Equivalents ..... E27
Schedule E - Part 3-Special Deposits ..... E28
Schedule E - Part 2 - Verification Between Years ..... SI15
Schedule S - Part 1 - Section 2 ..... 31
Schedule S - Part 2 ..... 32
Schedule S - Part 3 - Section 2 ..... 33
Schedule S - Part 4 ..... 34
Schedule S - Part 5 ..... 35
Schedule S - Part 6 ..... 36
Schedule S - Part 7 ..... 37
Schedule T - Part 2 - Interstate Compact ..... 39
Schedule T - Premiums and Other Considerations ..... 38
Schedule Y - Information Concerning Activities of Insurer Members of a Holding Company Group ..... 40
Schedule Y- Part 1A - Detail of Insurance Holding Company System ..... 41
Schedule Y - Part 2 - Summary of Insurer's Transactions With Any Affiliates ..... 42
Statement of Revenue and Expenses ..... 4
Summary Investment Schedule ..... SIO1

## ANNUAL STATEMENT BLANK (Continued)

Supplemental Exhibits and Schedules Interrogatories ..... 43
Underwriting and Investment Exhibit - Part 1 ..... 8
Underwriting and Investment Exhibit - Part 2 ..... 9
Underwriting and Investment Exhibit - Part 2A ..... 10
Underwriting and Investment Exhibit - Part 2B ..... 11
Underwriting and Investment Exhibit - Part 2C ..... 12
Underwriting and Investment Exhibit - Part 2D ..... 13
Underwriting and Investment Exhibit - Part 3 ..... 14


## LIFE SUPPLEMENTS

For The Year Ended December 31, 2017
(To Be Filed By March 1)
 Address (City, State and Zip
NAIC Group Code 01199.

NAIC Company Code 13020
Employer's ID Number 20-8017319

SUMMARY INVESTMENT SCHEDULE


## SCHEDULE A - VERIFICATION BETWEEN YEARS

## Real Estate

Book/adjusted carrying value, December 31 of prior year
2. Cost of acquired:
2.1 Actual cost at time of acquisition (Part 2, Column 6)
2.2 Additional investment made after acquisition (Part 2, Column 9)

0
3. Current year change in encumbrances: 3.1 Totals, Part 1, Column 13

Total gain (loss) on disposals Part 3 - Column 18
.
Total gain (loss) on disposals, Part 3, Column 18 .
5. Deduct amounts received on disposals, Part 3, Column 15 .
6. Total foreign exchange change in book/adjusted carrying val 6.1 Totals, Part 1, Column 15 6.2 Totals, Part 3, Column 13
7. Deduct current year's other-than-temporary impairment recognized:

2 Totals, Part 3, Column 10
8. Deduct current year's depreciation:
8.1 Totals, Part 1, Column 11
8.2 Totals, Part 3 Column 9
$-1$

0. Deduct total nonadmitted amounts

1. Statement value at end of current period (Line 9 minus Line 10)

## SCHEDULE B - VERIFICATION BETWEEN YEARS

## Mortgage Loans

Book value/recorded investment excluding accrued interest, December 31 of prior yea
2. Cost of acquired:
2.1 Actual cost at time of acquisition (Part 2, Column 7) $\qquad$
22 Additional investment made after acquisition (Part 2, Column 8)
3. Capitalized deferred interest and other:
3.1 Totals, Part 1, Column 12
3.2 Totals, Part 3, Column 11 $\qquad$
5. Unrealized valuation increase (decrease)
5.1 Totals, Part 1, Column 9
5.2 Totals, Part 3, Column 8
6. Total gain (loss) on disposals, Part 3, Column 18

Deduct amounts received on disposals, Part 3, Column 15._._-_
9. Total foreign exchange change in book value/recorded investment excluding accrued interest 9.1 Totals, Part 1, Column 13 1 Totals, Part 3 , Colum 13
Deduct current years other th
$\qquad$
Deduct current year's other-than-temporary impairment recognized 0.1 Totals, Part 1, Column 1

02 Totals, Part 3 Column 10 0

1. Book value/recorded investment excluding accrued interest at end of current period (Lines $1+2+3+4+5+6-7-8+9-10)$
2. Total valuation allowance.
3. Subtotal (Line 11 plus Line 12)
4. Deduct total nonadmitted amounts.
5. Statement value of mortgages owned at end of current period (Line 13 minus Line 14)

## SCHEDULE BA - VERIFICATION BETWEEN YEARS

## Other Long-Term Invested Assets

1. Book/adjusted carrying value, December 31 of prior yea
2. Cost of acquired:
2.1 Actual cost at time of acquisition (Part 2, Column 8)
2.2 Additional investment made after acquisition (Part 2 Column 9)

0
3. Capitalized deferred interest and other
3.1 Totals, Part 1, Column 16
3.2 Totals, Part 3, Column 12 $-10$

Accrual of discount.
5. Unrealized valuation increase (decrease)
5.1 Totals, Part 1, Column 13
5.2 Totals, Part 3, Column 9
6. Total gain (loss) on disposals, Part 3, Column 19
. Deduct amounts received on disposals, Part 3, Column 16................
Deduct amortization of premium and depreciation.
9. Total foreign exchange change in book/adjusted carrying value: 9.1 Totals, Part 1, Column 17 9.2 Totals, Part 3, Column 14
0. Deduct current year's other-than-temporary impairment recognized
10.1 Totals, Part 1, Column 15
-
10.2 Totals, Part 3 Column 11

1. Book/adjusted carrying value at end of current period (Lines $1+2+3+4+5+6-7-8+9-10$ ).

Deduct total nonadmitted amounts
3. Statement value at end of current period (Line 11 minus Line 12)

## SCHEDULE D - VERIFICATION BETWEEN YEARS

1. Book/adjusted carrying value, December 31 of prior year

Cost of bonds and stocks acquired, Part 3, Column 7 .
Accrual of discount.
4. Unrealized valuation increase (decrease)
4.1 Part 1, Column 12
4.2 Part 2, Section 1, Column 15
.3 Part 2, Section 2, Column 13
4.4 Part 4, Column 11

Total gain (loss) on disposals, Part 4, Column 19

7. Deduct amortization of premium.
8. Total foreign exchange change in book/adjusted carrying value:
8.1 Part 1, Column 15

8.2 Part 2, Section 1, Column 19
8.3 Part 2, Section 2, 0
9. Deduct current year's other-than-temporary impairment recognized
.1 Part 1, Column 14
0
 9.3 Part 2, Section 2, Column 14 9.4 Part 4, Column 13
10. Book/adjusted carrying value at end of current period (Lines $1+2+3+4+5-6-7+8-9$ )

1. Deduct total nonadmitted amounts
2. Statement value at end of current period (Line 10 minus Line 11).........................................

ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.
SCHEDULE D - SUMMARY BY COUNTRY


## ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.

SCHEDULE D - PART 1A - SECTION 1
Quality and Maturity Distribution of All Bonds Owned December 31, at Book/Adjusted Carrying Values by Major Types of Issues and NAIC Designations

|  | IC Designation | 1 1 Year or Less | 2 <br> 2 <br> Over 1 Year Through <br> 5 Years | $\begin{gathered} 3 \\ \text { Over } 5 \text { Years } \\ \text { Through } 10 \text { Years } \\ \hline \end{gathered}$ | $\begin{gathered} 4 \\ \text { Over } 10 \text { Years } \\ \text { Through } 20 \text { Years } \end{gathered}$ | 5 Over 20 Years | $\stackrel{6}{6}$ No Maturity Date | $\begin{gathered} 7 \\ \text { Total } \\ \text { Current Year } \\ \hline \end{gathered}$ | 8 Col. 7 as a $\%$ of Line 10.7 | $\begin{array}{c\|} \hline 9 \\ \begin{array}{c} \text { Total from Col. } 7 \\ \text { Prior Year } \end{array} \\ \hline \end{array}$ | $\begin{gathered} 10 \\ \% \text { From Col. } 8 \\ \text { Prior Year } \\ \hline \end{gathered}$ | $\begin{gathered} 11 \\ \hline \text { Total Publicly } \\ \text { Traded } \\ \hline \end{gathered}$ | $\begin{gathered} 12 \\ \hline \text { Total Privately } \\ \text { Placed (a) } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. U.S. | Governments |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.1 | NAIC 1. |  | -63,853,796 |  |  |  | .xxx | --.63,853,796 | -----100.0 | ------48,685,851 | ---- 100.0 | -.63,853,796 |  |
| 1.2 | NAIC 2. |  |  |  |  |  | ._XXX |  | -------.-.-0.0 |  | -------------0.0 |  |  |
| 1.3 | NAIC 3 |  |  |  |  |  | XXX | $\ldots$ | ----------. 0.0 | _0 | ---------------0.0 |  |  |
| 1.4 | NAIC 4 |  |  |  |  |  | -XXX | . 0 | 0.0 | _0 | -------------. 0.0 |  |  |
| 1.5 | NAIC 5 |  |  |  |  |  | XxX | 0 | 0.0 | _0 | . 0.0 |  |  |
| 1.6 | NAIC 6. |  |  |  |  |  | Xxx | 0 | 0.0 | 0 | 0.0 |  |  |
| 1.7 | Totals | 0 | 63,853,796 | 0 | 0 | 0 | XXX | 63,853,796 | 100.0 | 48,685,851 | 100.0 | 63,853,796 |  |
| 2. All O | Other Governments |  |  |  |  |  |  |  |  |  |  |  |  |
| 2.1 | NAIC 1 .- |  |  |  |  |  | -xxX | 0 | 0.0 | -0 | -0.0 |  |  |
| 2.2 | NAIC 2. |  |  |  |  |  | XxX | $\ldots$ | 0.0 | -0 | ------0.0 |  |  |
| 2.3 | NAIC 3 |  |  |  |  |  | .-xxx | ---0 | ----0.0 | ----- 0 | ----------0.0 |  |  |
| 2.4 | NAIC 4 |  |  |  |  |  | -XXX | $\ldots$ | ---------.-0.0 | -----0 | ------------0.0 |  |  |
| 2.5 | NAIC 5. |  |  |  |  |  | -xxx | 0 | ---0.0 | ----0 | --------0.0 |  |  |
| 2.6 | NAIC 6. |  |  |  |  |  | Xxx | 0 | 0.0 | 0 | 0.0 |  |  |
| 2.7 | Totals | 0 | 0 | 0 | 0 | 0 | Xxx | 0 | 0.0 | 0 | 0.0 | 0 |  |
| 3. U.S. | States, Teritories an | Possessions, etc., G | Guaranteed |  |  |  |  |  |  |  |  |  |  |
| 3.1 | NAIC 1. |  |  |  |  |  | _xxx | $\ldots$ | -----. 0.0 | --.-0 | -------------0.0 |  |  |
| 3.2 | NAIC 2. |  |  |  |  |  | _....xxX | --.-0 | -----------0.0 | ------------- 0 | --------------0.0 |  |  |
| 3.3 | NAIC 3 |  |  |  |  |  | ...xxX | $\ldots$ | --------.-.-. 0.0 | ------------- 0 | ---------------.-0.0 |  |  |
| 3.4 | NAIC 4. |  |  |  |  |  | ._.xxX | ---. 0 | ----------0.0 | ------------0 | -------------0.0 |  |  |
| 3.5 | NAIC 5. |  |  |  |  |  | -XXX | --.-. 0 | --.-. 0.0 | --.-.-0 | -----------.-. 0.0 |  |  |
| 3.6 | NAIC 6. |  |  |  |  |  | XXX | 0 | 0.0 | 0 | 0.0 |  |  |
| 3.7 | Totals | 0 | 0 | 0 | 0 | 0 | xxx | 0 | 0.0 | 0 | 0.0 | 0 |  |
| 4. U.S. | Political Subdivision | f States, Territories | and Possessions, Gua | ranteed |  |  |  |  |  |  |  |  |  |
| 4.1 | NAIC $1 .$. |  |  |  |  |  | . XXX | --. 0 | --.-0.0 | ----0 | ---------3.0 |  |  |
| 4.2 | NAIC 2 |  |  |  |  |  | .xXX | --.-. 0 | ----.-.-0.0 | -----------0 | ------------.-0.0 |  |  |
| 4.3 | NAIC 3 |  |  |  |  |  | . XXX | $\ldots$ | ------0.0 | -----0 | --------0.0 |  |  |
| 4.4 | NAIC 4. |  |  |  |  |  | -XXX | - 0 | --.-. 0.0 | _0 | -----------.-. 0.0 |  |  |
| 4.5 | NAIC 5. |  |  |  |  |  | -xxX | 0 | --.0.0 | -0 | --------0.0 |  |  |
| 4.6 | NAIC 6. |  |  |  |  |  | XXX | 0 | 0.0 | 0 | 0.0 |  |  |
| 4.7 | Totals | 0 | 0 | 0 | 0 | 0 | xxx | 0 | 0.0 | 0 | 0.0 | 0 |  |
| 5. U.S. | Special Revenue \& | ecial Assessment O | Obligations, etc., Non-G | aranteed |  |  |  |  |  |  |  |  |  |
| 5.1 | NAIC 1 -- |  |  |  |  |  | XXX | 0 | -----0.0 | -0 | -----0.0 |  |  |
| 5.2 | NAIC 2. |  |  |  |  |  | -XXX | 0 | ------------ 0.0 | ----------- 0 | -----------0.0 |  |  |
| 5.3 | NAIC 3 |  |  |  |  | --------------- | XXX | 0 | ---------0.0 | ----------- 0 | -------0.0 | ------- |  |
| 5.4 | NAIC 4. |  |  |  |  |  | -XXX | -0 | -----------0.0 | ------------ 0 | ---------0.0 | ---------------- |  |
| 5.5 | NAIC 5. |  |  |  |  |  | XxX | 0 | --------0.0 | -------.---0 | ---------0.0 |  |  |
| 5.6 | NAIC 6. |  |  |  |  |  | XxX | 0 | 0.0 | 0 | 0.0 |  |  |
| 5.7 | Totals | 0 | 0 | 0 | 0 | 0 | xxx | 0 | 0.0 | 0 | 0.0 | 0 |  |

## ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WelICare Health Plans of New Jersey, Inc

SCHEDULE D - PART 1A - SECTION 1 (Continued)
Quality and Maturity Distribution of All Bonds Owned December 31, at Book/Adjusted Carrying Values by Major Types of Issues and NAIC Designations


ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.
SCHEDULE D - PART 1A - SECTION 1 (Continued)

| NAIC Designation | 1 1 Year or Less | 2 <br> Over 1 Year Through <br> 5 Years | 3 Over 5 Years Through 10 Years | $\begin{gathered} 4 \\ \text { Over } 10 \text { Years } \\ \text { Through } 20 \text { Years } \end{gathered}$ | 5 <br> Over 20 Years | $\begin{gathered} 6 \\ \text { No Maturity } \\ \text { Date } \end{gathered}$ | 7 Total Current Year | $\begin{gathered} 8 \\ \text { Col. } 7 \text { as a } \\ \% \text { of Line } 10.7 \end{gathered}$ | $\begin{gathered} 9 \\ \begin{array}{c} \text { Total from Col. } 7 \\ \text { Prior Year } \end{array} \\ \hline \end{gathered}$ | $\begin{gathered} 10 \\ \text { \% From Col. } 8 \\ \text { Prior Year } \end{gathered}$ | $\begin{gathered} 11 \\ \text { Total Publicly } \\ \text { Traded } \\ \hline \end{gathered}$ | $\begin{gathered} 12 \\ \text { Total Privately } \\ \text { Placed (a) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0. Total Bonds Current Y |  |  |  |  |  |  |  |  |  |  |  |  |
| 10.1 NAIC 1. |  | 63,853,796 | 0 | 0 | 0 | . 0 | -63,853,796 | 100.0 | xxx | xxx | 63,853,796 |  |
| 10.2 NAIC 2. | (d) $-\square-\square^{-}$ |  | -0 | 0 | . 0 | -.... 0 |  | ---.-0.0 | XxX | XxX |  |  |
| 10.3 NAIC 3 |  |  |  |  |  |  |  |  | XxX | XxX |  |  |
| 10.4 NAIC 4. | (d) |  |  |  |  |  |  | 0.0 | XxX | xxx |  |  |
| 10.5 NAIC 5. | 0 |  |  |  |  |  | 0 |  | xxx | xxx |  |  |
| 10.6 NAIC 6. | (d) 0 | 0 | 0 | 0 | 0 | 0 | c) 0 | 0.0 | xxx | xxx | 0 | 0 |
| 10.7 Totals | - 0 | . $63,853,796$ | -- 0 | -0 | . 0 | 0 | ---.-.-63,853,796 | . 100.0 | XxX | XxX | 63,853,796 |  |
| 10.8 Line 10.7 as a \% of Col. 7 | 0.0 | 100.0 | 0.0 | 0.0 | 0.0 | 0.0 | 100.0 | xxx | xxx | xxx | 100.0 | 0.0 |
| 11. Total Bonds Prior Year |  |  |  |  |  |  |  |  |  |  |  |  |
| 11.1 NAIC 1. | _-48,685,851 |  | _0 | -0 |  | -. 0 | .xxx | xxx | _._48,685,851 | -.-.100.0 | ._-.48,685,851 |  |
| 11.2 NAIC 2. | --. 0 | --.-. 0 | -..-0 | -.._0 | --.-. 0 | -.-.-.-. 0 | .xxX. | XxX | -.-.-.-. 0 | -----... 0.0 | -.-.-.-. 0 | 0 |
| 11.3 NAIC 3 |  | -.. 0 |  |  | --.-. 0 | --.-.. 0 | .xxX. | XxX. | -._. 0 | ----.-. 0.0 | --.-.-...0 |  |
| 11.4 NAIC 4. |  | -._. 0 | _0 |  | . 0 | --.... 0 | XxX | XxX |  | --.-. 0.0 | ---.-.-. 0 |  |
| 11.5 NAIC 5 |  |  |  |  |  |  | xxx | xxx | ----- 0 | ---.-. 0.0 |  |  |
| 11.6 NAIC 6 | 0 | 0 | 0 | 0 | 0 | 0 | xxx | xxx |  | 0.0 | 0 |  |
| 11.7 Totals. | -48,685,851 |  |  |  |  | 0 | XXX | XXX | (b) --- - - - $48,685,851$ | -100.0 | 48,685,851 |  |
| 11.8 Line 11.7 as a\% of Col. 9 | 100.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | xxx | xxx | 100.0 | xxx | 100.0 | 0.0 |
| 12. Total Publicly Traded Bonds |  |  |  |  |  |  |  |  |  |  |  |  |
| 12.1 NAIC 1 ... |  | .63,853,796 |  |  |  |  | .63,853,796 | -100. 0 | 48,685,851 | ---- 100.0 | .63,853,796 | XxX |
| 12.2 NAIC 2 12.3 NAIC 3 |  |  |  |  |  |  |  | ---0.0 | --0 | --...0.0 |  | - Xxx |
| 12.4 NAIC 4 |  |  |  |  |  |  | ------0 | $--\quad 00$ | ----0 | --- 0.0 | ------- 0 | XXX |
| 12.5 NAIC 5. |  |  |  |  |  |  | -------.- 0 | ---.- 0.0 | -----. 0 | ----... 0.0 | -------.-0 | XxX. |
| 12.6 NAIC 6. |  |  |  |  |  |  | 0 | 0.0 | , | 0.0 |  | xxx |
| 12.7 Totals. |  | .63,853,796 |  |  |  |  | -.63,853,796 | _-_-_100.0 | -.- $48,685,851$ | 100.0 | 63,853,796 | xxx |
| 12.8 Line 12.7 as a \% of Col 7. | . 0.0 | 100.0 | 0.0 | 0.0 | . 0.0 | 0.0 | 100.0 | -xx | xxx. | xxx | --.-_100.0 | -xxX |
| $12.9 \begin{aligned} & \text { Line } 12.7 \text { as a \% of Line } \\ & \text { 10.7, Col. } 7, \text { Section } 10\end{aligned}$ | 0.0 | 100.0 | 0.0 | 0.0 | 0.0 | 0.0 | 100.0 | XXX | XxX | XxX | 100.0 | xxx |
| 13. Total Privately Placed |  |  |  |  |  |  |  |  |  |  |  |  |
| Bonds 13.1 NAIC 1 |  |  |  |  |  |  |  |  |  | 0.0 | XxX |  |
| 13.2 NAIC 2. |  |  |  |  |  |  |  | --.-.0.0 | . 0 | ----...0.0 | xxx. |  |
| 13.3 NAIC 3 |  |  |  |  |  |  | ------.-. 0 | ---.-. 0.0 | ---.---.-. 0 | ------.-. 0.0 | ._.xxX. |  |
| 13.4 NAIC 4 |  |  |  |  |  |  | ---.-.-0 | -.-.-. 0.0 | -.-.-.... 0 | --.-.... 0.0 | XxX |  |
| 13.5 NAIC5 |  |  |  |  |  |  | - | -----0.0 | -------.-. 0 | -----. 0.0 | -...xxx |  |
| 13.6 NAIC 6. |  |  |  |  |  |  | 0 | 0.0 | 0 | 0.0 | XxX | 0 |
| 13.7 Totals |  | ----00 | - | -----------00 | ---0 | ----0 | -------0 | -0.0 |  | .. 0.0 | xxx | 0 |
| 13.8 Line 13.7 as a \% Coll 7 | $--0.0$ | ------.-0.0 | ----. 0.0 | ------.-.0.0 | --------0.0 | ----.-0.0 | ---------0.0 | -XXX | -xxx. | __XxX. | XXX. | 0.0 |
| $13.9 \begin{aligned} & \text { Line } 13.7 \text { as a \% of Line } \\ & \text { 10.7, Col. } 7, \text { Section } 10\end{aligned}$ | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | XxX | XxX | xxx | XxX | 0.0 |

(a) Includes $\$$.------------------------- freely tradable under SEC Rule 144 or qualified for resale under SEC Rule 144A.

 (c) Includes $\$$ reliance on the insurer's certification that the issuer is current in all principal and interest payments. " 6 t"
(d) Includes the following amount of shor-term and cash equivalent bonds by NAIC designation: NAIC $1 \$ \ldots \ldots$

NAIC 6 \$

## SCHEDULE D - PART 1A - SECTION 2



ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WelICare Health Plans of New Jersey, Inc.
SCHEDULE D - PART 1A - SECTION 2 (Continued)


Schedule DA－Verification Between Yrs NOM5

Schedule DB－Part A－Verification
NONら

Schedule DB－Part B－Verification
NON5

Schedule DB－Part C－Section 1
NONE

Schedule DB－Part C－Section 2
NONら

Schedule DB－Verification
NOMら

SCHEDULE E - PART 2 - VERIFICATION BETWEEN YEARS

| ash Equir |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1 <br> Total | $2$ <br> Bonds | 3 <br> Money Market Mutual Funds | Other (a) |
| 1. Book/adjusted carrying value, December 31 of prior year. | _203,441 | -.-. 0 |  | 203,441 |
| 2. Cost of cash equivalents acquired. | 150,448,309 |  | --.-. $100,064,027$ | .50,384, 282 |
|  | - |  |  |  |
| 4. Unrealized valuation increase (decrease)...---- -- - - - - | $\ldots$ |  |  |  |
| 5. Total gain (loss) on disposals...- | $\cdots$ |  |  |  |
| 6. Deduct consideration received on disposals. | 125,604,579 |  | 75,032,740 | . $50,571,839$ |
| 7. Deduct amortization of premium------->- | $\ldots$ |  |  |  |
| 8. Total foreign exchange change in book/adjusted carrying value... | $\ldots$ |  |  |  |
| 9. Deduct current year's other-than-temporary impairment recognized. | ${ }^{-1 .} 0$ |  |  |  |
| 10. Book/adjusted carrying value at end of current period (Lines 1+2+3+4+5-6-7+8-9) | 25,047, 171 | ---------- 0 | ---.-25,031,287 | ---. $\mathbf{-}$ 15,884 |
| 11. Deduct total nonadmitted amounts.------ | $\cdots$ |  |  |  |
| 12. Statement value at end of current period (Line 10 minus Line 11) | 25,047,171 | 0 | 25,031,287 | 15,884 |

(a) Indicate the category of such investments, for example, joint ventures, transportation equipment

Schedule A－Part 1
NONら

Schedule A－Part 2
NONE

Schedule A－Part 3
NONE

Schedule B－Part 1
NONE

Schedule B－Part 2
NOMら

Schedule B－Part 3
NOMら
Schedule BA－Part 1
NONF

Schedule BA－Part 2
NONら

Schedule BA－Part 3
NONE

SCHEDULE D - PART 1


Schedule D - Part 2 - Section 1
NONE

Schedule D - Part 2 - Section 2
NONE

## ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.

SCHEDULE D - PART 3


## SCHEDULE D - PART 4



Schedule D－Part 5
NONS

Schedule D－Part 6 －Section 1
NOMら
Schedule D－Part 6 －Section 2
NOMら

Schedule DA－Part 1
NOMら

Schedule DB－Part A－Section 1
NONら

Schedule DB－Part A－Section 2
NON5
Schedule DB－Part B－Section 1
NONら

Schedule DB－Part B－Section 2
NONら

Schedule DB－Part D－Section 1
NON5

Schedule DB－Part D－Section 2
NOM5

Schedule DL－Part 1
NOMら

Schedule DL - Part 2
NONE

SCHEDULE E - PART 1 - CASH

| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Code | Rate of Interest | Amount of Interest Received During Year | Amount of Interest Accrued December 31 of Current Year | Balance |  |
| OPEN DEPOSITORIES |  |  |  |  |  |  |


|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | $\begin{array}{\|l} \hline x x x \\ x \times x \\ x \times x \\ x x x \\ \hline \end{array}$ |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 0199998 Deposits in ------------------------ depositories that do not exceed the |  |  |  |  |  |  |
| allowable limit in any one depository - Open Depositories | xxx | Xxx |  |  |  | Xxx |
| 0199999 Totals - Open Depositories | XXX | XXX | 0 | 0 | 48,976,026 | XXX |
|  |  |  |  |  |  | xxx |
|  |  |  |  |  |  | XxX |
|  |  |  |  |  |  | xxx |
|  |  |  |  | - |  | Xxx |
|  |  |  |  |  |  | xxx |
|  |  |  |  |  |  | xxx |
|  |  |  |  |  |  | Xxx |
|  |  |  |  |  |  | xxx |
|  |  |  |  |  |  | Xxx |
|  |  |  |  |  |  | Xxx |
|  |  |  |  |  |  | xxx |
|  |  |  |  |  |  | XXX |
|  |  |  |  |  |  | Xxx |
|  |  |  |  |  |  | Xxx |
|  |  |  |  |  |  | xxx |
|  |  |  |  | -------- |  | ${ }_{\text {xxx }}$ |
|  | --- |  |  | ------ |  | xxx |
|  |  |  |  |  |  | xxx |
|  |  |  |  |  |  | xxx |
|  |  |  |  |  |  | xxx |
|  |  |  |  |  |  | xxx xxx |
|  |  |  |  |  |  | xxx |
|  | -------- |  |  |  |  | Xxx |
|  |  |  |  |  |  | XXX |
|  |  |  |  |  |  | xxx |
|  |  |  |  |  |  | Xxx |
|  |  |  |  |  |  | xxx |
|  |  |  |  |  | ----.-.-.-.--- | ${ }_{\text {xxx }} \times$ |
|  |  |  |  |  |  | xxx |
| 侕 |  |  |  |  |  | Xxx |
|  |  |  |  |  |  | xxx |
|  |  |  |  | --------- | ---------------- | Xxx |
|  |  |  |  |  |  | xxx |
|  |  |  |  |  |  | xxx |
|  |  |  |  |  |  | xxx |
|  |  |  |  |  |  | xxx xxx |
|  |  |  |  |  |  | xxx |
| $\cdots$ | ------------------ |  |  |  |  | xxx |
| - |  |  |  |  | --- | xxx |
|  |  |  |  |  | -------------- | ${ }_{x \times x} \times$ |
|  |  |  |  |  |  | XxX |
|  |  |  |  |  |  | xxx |
|  |  |  |  |  |  | xxx |
|  |  |  |  |  | --- | $x^{\text {xxx }}$ |
|  |  |  |  |  |  | Xxx |
|  |  |  |  |  |  | Xxx |
|  |  |  |  |  | -------------- | xxx |
|  |  |  |  |  | ------------ | XXX |
|  |  |  |  |  |  | ${ }_{\text {xxx }} \times$ |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  | xxx xxx |
|  |  |  |  |  |  | xxx |
| 0399999 Total Cash on Deposit | XxX | XXX | 0 | 0 | 48,976,026 | Xxx |
| 0499999 Cash in Company's Office | XXX | XXX | XXX | XXX |  | XXX |
| 0599999 Total Cash | XXX | XXX | 0 | 0 | 48,976,026 | XXX |

0599999 Total Cash
TOTALS OF DEPOSITORY BALANCES ON THE LAST DAY OF EACH MONTH DURING THE CURRENT YEAR

| 1. January | ...94,415,442 | 4. April | 42,908,888 | 7. July .-------------- | 58, 160,540 | 10. October | 46,782,066 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2. February | -. $62,311,098$ | 5. May | -49,942,197 | 8. August | .45,036,024 | 11. November | 43,260,594 |
| 3. March | 93,878,733 | 6. June | 58,783,494 | 9. September | 48,693,490 | 12. December | 48,976,026 |

ANNUAL STATEMENT FOR THE YEAR 2017 OF THE WeliCare Health Plans of New Jersey, Inc.
SCHEDULE E-PART 2 -CASH EQUIVALENTS


SCHEDULE E-PART 3 - SPECIAL DEPOSITS

| States, etc. |  | 2 <br> Purpose of Deposits | Deposits For the Benefit of All Policyholders |  | All Other Special Deposits |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 3 <br> 3 <br> Book/Adjusted <br> Carrying Value | 4 <br> Fair <br> Value | 5 <br> Book/Adjusted <br> Carrying Value | $\begin{gathered} 6 \\ \text { Fair } \\ \text { Value } \end{gathered}$ |
| Alabama -------------------AL |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 5. California -------------------------CA |  |  |  |  |  |  |
| 6. Colorado $\qquad$ CO |  |  |  |  |  |  |
| 7. Connecticut ------------------------ CT |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 10. Florida $\qquad$ FL |  |  |  |  |  |  |
| 11. Georgia $\qquad$ |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 13. Idaho -----------------------------------------------1/ ID |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 15. Indiana $\qquad$ IN |  |  |  |  |  |  |
| 16. lowa -------------------------------------------1/ |  |  |  |  |  |  |
| 17. Kansas ----------------------------------------1A |  |  |  |  |  |  |
| 18. Kentucky --------------------------------------1.- KY |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 20. Maine .--------------------------------------M |  |  |  |  |  |  |
| 21. Maryland -.----------------------------------1.- MD |  |  |  |  |  |  |
| 22. Massachusetts .-----------------------MA |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 24. Minnesota $\qquad$ MN |  |  |  |  |  |  |
| 25. Mississippi ---------------------------------- MS |  |  |  |  |  |  |
| 26. Missouri ------------------------------- M |  |  |  |  |  |  |
| 27. Montana --------------------------------------- MT |  |  |  |  |  |  |
| 28. Nebraska ----------------------------------------1-- NE |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 30. New Hampshire _------------------------1.- NH |  |  |  |  |  |  |
| 31. <br> New Jersey $\qquad$ NJ <br> B |  | Required by New Jersey Department of Insurance. $\qquad$ | .63,869,679 | ------------.-63,386,297 |  |  |
|  |  |  |  |  |  |  |
| 33. New York $\qquad$ NY |  |  |  |  |  |  |
| 34. North Carolina ..----------------.-.- NC |  |  |  |  |  |  |
| 35. North Dakota $\qquad$ ND |  |  |  |  |  |  |
| 36. Ohio $\qquad$ OH |  |  |  |  |  |  |
| 37. Oklahoma --------------------------------------------3 |  |  |  |  |  |  |
| 38. Oregon --------------------------------------- OR |  |  |  |  |  |  |
| 39. Pennsylvania ------------------------------- PA |  |  |  |  |  |  |
| 40. Rhode Island -------------------------1.- RI |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 42. South Dakota ----------------------------- SD |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 45. Utah ...-..............................- UT |  |  |  |  |  |  |
| 46. Vermont ----------------------------------------- VT |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 48. Washington ---------------------------- WA |  |  |  |  |  |  |
| 49. West Virginia $\qquad$ WV |  |  |  |  |  |  |
| 50. Wisconsin $\qquad$ WI |  |  |  |  |  |  |
| 51. Wyoming $\qquad$ WY |  |  |  |  |  |  |
| 52. American Samoa $\qquad$ AS |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 55. US Virgin Islands .-------------- V |  |  |  |  |  |  |
| 56. Northern Mariana Islands___ MP |  |  |  |  |  |  |
| 57. Canada |  |  |  |  |  |  |
| 58. Aggregate Other Alien $\qquad$ OT 59. Total | . $x$ xx |  |  | xxx |  |  |  | -0 |
|  | Xxx | Xxx | 63,869,679 | 63,386,297 | 0 | 0 |
| DETAILS OF WRITE-INS5801. |  |  |  |  |  |  |
| 5802. |  |  |  |  |  |  |
| 5803. |  |  |  |  |  |  |
| 5898. Sum of remaining write-ins for Line 58 from overflow page. | xXX | xxX. |  |  |  | --.--0 |
| 5899.Totals (Lines 5801-5803+5898) <br> (Line 58 above) | x xx | xxx | 0 | 0 | 0 | 0 |

## ALPHABETICAL INDEX

## ANNUAL STATEMENT BLANK

Analysis of Operations by Lines of Business ..... 7
Assets ..... 2
Cash Flow ..... 6
Exhibit 1 - Enrollment By Product Type for Health Business Only ..... 17
Exhibit 2 - Accident and Health Premiums Due and Unpaid ..... 18
Exhibit 3 - Health Care Receivables ..... 19
Exhibit 3A - Analysis of Health Care Receivables Collected and Accrued ..... 20
Exhibit 4 - Claims Unpaid and Incentive Pool, Withhold and Bonus ..... 21
Exhibit 5 - Amounts Due From Parent, Subsidiaries and Affiliates ..... 22
Exhibit 6 - Amounts Due To Parent, Subsidiaries and Affiliates ..... 23
Exhibit 7 - Part 1 - Summary of Transactions With Providers ..... 24
Exhibit 7 - Part 2 - Summary of Transactions With Intermediaries ..... 24
Exhibit 8 - Furniture, Equipment and Supplies Owned ..... 25
Exhibit of Capital Gains (Losses) ..... 15
Exhibit of Net Investment Income ..... 15
Exhibit of Nonadmitted Assets ..... 16
Exhibit of Premiums, Enrollment and Utilization (State Page) ..... 30
Five-Year Historical Data ..... 29
General Interrogatories ..... 27
Jurat Page ..... 1
Liabilities, Capital and Surplus ..... 3
Notes To Financial Statements ..... 26
Overflow Page For Write-Ins ..... 44
Schedule A - Part 1 ..... E01
Schedule A - Part 2 ..... E02
Schedule A - Part 3 ..... E03
Schedule A - Verification Between Years ..... SIO2
Schedule B - Part 1 ..... E04
Schedule B - Part 2 ..... E05
Schedule B - Part 3 ..... E06
Schedule B - Verification Between Years ..... SIO2
Schedule BA - Part 1 ..... E07
Schedule BA - Part 2 ..... E08
Schedule BA - Part 3 ..... E09
Schedule BA - Verification Between Years ..... SIO3
Schedule D - Part 1 ..... E10

## ANNUAL STATEMENT BLANK (Continued)

Schedule D - Part 1A - Section 1 ..... SI05
Schedule D - Part 1A - Section 2 ..... SIO8
Schedule D - Part 2 - Section 1 ..... E11
Schedule D - Part 2 - Section 2 ..... E12
Schedule D - Part 3 ..... E13
Schedule D - Part 4 ..... E14
Schedule D - Part 5 ..... E15
Schedule D - Part 6 - Section 1 ..... E16
Schedule D - Part 6 - Section 2 ..... E16
Schedule D - Summary By Country ..... SIO4
Schedule D - Verification Between Years ..... SIO3
Schedule DA - Part 1 ..... E17
Schedule DA - Verification Between Years ..... SI10
Schedule DB - Part A - Section 1 ..... E18
Schedule DB - Part A - Section 2 ..... E19
Schedule DB - Part A - Verification Between Years ..... SI11
Schedule DB - Part B - Section 1 ..... E20
Schedule DB - Part B - Section 2 ..... E21
Schedule DB - Part B - Verification Between Years ..... SI11
Schedule DB - Part C - Section 1 ..... SI12
Schedule DB - Part C - Section 2 ..... SI13
Schedule DB - Part D - Section 1 ..... E22
Schedule DB - Part D - Section 2 ..... E23
Schedule DB - Verification ..... SI14
Schedule DL - Part 1 ..... E24
Schedule DL - Part 2 ..... E25
Schedule E - Part 1 - Cash ..... E26
Schedule E - Part 2 - Cash Equivalents ..... E27
Schedule E - Part 3 - Special Deposits ..... E28
Schedule E - Part 2 - Verification Between Years ..... SI15
Schedule S - Part 1 - Section 2 ..... 31
Schedule S - Part 2 ..... 32
Schedule S - Part 3 - Section 2 ..... 33
Schedule S - Part 4 ..... 34
Schedule S - Part 5 ..... 35
Schedule S - Part 6 ..... 36
Schedule S - Part 7 ..... 37
Schedule T - Part 2 - Interstate Compact ..... 39
Schedule T - Premiums and Other Considerations ..... 38
Schedule Y - Information Concerning Activities of Insurer Members of a Holding Company Group ..... 40
Schedule Y- Part 1A - Detail of Insurance Holding Company System ..... 41
Schedule Y - Part 2 - Summary of Insurer's Transactions With Any Affiliates ..... 42
Statement of Revenue and Expenses ..... 4
Summary Investment Schedule ..... SIO1

## ANNUAL STATEMENT BLANK (Continued)

Supplemental Exhibits and Schedules Interrogatories ..... 43
Underwriting and Investment Exhibit - Part 1 ..... 8
Underwriting and Investment Exhibit - Part 2 ..... 9
Underwriting and Investment Exhibit - Part 2A ..... 10
Underwriting and Investment Exhibit - Part 2B ..... 11
Underwriting and Investment Exhibit - Part 2C ..... 12
Underwriting and Investment Exhibit - Part 2D ..... 13
Underwriting and Investment Exhibit - Part 3 ..... 14

WellCare Health Plans, Inc.
The WellCare Group of Companies

8735 Henderson Road Tampa, FL 33634

Telephone: (813) 206-3981 Email: Larry.Smart@wellcare.com

State of New Jersey Actuarial Opinion
WellCare of New Jersey, Inc. - Annual Statement as of December 31, 2017

| This Opinion is: | $\boxed{\text { Unqualified }}$ | $\square$ Qualified | $\square$ Adverse | $\square$ Inconclusive |
| :--- | :--- | :--- | :--- | :--- |
| Identification Section | Prescribed <br> Wording Only | Prescribed Wording with Additional <br> Wording | $\square$ Revised Wording |  |

I, Larry Smart, am an employee of Comprehensive Health Management, Inc., a wholy-owned subsidiary of WellCare Health Plans, Inc.(WellCare), and a member of the American Academy of Actuaries. I was appointed on April 7, 2017 by WellCare of New Jersey, Inc.'s Board of Directors in accordance with the requirements of the annual statement instructions. I meet the Academy qualification standards for rendering the opinion.

I have examined the assumptions and methods used in determining loss reserves, actuarial liabilities and related items listed below, as shown in the annual statement of the organization as prepared for filing with state regulatory officials, as of December 31, 2017

| A. | 73,326,917 | Claims unpaid (Page 3, Line 1); |
| :---: | :---: | :---: |
| B. | \$ | Accrued medical incentive pool and bonus payments (Page 3, Line 2); |
| C. | \$ 452,973 | Unpaid claims adjustment expenses (Page 3, Line 3); |
| D. | \$ 2,734,422 | Aggregate health policy reserves (Page 3, Line 4) including unearned premium reserves, premium deficiency reserves and additional policy reserves from the Underwriting and Investment Exhibit - Part 2D; |
| E. | \$ | Aggregate life policy reserves (Page 3, Line 5); |
| F. | \$ | Property/casualty unearned premium reserves (Page 3, Line 6); |
| G. | \$ | Aggregate health claim reserves (Page 3, Line 7); |
| H. | Not Applicable | Any other loss reserves, actuarial liabilities, or related items presented as liabilities in the annual statement; and |

I. Specified actuarial items presented as assets in the annual statement.

1. $\$ 303,696$ Accrued retrospective premiums (Page 2, Line 15.3, Column 1)

In forming my opinion on items A - I above I relied upon data prepared by Yin Yiu, VP of Actuarial Services, as certified in the attached statement. I evaluated that data for reasonableness and consistency. I also reconciled that data to the Underwriting and Investment Exhibit - Part 2B of the company's current annual statement. In other respects, my examination included review of the actuarial assumptions and actuarial methods used and tests of the calculations I considered necessary.

In my opinion, the amounts carried in the balance sheet on account of the items identified above:
a. Are in accordance with accepted actuarial standards consistently applied and are fairly stated in accordance with sound actuarial principles,
b. Are based on actuarial assumptions relevant to contract provisions and appropriate to the purpose for which the statement was prepared,

## SUPPLEMENT FOR THE YEAR 2017 OF THE WellCare Health Plans of New Jersey, Inc.

## SUPPLEMENTAL COMPENSATION EXHIBIT <br> For the Year Ended December 31, 2017 <br> (To Be Filed by March 1) <br> PART 1 -INTERROGATORIES

1. Is the reporting insurer a member of a group of insurers or other holding company system?

Yes [ X ] No [ ]
If yes, do the amounts below represent 1) total gross compensation paid to each individual by or on behalf of all companies that are part of the group: Yes [ ] or 2) allocation to each insurer: Yes [ X ].
2. Did any person while an officer, director, or trustee of the reporting entity, receive directly or indirectly, during the period covered by this statement any commission on the business transactions of the reporting entity?
3. Except for retirement plans generally applicable to its staff employees, has the reporting entity any agreement with any person, other than contracts with its agents for the payment of commissions whereby it agrees that for any service rendered or to be rendered, that he/she shall receive directly or indirectly, any salary, compensation or emolument that will extend beyond a period of 12 months from the date of the agreement?.

PART 2 - OFFICERS AND EMPLOYEES COMPENSATION

| $1$ <br> Name and Principal Position | $\begin{array}{c\|} \hline 2 \\ \text { Year } \\ \hline \end{array}$ | $\begin{gathered} \hline 3 \\ \text { Salary } \\ \hline \end{gathered}$ | 4 Bonus |  | 6 Option Awards <br> Awards | 7 <br> Sign-on Payments | 8 <br> Severance Payments | 9 <br> All Other Compensation | $\begin{gathered} 10 \\ \text { Totals } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current: <br> 1. David T. Reynolds, President. | $\begin{aligned} & 2017 \\ & 2016 \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{array}{r} 14,369 \\ -\quad 12,592 \\ -\quad 9,157 \\ \hline \end{array}$ | $\begin{array}{r} 12,932 \\ -\quad \begin{array}{r} 3,023 \end{array} \\ \hline-\quad-\quad \end{array}$ |  | $\begin{array}{r} 39,594 \\ -\quad . \quad . \quad 17,391 \\ -\quad 10,564 \\ \hline \end{array}$ |  |  | $\begin{array}{r} 147 \\ \ldots-{ }^{-}-\quad-\quad-\quad . \quad 134 \\ \hdashline-\quad-\quad 93 \\ \hline \end{array}$ | $\begin{array}{r} . .67,042 \\ . . .140 \\ 19,814 \\ \hline \end{array}$ |
| Current: <br> 2. Michael T. Meyer, Asst. Treasurer, VP and Corporate Controller | $\begin{aligned} & 2017 \\ & 2016 \\ & 2015 \end{aligned}$ | $\begin{array}{r} 9,118 \\ -\quad-\quad 7,291 \end{array}$ |  |  | $\begin{array}{r} 2,905 \\ \hdashline-\quad . \quad 1,130 \end{array}$ |  |  |  | $\begin{array}{r} 17,917 \\ \ldots-\ldots \quad 10,414 \\ 0 \end{array}$ |
| 3. Richard C. Fisher, CFO and Vice President. | $\begin{aligned} & 2017 \\ & 2016 \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{array}{r} 8,018 \\ -\quad 7,036 \\ -\quad 6,705 \\ \hline \end{array}$ | $\begin{array}{r} 5,651 \\ -\quad 3,750 \\ \hdashline \quad 175 \\ \hline \end{array}$ |  | 1,539 $-\quad-\quad .937$ $-\quad 675$ |  |  | $\begin{array}{r} 856 \\ 235 \\ . \\ \hline 26 \\ \hline \end{array}$ | $\begin{array}{r} 16,064 \\ -. .11,958 \\ \hdashline-.11 \\ 7,581 \end{array}$ |
| 4. Tammy L. Meyer, Assistant Secretary and Vice President | $\begin{aligned} & 2017 \\ & 2016 \\ & 2015 \\ & \hline \end{aligned}$ | -.-5,570 |  |  |  | 2,804 |  | 10 | $\begin{array}{r} 8,-\quad 884 \\ \hdashline-\quad 0 \\ \hline \quad 0 \\ \hline \end{array}$ |
| 5. John J. Kirchner, State President. | $\begin{aligned} & 2017 \\ & 2016 \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{array}{r} \hline 11,198 \\ \hdashline . .10,047 \\ -\quad 9,684 \end{array}$ |  <br> $-\quad . \quad . \quad 9,388$ <br> ...- |  | $\begin{array}{r} 29,301 \\ -6,003 \\ -\quad 3,177 \\ \hline \end{array}$ |  |  | $\begin{array}{r} \hline 65 \\ \hdashline \quad . \quad 407 \\ -\quad 67 \\ \hline \end{array}$ | $\begin{array}{r} .49,952 \\ .21,338 \\ 12,928 \\ \hline \end{array}$ |
| 6. Michael W. Haber, Secretary and Vice President | $\begin{aligned} & 2017 \\ & 2016 \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{array}{r} 9,964 \\ -\quad . \quad . \quad 8,020 \end{array}$ |  |  | $\begin{array}{r} 20,920 \\ -\quad . \quad 8,651 \end{array}$ |  |  | $+\quad . \quad-\quad . \quad . \quad 39$ | $\begin{array}{r} 39,224 \\ -20,624 \\ 0 \\ \hline \end{array}$ |
| 7. Goran Jankovic, Treasurer and vice President | $\begin{aligned} & 2017 \\ & 2016 \\ & 2015 \end{aligned}$ | $\begin{array}{r} 10,328 \\ -\quad . \quad 9,879 \\ -\quad 9,658 \\ \hline \end{array}$ | $\begin{array}{r} 7,167 \\ \hdashline-\quad-\quad-\quad . \quad 5,012 \end{array}$ |  | $\begin{array}{r} 17,539 \\ -\quad . \quad 8,509 \\ -\quad 6,014 \\ \hline \end{array}$ |  |  | $\begin{array}{r} 63 \\ .32 \\ .30 \\ \hline \end{array}$ | $\begin{array}{r} 35,097 \\ .23,432 \\ 15,702 \\ \hline \end{array}$ |
| 8. Kenneth A. Burdick, Execut ive | $\begin{aligned} & 2017 \\ & 2016 \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{array}{r} .40,978 \\ . .31,003 \\ 23,354 \\ \hline \end{array}$ | $\begin{array}{r} -\quad 96,204 \\ -\quad . \quad . \quad 53,480 \end{array}$ |  | $\begin{array}{r} . \quad 167,160 \\ \hdashline . \quad .28,739 \\ -\quad 11,406 \\ \hline \end{array}$ |  |  | $\begin{array}{r} 169 \\ 221 \\ 66 \\ \hline \end{array}$ | $\begin{array}{r} \hline 304,511 \\ .113,443 \\ 34,826 \end{array}$ |
| 9. Andrew L. Asher, Execut ive. | $\begin{aligned} & 2017 \\ & 2016 \\ & 2015 \end{aligned}$ | 22,214 <br> $-\quad . \quad 18,304$ <br> 12,719 | $\begin{array}{r} 42,056 \\ -\quad 21,400 \end{array}$ |  | 11,46 <br> $-\quad . \quad 131,278$ <br> $-\quad . \quad 19,818$ <br> 10,533 <br> 6174 |  |  | 66 $-\quad . \quad . \quad . \quad . \quad 119$ $-\quad . \quad 448$ $-\quad 1.785$ | $\begin{array}{r} .195,667 \\ . . . \\ 64,270 \\ 25,037 \end{array}$ |
| 10. Michael R. Polen, Executive. | $\begin{aligned} & 2017 \\ & 2016 \\ & 2015 \end{aligned}$ | $\begin{array}{r} 16,513 \\ -\quad .13,653 \\ 6,566 \end{array}$ | $\begin{array}{r} 18,925 \\ -\quad-\quad 7,782 \\ \hline-\quad-\quad . \quad 10 \end{array}$ |  | 10,53 $-\quad . \quad 61,744$ $-\quad . \quad 16,309$ $-\quad 4.569$ |  |  |  | $\begin{array}{r} 97,263 \\ 37,832 \\ 11,237 \end{array}$ |

PART 3 - DIRECTOR COMPENSATION

| 1 | Paid or Deferred for Services as Director |  |  |  | 6 <br> All Other <br> Compensation Paid or Deferred | Totals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Name and Principal Position or Occupation and Company (if Outside Director) | 2 Direct Compensation | 3 Stock Awards | 4 Option Awards | $\begin{gathered} 5 \\ \text { Other } \end{gathered}$ |  |  |
| Andrew L. Asher - (Compensated as an employee, compensation as a director is zero) <br> Michael T. Meyer - (Compensated as an employee, | 0 | 0 | 0 | 0 | 0 | 0 |
| compensation as a director is zero) | . 0 | ... 0 | ... 0 | .... 0 | .... 0 | . 0 |
| David T. Reynolds - (Compensated as an employee, compensation as a director is zero) | 0 | --...- 0 | . 0 | 0 | .... 0 | 0 |

PART 4 - NARRATIVE DESCRIPTION OF MATERIAL FACTORS
Provide a narrative description of any material factors necessary to gain an understanding of the information disclosed in the tables.
Compensation disclosed above is based on an allocation of management fee expense.
c. Meet the requirements of the Insurance Laws and regulations of the state of New Jersey; and are at least as great as the minimum aggregate amounts required by any state,
d. Make a good and sufficient provision for all unpaid claims and other actuarial liabilities of the organization under the terms of its contracts and agreements,
e. Are computed on the basis of assumptions and methods consistent with those used in computing the corresponding items in the annual statement of the preceding year-end, and
f. Include appropriate provision for all actuarial items that ought to be established.

The Underwriting and Investment Exhibit - Part 2B was reviewed for reasonableness and consistency with the applicable Actuarial Standards of Practice.

Actuarial methods, considerations, and analyses used in forming my opinion conform to the relevant Standards of Practice as promulgated from time to time by the Actuarial Standards Board, which standards form the basis of this statement of opinion.


Signature of Actuary

Larry Smart
Printed Name of Actuary

8735 Henderson Road
Tampa, FL 33634-1143
Address of Actuary
(813) 206-3981

Telephone number of Actuary
2/22/18
Date Opinion was Rendered

I, Yin Yiu, FSA, MAAA, VP of Actuarial Services of Comprehensive Health Management, Inc., a wholly-owned subsidiary of WellCare Health Plans, Inc., hereby affirm that the listings, summaries and analyses relating to data prepared for and submitted to Larry Smart in support of his actuarial opinion for WellCare of New Jersey, Inc. as of December 31, 2017, were prepared under my direction and, to the best of my knowledge and belief, are substantially accurate and complete and the same as, or derived from, the records and other data which form the basis of the annual statement for the year ended December 31, 2017.

Materials Provided:

- Claim triangle including paid and incurred dates from January 1, 2015 through December 31, 2017
- Outstanding Claims Liability estimates as of December 31, 2017
- Summary of below the line liabilities and supporting detail related to provider and legal settlements, accounting accruals and delegated provider accruals
- Detail supporting the calculation of unpaid claims adjustment expense
- Reconciliation of the data used for analysis to the Underwriting and Investment Exhibit Part 2B


Yin Tiu
Printed Name of Actuary
8735 Henderson Road
Tampa, FL 33634-1143
Address of Actuary
(813) 206-3343

Telephone number of Actuary



[^0]:    Will Management's Discussion and Analysis be filed by April 1?
    Will the Supplemental Investment Risks Interrogatories be filed by April 1 ?
    Will the Accident and Health Policy Experience Exhibit be filed by April 1?

    ## JUNE FILING

    Will an audited financial report be filed by June $1 ?$
    Will Accountants Letter of Qualifications be filed with the state of domicile and electronically with the NAIC by June 1?

    ## AUGUST FILING

    Will the regulator-only (non-public) Communication of Internal Control Related Matters Noted in Audit be filed with the state of domicile and electronically with the NAIC (as a regulator-only non-public document) by August 1?

