

**MINUTES OF THE MEETING OF THE
NEW JERSEY SMALL EMPLOYER HEALTH BENEFITS PROGRAM BOARD
AT THE OFFICES OF THE
NEW JERSEY DEPARTMENT OF BANKING AND INSURANCE
TRENTON, NEW JERSEY
December 7, 1999**

Members participating by teleconference: Gary Cupo; Darrel Farkus (Oxford); Larry Glover (Chair); Jim Leonard; Bryan Markowitz; Mary McClure (NYLCare); Dutch Vanderhoof.

Members present in Trenton: Jane Majcher (DOBI).

Others present: Ellen DeRosa, Deputy Executive Director; Wardell Sanders, Executive Director.

I. Call to Order

L. Glover called the meeting to order at 3:00 p.m. W. Sanders announced that notice of the meeting had been published in three newspapers and posted at the Department of Banking and Insurance (“DOBI”) and the Office of the Secretary of State in accordance with the Open Public Meetings Act. He took roll call and determined that a quorum was present.

II. Minutes

October 20, 1999

J. Majcher offered a motion to approve the minutes of the Open Session of the October 20, 1999 Board meeting, as amended. M. McClure seconded the motion. By roll call vote, the Board voted in favor of the motion, with B. Markowitz and J. Leonard abstaining.

III. Staff Report

Expense Report (see attached)

W. Sanders noted that expenses for both November and December 1999 were included on the Expense Report.

D. Vanderhoof offered a motion to approve the payment of the expenses specified on the December 7, 1999 expense report. G. Cupo seconded the motion. By roll call vote, the Board voted unanimously in favor of approving the motion.

Rule Proposal

W. Sanders reported that the Legal Committee reviewed the draft changes to the regulations that would prohibit varying commission levels based on group size or the

number of employees enrolled. He said the Committee recommended that the Board propose the changes.

D. Vanderhoof offered a motion that the Board propose changes to N.J.A.C. 11:21-17.5 to state that consideration to an insurance producer may not vary based on the number of eligible employees or the number of enrollees. J. Majcher seconded the motion.

L. Glover noted that during the discussion of the issue during the October Board meeting, the Board indicated an interest in learning whether the Commissioner would support such a change to the regulations. J. Majcher stated that the Commissioner was supportive of the proposal.

By roll call vote, the Board voted in favor of proposing the changes, with one vote in opposition from D. Farkus.

W. Sanders said that using the expedited rule proposal process the Board could be in a position to adopt the proposal during the January Board meeting.

IV. Close of Meeting

D. Vanderhoof offered a motion to adjourn the Board meeting. J. Majcher seconded the motion. The Board voted unanimously in favor of adjourning the meeting. [The meeting adjourned at 3:55 p.m.]

Attachment: Expense Report