

**STATE OF NEW JERSEY
INDIVIDUAL HEALTH COVERAGE PROGRAM
Financial Statements
June 30, 2020
With Independent Auditor's Report**

State of New Jersey Individual Health Coverage Program
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June 30, 2020

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors,
State of New Jersey Individual Health Coverage Program:

We have audited the accompanying financial statements of the State of New Jersey Individual Health Coverage Program (the "Program"), which comprise the statement of financial position as of June 30, 2020 and the related statements of activities and changes in net assets and cash flows for the year then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Program as of June 30, 2020, and the changes in its net assets and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

The management's discussion and analysis as listed in the table of contents is the responsibility of management and is presented for purposes of additional analysis and is not a required part of the financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

Withum Smith + Brown, PC

March 2, 2021

**State of New Jersey
Individual Health Coverage Program
Management’s Discussion and Analysis (Unaudited)
June 30, 2020**

The following narrative provides an overview and analysis concerning the New Jersey Individual Health Coverage Program’s (“Program”) financial performance of its activities for the fiscal year ended June 30, 2020.

General Information

The Board amended its regulations at N.J.A.C. 11:20-8.2 such that carriers will report net earned premiums on an annual basis beginning with the report due for the 2019 calendar year. As a result, the assessments for the administrative expenditures would be billed annually beginning with fiscal year 2020.

The administrative audit for the fiscal year ended June 30, 2019 was completed, and an unmodified opinion was issued on January 7, 2020.

Financial Highlights

The Program’s assets totaled \$290,429, a decrease of \$25,048 from the prior fiscal year due mainly to a net decrease in cash of \$23,971, which largely resulted from payment of current year operating expenditures of \$265,236 offset by assessment receipts for the fiscal year 2020 of \$306,950 and refunds to carriers for interest earned on final assessments in January 2018 of \$68,724. The interest earned this fiscal year is \$2,764 on funds held in Treasury and in the bank.

Refer to the Statement of Cash Flows for more information.

Total liabilities decreased by \$25,048 primarily due to refunds to carriers for interest earned on final assessments in January, 2018 of \$68,724 offset by less expenses than assessed for the fiscal year of \$34,322, and an increase in the amount due to the Small Employer Program for salaries and fringe of \$4,553.

Overview of the Financial Statements

Total assets equal total liabilities, resulting in no balance for net assets – without restrictions because revenues are equal to actual expenditures. The difference in an assessment billed to the carriers and the expenses incurred is recorded as a receivable from or payable to the carriers.

The Notes to the Financial Statements provide additional background information to assist the reader in understanding the data provided in the financial statements.

Financial Analysis

	<u>2020</u>	<u>2019</u>
Total Assets & Liabilities	\$ 290,429	\$ 315,477
Total Revenue & Expenditures	\$ 272,628	\$ 258,958
Total Budgeted Expenditures	\$ 306,950	\$ 330,950

Total expenditures netted an increase of \$13,670 as compared to fiscal year 2019. This was mainly the results of increase in salaries and fringe, offset by a decrease in overhead expenses.

Expenditures were favorable as compared to budget due primarily to fringe, office expense and overhead allocation.

**State of New Jersey
Individual Health Coverage Program
Management's Discussion and Analysis (Unaudited)
June 30, 2020**

For the fiscal year ended June 30, 2020, salaries and fringe accounted for 84.3% of total expenditures and legal fees accounted for 3.9%, as compared to 82.4% and 4.4%, respectively, for the fiscal year ended June 30, 2019. Overhead accounted for 3.6% of total expenditures in 2020 as compared to 5.0% in 2019.

Contacting the Program Board

This financial report is designed to provide the Individual Health Coverage Program Board and the member carriers with a general overview of the Program's finances and to demonstrate the Board's accountability for the loss and administrative assessment funds received. If there are any questions about this report or need additional information, contact the State of New Jersey Individual Health Coverage Program at 20 West State Street, 11th floor, PO Box 325, Trenton, New Jersey 08625-0325 or by email to rosaria.lenox@dobi.nj.gov or ellen.derosa@dobi.nj.gov

**State of New Jersey
Individual Health Coverage Program
Statement of Financial Position
June 30, 2020**

Assets

Cash and cash equivalents	\$	288,275
Property and equipment, net		<u>2,154</u>
	\$	<u>290,429</u>

Liabilities and Net Assets

Liabilities

Interest payable - members	\$	13,139
Accounts payable - members		176,866
Accrued expenses		21,118
Due to SEH program		<u>79,306</u>
Total liabilities		<u>290,429</u>
Total liabilities and net assets	\$	<u>290,429</u>

The Notes to Financial Statements are an integral part of this statement.

**State of New Jersey
Individual Health Coverage Program
Statement of Activities and Changes in Net Assets
Year Ended June 30, 2020**

Revenues

Administrative assessment	\$ 272,628
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Program expenditures

Current operations

Audit fees - program	20,000
Salaries and fringe benefits	229,785
Legal fees	10,643
Overhead allocation - DOBI	9,975
Other administrative expenses	873
Professional services	275
Depreciation	<u>1,077</u>

Total expenditures from current operations	<u>272,628</u>
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Changes in net assets - without restrictions	-
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Net assets - without restrictions

Beginning of year	<u>-</u>
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End of year	<u>\$ -</u>
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The Notes to Financial Statements are an integral part of this statement.

**State of New Jersey
Individual Health Coverage Program
Statement of Cash Flows
Year Ended June 30, 2020**

Operating activities	
Change in net assets	\$ <u>-</u>
Adjustments to reconcile change in net cash used in operating activities	
Depreciation	1,077
Changes in operating assets and liabilities	
Interest payable - members	(65,961)
Accounts payable - members	36,396
Accrued expenses	(36)
Due to SEH program	<u>4,553</u>
Net cash used in operating activities	<u>(23,971)</u>
 Net change in cash and cash equivalents	 <u>(23,971)</u>
 Cash and cash equivalents	
Beginning of year	<u>312,246</u>
 End of year	 <u>\$ 288,275</u>

The Notes to Financial Statements are an integral part of this statement.

**State of New Jersey
Individual Health Coverage Program
Notes to Financial Statements
June 30, 2020**

1. ORGANIZATION AND PURPOSE

The State of New Jersey Individual Health Coverage Program (the “Program” or “IHC”) was created pursuant to N.J.S.A. 17B:27A-2 to 16 and has been amended by subsequent Acts of Legislature. It has as its members all insurance companies, health service corporations, hospital service corporations, medical service corporations, and health maintenance organizations that issue or have in force health benefits plans in New Jersey. The purpose of the Program is to assure the availability of standardized individual health benefits plans in New Jersey on an open enrollment, modified community-rated basis, and to reimburse certain losses of member companies for the calendar year ended December 31, 1992 pursuant to N.J.S.A. 17B:27A-13, for each calendar year ended December 31, 1993 through December 31, 1996, and for each two-year calculation period through 2007/2008 pursuant to N.J.S.A. 17B:27A-12, as amended. Assessments to carriers subsequent to the 2007/2008 calculation period have been solely to fund administrative expenses. Beginning with the report due for calendar year 2019, N.J.A.C. 11:20-8.2 requires carriers to report net earned premiums on an annual basis rather than a bi-annual basis as was required from 1997 through 2018. As of fiscal year, 2020, assessments for the administrative expenditures of the Program are billed annually. The Program is tax-exempt.

2. BASIS OF PRESENTATION AND ACCOUNTING POLICIES

The Program’s financial statements are prepared on the accrual basis of accounting and in accordance with accounting principles generally accepted in the United States of America. In addition, all financial records are kept in accordance with the State of New Jersey’s prescribed policies and procedures. Net assets and revenues are classified based on the existence of or presence of restrictions on their use. Net assets without restrictions are not subject to restrictions. Net assets with restrictions are subject to stipulations that will be met either by actions of the Program and/or the passage of time. When a restriction is satisfied or expired, net assets with restrictions are reclassified to net assets without restrictions and reported in the statement of activities as net assets released from restrictions.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

Cash and cash equivalents include cash held in banks, and cash held by the State of New Jersey. The Program’s total cash and cash equivalents were \$288,275 at June 30, 2020. The Program’s bank balances were \$59,726 at June 30, 2020, all of which was insured by the Federal Deposit Insurance Corporation held in the Program’s name by the Program’s financial institutions or agents.

The interest income earned was recorded as a payable to member companies. As of June 30, 2020, the amount of interest income held by the Program is \$13,139. The amount of interest earned shall be distributed to member carriers in accordance with N.J.A.C. 11:20-2.7(c)2 upon completion of the loss and administrative audits and issuance of final reconciliations.

Cash held by the State of New Jersey Department of Banking and Insurance (“DOBI”) include funds used for payment of Program expenses, such as staff salaries, fringe benefits, and other miscellaneous expenses that are provided through State sources.

**State of New Jersey
Individual Health Coverage Program
Notes to Financial Statements
June 30, 2020**

Cash and cash equivalents consist of:

Commercial Checking	\$	3,506
Money Market		56,220
NJ State - IHC DOBI - Admin		6,003
Cash Held in Treasury		<u>222,546</u>
Total cash and cash equivalents	\$	<u>288,275</u>

Property and Equipment

Property and equipment are carried at cost and is shared equally with the Small Employer Health Benefits Program. In accordance with the State of New Jersey Circular #11-19-OMB, effective April 6, 2011, the Program follows the practice of capitalizing, at cost, all expenditures for property and equipment in excess of \$1,000. The Program provides for depreciation as follows:

<u>Asset</u>	<u>Estimated Useful Life</u>	<u>Method</u>
Computers	3 years	Straight-line

Accounts Payable - Members

The balance represents amounts to be refunded to the members as a result of differences in the assessment to all member carriers and budgeted administrative expenses assessed versus audited administrative expenses. The amounts will be refunded to the carriers following the final reconciliation of the Program expenses for those calculation periods.

Revenues and Operating Expenditures

Revenues and expenditures are related to the operation of the Program. Revenues are based on an administrative assessment to the member carriers pursuant to N.J.A.C. 11:20-2.12(a) of a budgeted amount approved by the IHC Program Board. Revenues are recorded when earned. Expenditures are recorded when incurred.

There is no balance for the net assets without restrictions of the Program pursuant to N.J.A.C. 11:20-2.12(a). A final reconciliation of the assessment for administrative expenses shall be made upon approval of the final audited statement of the Program's financial statements. The member's share shall be calculated based on the audited amount of the expenses and credited for any money advanced against the previous assessment.

Related Party Transactions

Although the Program and Small Employer Health Benefits Program ("SEH Program") are distinct state agencies and have separate Boards of Directors and regulations, the programs share the staff, thus salaries, fringe benefits and other miscellaneous expenses incurred through the Department of Banking and Insurance are recorded equally by each program. In 2020, charges to and from the SEH Program amounted to \$10,492 and \$229,785, respectively. As of June 30, 2020, the Program owed the SEH Program \$79,306.

**State of New Jersey
Individual Health Coverage Program
Notes to Financial Statements
June 30, 2020**

Pensions

The staff of the Program is covered under the State Health Benefits Plan, which includes health, dental, and prescription coverage.

The State offers eight defined benefit pension funds: Public Employees' Retirement System ("PERS"), Teachers' Pension and Annuity Fund ("TPAF"), Police and Firemen's Retirement System ("PFRS"), State Police Retirement System ("SPRS"), Judicial Retirement System ("JRS"), Consolidated Police and Firemen's Pension Fund ("CPFPP"), the Prison Officers' Pension Fund ("POPF"), and the Central Pension Fund ("CPF"). The staff of the Small Employer Health Benefits Program are members of the PERS.

The PERS was established in 1955 by New Jersey Statute and can be found in the New Jersey Statutes annotated, Title 43, Chapter 15A. Changes in the law can only be made by an act of the State legislature. Rules governing the operation and administration of the system may be found in Title 17, Chapters 1 and 2 of the New Jersey Administrative Code. The system was established to provide retirement, death and disability benefits, including post-retirement health care, to all full-time employees of the State and any county, municipality, school district, or public agency provided the employee is not a member of any other state-administered retirement system. Membership is mandatory for such employees.

PERS provides retirement, death, and disability benefits. All benefits vest after 10 years of service.

The PERS is a defined benefit plan administered by the New Jersey Division of Pensions and Benefits. Administrative expenses are paid by the PERS to the State of New Jersey, Department of Treasury. Contributions include funding for basic retirement allowances, cost-of-living adjustments, noncontributory death benefits, and cost of medical premiums after retirement for qualified retirees.

The full normal employee contribution rate is 7.5% of base salary. The rate for members who are eligible for the Prosecutors Part of the PERS (Chapter 366, P.L. 2001) is 10% of base salary.

Employers are required to contribute at an actuarially determined rate. The annual employer contributions include funding for basic retirement allowances, cost-of-living adjustments, and noncontributory death benefits.

In accordance with the provisions of N.J.S.A. 43:15A, the contribution policy requires State-related employers and the State of New Jersey to contribute at an actuarially determined rate. The actuarial cost method is projected unit credit. The actuarial assumptions were investment rate of return 7.50%, salary range of 1.65% to 4.15% for 2012 through 2026 and 2.65% to 5.15% thereafter, based on age, cost-of-living adjustments of -0% of the average consumer price index for the calendar year. The asset valuation method is the five-year average of market value.

Contributions during the fiscal year 2019 for the PERS amounted to approximately \$860.3 million. The State of New Jersey's annual required contribution and actual contributions were \$2,457.8 million and \$3,280.9 million, respectively.

The State Health Benefit Plan ("SHBP") had an actuarial accrued liability of \$25.9 billion as of July 1, 2015. The actuarial value of assets of \$-0-, at July 1, 2015, was less than SHBP liabilities, resulting in a funded ratio of -0-%, or \$25.9 billion in funding deficit. Covered payroll for employees under the SHBP amounted to \$7.7 billion, which translates into a funding deficit of 338.6% of covered payroll.

**State of New Jersey
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Retirement benefits for age and service are available at age 60. Employees who retire at the age of 60 are entitled to a retirement benefit determined to be 1/55th of the final average salary for each year of service credit. Final average salary equals the average salary for the final three years of service prior to retirement (or the highest three years compensation if other than the final three years). Members may seek early retirement after achieving 30 years of service credit or they may elect deferred retirement after achieving ten years of service credit, in which case, benefits would begin the first day of the month after the member attains normal retirement age.

Financial statements for the State of New Jersey Public Employees' Retirement System are available by contacting the Division of Pensions and Benefits, P.O. Box 295, Trenton, NJ 08625-0295.

The information contained herein for the pension footnote is taken from the PERS report for the fiscal year ended June 30, 2019, because the report for the fiscal year ended June 30, 2020 is not available at the time of issuance of this audit report and the information contained in the note is not reflected in the financial statements for the Program for the fiscal year ended June 30, 2020.

3. LIQUIDITY AND AVAILABILITY

The Program strives to maintain liquid financial assets sufficient to cover general expenditures. Financial assets in excess of monthly cash requirements are invested in money market funds and Treasury accounts.

The following table reflects the Program's financial assets as of June 30, 2020. There were no net assets with restrictions at June 30, 2020.

Cash and cash equivalents	\$ <u>288,275</u>
Financial assets available to meet cash needs for general expenditures within one year	\$ <u>288,275</u>

In addition to financial assets available to meet general expenditures over the next 12 months, the Program operates with no profit or loss and collects sufficient revenue to cover general expenditures.

4. FAIR VALUE MEASUREMENTS

The Program has adopted the accounting pronouncement for Fair Value Measurements. The pronouncement defines fair value, establishes a framework for measuring fair value under generally accepted accounting principles and enhances disclosure about fair value measurements. Fair value is defined under the pronouncement as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participations on the measurement date. Valuation techniques used to measure fair value under the pronouncement must maximize the use of observable inputs and minimize the use of unobservable inputs. The standard describes a fair value hierarchy based on three levels of inputs, of which the first two are considered observable and the third unobservable, that may be used to measure fair value are as follows:

Level 1 - Quoted prices in active markets for identical assets or liabilities.

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Notes to Financial Statements
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Level 2 - Inputs other than (Level 1) that are observable, either directly or indirectly, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the asset or liabilities.

Level 3 - Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the asset or liabilities.

In accordance with accounting standards, the following table represents the Program's fair value hierarchy for its financial assets (cash and cash equivalents) measured at fair value on a recurring basis as of June 30, 2020:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Cash and cash equivalents	\$ 288,275	\$ -	\$ -

5. PROPERTY AND EQUIPMENT

Property and equipment consist of the following at June 30, 2020:

Computers	\$ 3,231
Less: Accumulated depreciation	<u>1,077</u>
	<u>\$ 2,154</u>

Depreciation expense amounted to \$1,077 for the year ended June 30, 2020, which was the first year the assets went into service.

6. SUBSEQUENT EVENTS

The Program has evaluated subsequent events occurring after the statement of financial position date through the date of March 2, 2021. Based on this evaluation, the Program has determined that no additional subsequent events have occurred which require disclosure in the financial statements.