

STATE OF NEW JERSEY  
DEPARTMENT OF BANKING AND INSURANCE

IN THE MATTER OF:

Proceedings by the Commissioner of Banking and Insurance, State of New Jersey, to fine, suspend and/or revoke the insurance producer licenses of Francis X. Gartland, Reference No. 8031844, Federal Hill Risk Management LLC, Reference No. 0092008 and Gartland & Company of New Jersey, Reference No. 9586075. )  
) **FINAL ORDER**  
)  
)  
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)  
)  
)

TO: Francis X Gartland  
803 S. Sharp Street  
Baltimore, MD 21230

-and-

Francis X Gartland  
Registration No. 62671-050  
FCI Fort Dix  
Hartford and Pointville Road  
Fort Dix, NJ 08640

-and-

Federal Hill Risk Management LLC  
c/o Francis X Gartland  
Registration No. 62671-050  
FCI Fort Dix  
Hartford and Pointville Road  
Fort Dix, NJ 08640

-and-

Gartland & Company of New Jersey LLC  
c/o Francis X Gartland  
Registration No. 62671-050  
FCI Fort Dix  
Hartford and Pointville Road  
Fort Dix, NJ 08640

This matter, having been opened by the Commissioner of Banking and Insurance ("Commissioner"), State of New Jersey, upon information that Francis X. Gartland ("Gartland"), Federal Hill Risk Management LLC ("Federal Hill") and Gartland & Company of New Jersey, LLC ("Gartland Company"), (together, "Respondents"), may have violated various provisions of the insurance laws of the State of New Jersey; and

WHEREAS, Gartland was licensed as a non-resident insurance producer, pursuant to N.J.S.A. 17:22A-32, until his license expired on April 30, 2012; and

WHEREAS, Federal Hill was licensed as a non-resident insurance producer, pursuant to N.J.S.A. 17:22A-32, until its license expired on May 31, 2012; and

WHEREAS, Gartland Company was licensed as a non-resident insurance producer, pursuant to N.J.S.A. 17:22A-32, until its license expired on May 31, 2012; and

WHEREAS, at all relevant times, Gartland was the Designated Responsible Licensed Producer ("DRLP") of Federal Hill, and responsible for the conduct of Federal Hill, pursuant to N.J.S.A. 17:22A-32b(2); and

WHEREAS, at all relevant times, Gartland was the owner of Federal Hill and Gartland Company and responsible for their

conduct, pursuant to N.J.A.C. 11:17A-1.6(c); and

WHEREAS, Respondents are subject to the provisions of the New Jersey Insurance Producer Licensing Act of 2001, ("Producer Act"), N.J.S.A. 17:22A-26, et seq.; and

WHEREAS, pursuant to N.J.S.A. 17:22A-40a(2), an insurance producer shall not violate any insurance law, regulation, subpoena or order of the Commissioner; and

WHEREAS, pursuant to N.J.S.A. 17:22A-40a(4), an insurance producer shall not misappropriate or convert money received in the course of doing the business of insurance; and

WHEREAS, pursuant to N.J.S.A. 17:22A-40a(6), an insurance producer shall not be convicted of a felony or crime of the fourth degree or higher; and

WHEREAS, pursuant to N.J.S.A. 17:22A-40a(7), an insurance producer shall not have been found to have committed any insurance unfair practice or fraud; and

WHEREAS, pursuant to N.J.S.A. 17:22A-40a(8), an insurance producer shall not use fraudulent, coercive or dishonest practices, or demonstrate incompetence, untrustworthiness or financial irresponsibility in the conduct of the insurance business; and

WHEREAS, pursuant to N.J.S.A. 17:22A-40a(10), an insurance producer shall not forge another's name to any

document in an insurance related transaction; and

WHEREAS, pursuant to N.J.S.A. 17:22A-40a(16), an insurance producer shall not commit any fraudulent act; and

WHEREAS, pursuant to N.J.S.A. 17:22A-40a(17), an insurance producer shall not knowingly assist another person in violating any insurance laws; and

WHEREAS, pursuant to N.J.S.A. 17:22A-40a(18), an insurance producer shall notify the Commissioner of his indictment and/or conviction of any crime; and

WHEREAS, pursuant to N.J.S.A. 17:22A-47b, an insurance producer shall report a criminal prosecution of the producer to the Commissioner within thirty (30) days of the pretrial hearing date; and

WHEREAS, pursuant to N.J.S.C. 11:17A-4.10, an insurance producer acts in a fiduciary capacity in the conduct of his business; and

WHEREAS, pursuant to N.J.S.A. 17:22a-40c, the producer license of a business entity may be suspended or revoked if an individual licensee's violation was known or should have been known by one or more of the partners, officers or managers acting on behalf of the business entity and the violation was neither reported nor corrective action taken; and

WHEREAS, pursuant to 18 U.S.C. §§ 1033(e)(1)(A) & 1033(e)(2), a person who has been convicted of any criminal felony involving dishonesty may engage or participate in the business of insurance only if he or she obtains the written consent of the Commissioner; and

WHEREAS, pursuant to N.J.A.C. 11:17E-1.3(a), no person having been convicted of a felony involving, among other things, dishonesty shall be employed in the business of insurance in this State in any capacity without having obtained a waiver from the Commissioner or his or her designee in accordance with 18 U.S.C. § 1033(e)(2); and

WHEREAS, pursuant to N.J.A.C. 11:17C-2.2(a), an insurance producer shall remit all premium funds to the insurer or other insurance producer, if applicable, within five business days after receipt of the funds; and

WHEREAS, pursuant to N.J.A.C. 11:17C-2.2(b), an insurance producer shall remit all premiums due the insured within five business days after the insurance producer's receipt from the insurer; and

WHEREAS, pursuant to N.J.A.C. 11:17C-2.1(a), all premiums shall be held by an insurance producer in a fiduciary capacity and shall not be misappropriated, improperly converted to the insurance producer's own use or illegally withheld by the

licensee; and

WHEREAS, pursuant to N.J.S.A. 17:22A-40d, the Commissioner retains authority to take action against any person or entity with an expired license; and

WHEREAS, the Commissioner issued Order to Show Cause No. E14-78 on July 8, 2014 (hereinafter, the "OTSC"), alleging violations of New Jersey insurance laws by Respondents as set forth in the following Counts:

**COUNT 1**

**(Gartland)**

IT APPEARING THAT, through Federal Hill and Gartland Company, Gartland was the insurance broker and sold, solicited or negotiated insurance to numerous New Jersey local government entities, including, but not limited to, the Toms River School District; and

IT FURTHER APPEARING THAT on October 19, 2010, Gartland was criminally indicted in the United States District Court of New Jersey under case number 10-713 and charged with various crimes, including mail fraud and bribery; and

IT FURTHER APPEARING THAT on December 7, 2010, the United States Attorneys Office filed a 27 court Superseding Indictment against Gartland under case number 10-713. Specifically, the Superseding Indictment charged, among other things, that Gartland committed Mail Fraud using Federal Hill and Gartland Company to pay the Toms River School Superintendent numerous bribes and kickbacks; in return, the Respondents obtained insurance business and fraudulent

payments from the School District; and

IT FURTHER APPEARING THAT, on April 2, 2012, Gartland pleaded guilty to the allegations of the Superseding Indictment. Specifically, Gartland admitted that he paid at least \$3,360,000 in bribes to the Toms River School Superintendent in order to obtain insurance business and commissions from Toms River; and

IT FURTHER APPEARING THAT on November 16, 2012, Gartland pled guilty to the Mail Fraud charges in the Superseding Indictment, a felony, in violation of N.J.S.A. 17:22A-40a(2), (6), (7) and (8); and

**COUNT 2**

**(Gartland)**

IT FURTHER APPEARING THAT Respondents' scheme to unlawfully obtain insurance business for the Toms River School District, bribe public officials and conceal fraudulent payments constitutes violations of N.J.S.A. 17:22A-40a(2), (4), (6), (8), (16) and (17) ; and

**COUNT 3**

**(Gartland)**

IT FURTHER APPEARING THAT Gartland failed to notify the Department of his indictment in case number 10-713 within thirty (30) days, in violation of N.J.S.A. 17:22A-40a(2), (8) and (18) and N.J.S.A. 17:22A47b; and

**COUNT 4**

**(Gartland)**

IT FURTHER APPEARING THAT Gartland failed to report his criminal conviction to the Commissioner in violation of N.J.S.A. 17:22A-40a(2), (8), and (18), N.J.S.A. 17:22A47b and N.J.A.C. 11:17E-1.3(a); and

COUNT 5

(Gartland, Federal Hill and Gartland  
Company)

IT FURTHER APPEARING THAT at all relevant times, Respondents sold, solicited or negotiated insurance to the City of Perth Amboy and the Perth Amboy Board of Education; and

IT FURTHER APPEARING THAT on May 19, 2011, Respondents were criminally indicted in the United States District Court of New Jersey under case number 11-336 for, among other things, conspiracy to violate Federal Election Campaign Laws; and

IT FURTHER APPEARING THAT Count 1 of the Indictment No. 11-336 alleged that Gartland was guilty of Conspiracy to Violate the Federal Election Campaign Act by contributing money to a candidate in the names of other people. Specifically, Count I of the Indictment alleged Gartland used Federal Hill and Gartland Company and their employees to donate Gartland's money to federal candidates using their names in order to circumvent federal election law; and

IT FURTHER APPEARING THAT, on April 2, 2012, Respondents pleaded guilty to, among other things, conspiracy to violate Federal Election Campaign Laws; and

IT FURTHER APPEARING THAT Respondents' scheme to violate federal election laws through the use of straw donors, including Federal Hill and Gartland company employees and bank accounts, constitutes violation of N.J.S.A. 17:22A-40a(2), (6), (16) and (17) and N.J.S.A. 17:22A-40c; and

IT FURTHER APPEARING THAT Gartland failed to notify the Department of his



indictment in Case No. 11-336 within thirty (30) days, in violation of N.J.S.A. 17:22A-40a(2), (8) and (18) and N.J.S.A. 17:22A-47b; and

**COUNT 6**

**(Gartland, Federal Hill and Gartland Company)**

IT FURTHER APPEARING THAT Respondents failed to report their criminal convictions, in violation of N.J.S.A. 17:22A-40a(2), (8) and (18), N.J.S.A. 17:22A-47(b) and N.J.A.C. 11:17E-1.3(a); and

**COUNT 7**

**(Gartland and Federal Hill)**

IT FURTHER APPEARING THAT, at all relevant times, Gartland and Federal Hill were official brokers of record for and sold, solicited or negotiated insurance to the City of Perth Amboy;

IT FURTHER APPEARING THAT, on June 3, 2010, Gartland and Federal Hill were criminally indicted by a State Grand Jury in a five (5) count indictment, under Indictment No. 10-06-00073 for, among other things, Theft by Deception in the 2<sup>nd</sup> Degree by creating a fictitious wellness program for Perth Amboy and billing for fictitious coverage for the non-existent wellness program; and

IT FURTHER APPEARING THAT, on April 10, 2012, Gartland and Federal Hill pled guilty to Theft by Deception in the second degree and money laundering, alleged in the indictment; and

IT FURTHER APPEARING THAT, Gartland and Federal Hill admitted to accepting at least fifteen checks totaling \$216,495 between 8/3/07 through 2/6/09 from the City of Perth

Amboy for insurance coverage and services never provided; and

IT FURTHER APPEARING THAT each of the aforementioned payments which were fraudulently induced by Gartland and Federal Hill's non-existent wellness program constitutes fifteen separate violations of N.J.S.A. 17:22A-40a(2), (4), (6), (8), (16), and (17) and N.J.S.A. 17:22A-40c; and

**COUNT 8**

**(Gartland and Federal Hill)**

IT FURTHER APPEARING THAT on December 10, 2012, Gartland and Federal Hill were convicted of Theft by Deception in the 2<sup>nd</sup> Degree, in violation of N.J.S.A. 17:22-40a(2), (6), (7) and (8); and

**COUNT 9**

**(Gartland and Federal Hill)**

IT FURTHER APPEARING THAT Gartland and Federal Hill failed to notify the Department of their indictments under Indictment No. 10-06-00073, within thirty (30) days, in violation of N.J.S.A. 17:22A-40a(2), (8), and (18) and N.J.S.A. 17:22A-47(b); and

**COUNT 10**

**(Gartland and Federal Hill)**

IT FURTHER APPEARING THAT Respondents Gartland and Federal Hill failed to report their conviction to the Commissioner, in violation of N.J.S.A. 17:22A-40a(2), (8), and (18) , N.J.S.A. 17:22A-47(b) and N.J.A.C. 11:17E-1.3(a); and

COUNT 11

(Gartland and Gartland Company)

IT FURTHER APPEARING THAT, and on July 22, 2010, Gartland and Gartland Company were criminally indicted by a State Grand Jury in an eight (8) count indictment, under Indictment No. 10-07-00095, for among other things, Financial Facilitation of Criminal Activity in the 1<sup>st</sup> Degree; and

IT FURTHER APPEARING THAT Gartland and Gartland Company falsely represented to an insurance carrier that the Perth Amboy Board of Education ("PABOE") authorized the insurance carrier to pay fees in the amount of \$2,593,400 to Gartland and Gartland Company from PABOE medical claims bank account for non-existent healthcare services; and

IT FURTHER APPEARING THAT Gartland further admitted that, between November 2003 and July 2009, he received \$2,593,400 in PABOE insurance related proceeds and which he deposited into bank accounts, including the account of Gartland Company; and

IT FURTHER APPEARING THAT, on April 10, 2012, Gartland and Gartland Company pled guilty to this charge and admitted that they engaged in a conspiracy with others to fraudulently bill the PABOE and an insurance carrier for non-existent or unauthorized healthcare related coverage and services; and

IT FURTHER APPEARING THAT Gartland admitted that his scheme began when he forged the PABOE's President's signature in a November 18, 2003 letter to the insurance company authorizing payment to Gartland and Gartland and Company for unauthorized insurance coverage and services, in violation of N.J.S.A. 17:22A-40a(2), (7), (8), (10), (16) and (17); and

**COUNT 12**

**(Gartland and Gartland Company)**

IT FURTHER APPEARING THAT on December 10, 2012, Gartland and Gartland Company were convicted of Financial Facilitation of Criminal Activity in the 1<sup>st</sup> Degree, in violation of N.J.S.A. 17:22A-40a(2), (6) and (7); and

**COUNT 13**

**(Gartland and Gartland Company)**

IT FURTHER APPEARING THAT Gartland and Gartland Company failed to notify the Commissioner of their indictments under Indictment No. 10-06-00095, within thirty (30) days, in violation of N.J.S.A. 17:22A-40a(2), (8) and (18) and N.J.S.A. 17:22A-47(b); and

**COUNT 14**

**(Gartland and Gartland Company)**

IT FURTHER APPEARING THAT Gartland and Gartland Company failed to notify the Commissioner of their convictions in violation of N.J.S.A. 17:22A-40a(2), (8) and (18) and N.J.S.A. 17:22A-47(b) and N.J.A.C. 11:17E-1.3(a); and

IT FURTHER APPEARING that as set forth in the certification of service of Carl M. Bornmann, Deputy Attorney General, attached hereto as Exhibit A, Respondents were given notice of the aforesaid charges and an opportunity to contest the charges at a hearing pursuant to Order to Show Cause No. E14-78, which were duly served by certified and regular mail to

Respondents at FCI Fort Dix, Hartford and Pointville Road, Fort Dix, New Jersey 08640 in accordance with N.J.A.C. 11:17D-2.1(a)3; and

IT FURTHER APPEARING that as set forth in the certification of service of Carl M. Bornmann, Deputy Attorney General, attached hereto as Exhibit A, under cover letters dated July 15, 2014 and July 31, 2014, respectively, Order to Show Cause No. E14-78 was sent by certified and regular mail to Respondent Gartland, and the mailing was successfully delivered to Respondent Gartland at both 803 S. Sharp Street, Baltimore, MD 21230 and FCI Fort Dix, Hartford and Pointville Road, Fort Dix, New Jersey 08640 as evidenced by the fact that the regular mailing was not returned by the U.S. Postal Service in both instances and the certified mail was unclaimed at 803 S.Sharp Street and accepted at FCI Fort Dix; and

IT FURTHER APPEARING that as set forth in the certification of service of Carl M. Bornmann, Deputy Attorney General, attached hereto as Exhibit A, under cover letter dated July 31, 2014, Order to Show Cause No. E14-78 was sent by certified and regular mail to Respondent Federal Hill Risk Management LLC, and the mailing was successfully delivered to Respondent Federal Hill Risk Management LLC, C/O Francis X. Gartland at FCI Fort Dix, Hartford and Pointville Road, Fort

Dix, New Jersey 08640 as evidenced by the fact that the regular mailing was not returned by the U.S. Postal Service and the certified mail was accepted; and

IT FURTHER APPEARING that as set forth in the certification of service of Carl M. Bornmann, Deputy Attorney General, attached hereto as Exhibit A, under cover letter dated July 31, 2014, Order to Show Cause No. E14-78 was sent by certified and regular mail to Respondent Gartland & Company of New Jersey LLC, and the mailing was successfully delivered to Respondent Gartland & Company of New Jersey LLC, C/O Francis X. Gartland at FCI Fort Dix, Hartford and Pointville Road, Fort Dix, New Jersey 08640 as evidenced by the fact that the regular mailing was not returned by the U.S. Postal Service and the certified mail was accepted; and

IT FURTHER APPEARING that, although due notice of the charges provided an opportunity to oppose the allegations, Respondents failed to provide a written response to the charges contained in Order to Show Cause No. E14-78 within 20 days as provided by N.J.A.C. 11:17D-2.1(d), and therefore Respondents have waived their right to a hearing to contest these charges and the charges are deemed admitted pursuant to N.J.A.C. 11:17D-2.1(b);

NOW, THEREFORE, IT IS on this 8<sup>th</sup> day of April, 2015:

ORDERED that the charges contained in Order to Show Cause No. E14-78 are deemed admitted by Respondents pursuant to N.J.A.C. 11:17D-2.1(b); and

IT IS FURTHER ORDERED that, pursuant to N.J.S.A. 17:22A-40, and N.J.A.C. 11:17D-2.1(b)(2), the expired non-resident insurance producer licenses of Respondents Gartland, Federal Hill and Gartland Company are hereby REVOKED effective upon the execution of this Final Order by the Commissioner; and

IT IS FURTHER ORDERED that, pursuant to N.J.S.A. 17:22A-45c, Respondents shall be responsible for the payment of a total of \$275,000 in civil penalties to the Commissioner for the violations contained in Order to Show Cause No. E14-78 as follows:

- Gartland, individually: A total of \$35,000.00 in civil penalties, consisting of \$5,000.00 for the first violation and \$10,000.00 for the next three violations described in Counts 1, 2, 3 and 4; and
- Gartland, Federal Hill and Gartland Company, jointly and severally: A total of \$20,000.00 in civil penalties, consisting of \$10,000.00 for each violation described in Counts 5 and 6; and
- Gartland and Federal Hill, jointly and severally: A total of \$180,000.00 in civil penalties, consisting of \$150,000.00, \$10,000.00 for each of the fifteen violations described in Count 7, and \$10,000.00 for each of the violations described in Counts 8, 9 and

10; and

- Gartland and Gartland Company, jointly and severally: A total of \$40,000.00 in civil penalties, consisting of \$10,000.00 for each violation described in Counts 11, 12, 13 and 14.

IT IS FURTHER ORDERED that, pursuant to N.J.A.C. 11:1-32.4(b)20, Respondents, jointly and severally, shall reimburse the Department of Banking and Insurance for the costs totaling \$137.50 associated with the investigation of this matter, as evidenced by the Certification of Investigator Thomas Ritardi, attached hereto as Exhibit B; and


IT IS FURTHER ORDERED that Respondents shall pay the above fines and costs totaling \$275,137.50 in full by remitting payment to the Commissioner of Banking and Insurance, State of New Jersey, 20 West State Street, P.O. Box 329, Trenton, New Jersey 08625, Attention: Virgil Downtin, Chief of Investigations by certified check, cashier's check or money order made payable to the "State of New Jersey, General Treasury," within ten (10) days from the date of service of this Order; and

IT IS FURTHER ORDERED that in the event full payment of the fines and costs are not made, the Commissioner may exercise any and all remedies available by law, including but not limited to recovery of any unpaid penalties, in accordance with The Penalty Enforcement Law, N.J.S.A. 2A:58-10 et seq.; and



IT IS FURTHER ORDERED that the fines in this Final Order are imposed pursuant to the police powers of the State of New Jersey for the enforcement of the law and the protection of the public health, safety and welfare, and are not intended to constitute debts which may be limited or discharged in a bankruptcy proceeding; and

IT IS FURTHER ORDERED that the provisions of this Final Order represent a final agency decision and constitute a final resolution of the allegations contained in Order to Show Cause No. E14-78.



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Peter L. Hartt  
Director of Insurance

EXHIBIT A

STATE OF NEW JERSEY  
DEPARTMENT OF BANKING AND INSURANCE

IN THE MATTER OF:

Proceeding by the Commissioner of Banking and )  
Insurance, State of New Jersey, to fine, ) **CERTIFICATION OF**  
suspend and/or revoke the insurance licenses ) **DEPUTY ATTORNEY**  
of Francis X. Gartland, Referenc No. 8031844, ) **GENERAL**  
Federal Hill Risk Management LLC Reference No. ) **CARL M. BORNMANN**  
0092008 and Gartland & Company of New Jersey )  
Reference No. 9586075 )

I, Carl M. Bornmann, of full age, do of my own personal knowledge make the following statements by way of certification in lieu of affidavit pursuant to R. 1:4-4(b):

1. I am a Deputy Attorney General assigned as counsel for the Commissioner of Banking and Insurance, State of New Jersey, ("the Commissioner"), in the above-captioned matter. I make this certification in support of entry of the Final Order in the above-captioned case.

2. On July 8, 2014, the Commissioner issued Order to Show Cause No. E14-78 against Francis X. Gartland ("Gartland"), Federal Hill Risk Management LLC ("Federal Hill") and Gartland & Company of New Jersey LLC ("Gartland Company") (collectively, "Respondents") charging them with violations of the insurance laws of this State pursuant N.J.S.A. 17:22A-40.

3. Under cover letter dated July 15, 2014, our office served Respondent Gartland with Order to Show Cause No. E14-78 at the last known address on record for Respondent Gartland. Specifically, the cover letter and Order to Show Cause were sent via certified mail, return receipt requested, and regular mail to Respondent Gartland at the last known address for Gartland at 803 S. Sharp Street, Baltimore, Maryland 21230.

4. Respondent Gartland was successfully served at 803 S. Sharp Street, Baltimore, Maryland 21230 as evidenced by the fact that the regular mail was not returned and the certified mailing was returned unclaimed. A true and exact copy of the unclaimed mailing is attached as Exhibit 1.

5. Under cover letter dated July 31, 2014, our office served Respondent Gartland with Order to Show Cause No. E14-78 at FCI Fort Dix, where Respondent Gartland is currently incarcerated. Specifically, the cover letter and Order to Show Cause were sent via certified mail, return receipt requested, and regular mail to Respondent Gartland at FCI Ford Dix located at Hartford and Pointville Road, Fort Dix, New Jersey 08640.

6. Respondent Gartland was successfully served at FCI Ford Dix, Hartford and Pointville Road, Fort Dix, New Jersey 08640 as evidenced by the fact that the regular mail was not returned and the certified mailing was accepted on behalf of Respondent Gartland. A true and exact copy of the signed mailing

receipt is attached as Exhibit 2.

7. Under cover letter dated July 31, 2014, our office served Respondent Federal Hill with Order to Show Cause No. E14-78 at FCI Fort Dix. Specifically, the cover letter and Order to Show Cause were sent via certified mail, return receipt requested, and regular mail to Respondent Federal Hill c/o Francis X. Gartland at FCI Ford Dix, Hartford and Pointville Road, Fort Dix, New Jersey 08640.

8. Respondent Federal Hill was successfully served at FCI Ford Dix, Hartford and Pointville Road, Fort Dix, New Jersey 08640 as evidenced by the fact that the regular mail was not returned and the certified mailing was accepted on behalf of Respondent Federal Hill. A true and exact copy of the signed mailing receipt is attached as Exhibit 3.

9. Under cover letter dated July 31, 2014, our office served Respondent Gartland Company with Order to Show Cause No. E14-78 at FCI Fort Dix. Specifically, the cover letter and Order to Show Cause were sent via certified mail, return receipt requested, and regular mail to Respondent Gartland Company c/o Francis X. Gartland at FCI Ford Dix, Hartford and Pointville Road, Fort Dix, New Jersey 08640.

10. Respondent Gartland Company was successfully served at FCI Ford Dix, Hartford and Pointville Road, Fort Dix, New Jersey 08640 as evidenced by the fact that the regular mail was not

returned and the certified mailing was accepted on behalf of Respondent Gartland Company. A true and exact copy of the signed mailing receipt is attached as Exhibit 4.

11. Pursuant to N.J.A.C. 11:17D-2.1(a)3, service of the Order to Show Cause in this manner constitutes lawful service upon Gartland, Federal Hill and Gartland Company.

12. The successful service of the Order to Show Cause to Respondent Gartland, who was also the Designated Responsible Licensed Producer for Respondents Federal Hill and Gartland Company, provided Respondents with an opportunity to contest the charges of Order to Show Cause No. E14-78 at a hearing, and provided that Respondents must file with the Commissioner an Answer to the charges of the Order to Show Cause, including a Request for a Hearing, within twenty (20) days of service of the Order to Show Cause upon Respondents.

13. To date, Respondents have failed to provide any written response to the charges contained in Order to Show Cause No. E14-78 within 20 days as provided by N.J.A.C. 11:17D-2.1(d).

I certify that the foregoing statements made by me are true. I am aware that if any of the foregoing statements made by me are willfully false, I am subject to punishment.

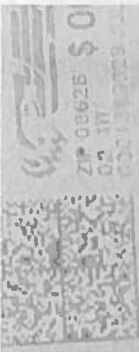
  
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Carl M. Bornmann  
Deputy Attorney General

Dated: 4-1-15

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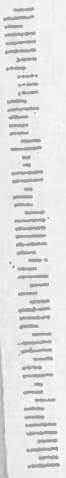
Carl M. Bochmann, DAG

*From*  
**DEPARTMENT OF LAW AND PUBLIC SAFETY**

Richard J. Hughes Justice Complex  
DIVISION OF LAW PO BOX 117 TRENTON, NJ 08625

Delaware  
Baltimore

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BALTIMORE MD  
FEB 18 2009



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**SENDER: COMPLETE THIS SECTION**

- Complete items 1, 2, and 3. Also complete item 4 if Restricted Delivery is desired.
- Print your name and address on the reverse so that we can return the card to you.
- Attach this card to the back of the mailpiece, or on the front if space permits.

## 1. Article Addressed to:

Francis X Gartland  
 Registration No. 6271-050  
 FCI Fort Dix (62761-050)  
 Hartford and Pointville Road  
 Fort Dix, NJ 08640

## 2. Article Number

(Transfer from service label)

7013 0600 0001 4596 7425

PS Form 3811, July 2013

Domestic Return Receipt

**COMPLETE THIS SECTION ON DELIVERY**

## A. Signature

 Agent  
 Addressee  


## B. Received by (Printed Name)

S. W.

## C. Date of Delivery

8/5/14

D. Is delivery address different from Item 1?  YesIf YES, enter delivery address below:  No

## 3. Service Type

- Certified Mail®  Priority Mail Express™  
 Registered  Return Receipt for Merchandise  
 Insured Mail  Collect on Delivery

## 4. Restricted Delivery? (Extra Fee)

 Yes

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**SENDER: COMPLETE THIS SECTION**

- Complete items 1, 2, and 3. Also complete item 4 if Restricted Delivery is desired.
- Print your name and address on the reverse so that we can return the card to you.
- Attach this card to the back of the mailpiece, or on the front if space permits.

1. Article Addressed to:

Federal Hill Risk Management LLC  
c/o Francis X Gartland (62761-050)  
Registration No. 62761-050, FCI Fort Dix  
Hartford and Pointville Road  
Fort Dix, NJ 08640

2. Article Number  
(Transfer from service label)

7013 0600 0001 4596 7418

PS Form 3811, July 2013

Domestic Return Receipt

**COMPLETE ON DELIVERY**

A. Signature

*[Handwritten Signature]*

- Agent  
 Addressee

B. Received by (Printed Name)

S. Watson

C. Date of Delivery

8/5/18

D. Is delivery address different from item 1?  Yes  
If YES, enter delivery address below:  No

3. Service Type

- Certified Mail®  Priority Mail Express™  
 Registered  Return Receipt for Merchandise  
 Insured Mail  Collect on Delivery

4. Restricted Delivery? (Extra Fee)  Yes

**EXHIBIT 4**

**SENDER: COMPLETE THIS SECTION**

- Complete items 1, 2, and 3. Also complete item 4 if Restricted Delivery is checked.
- Print your name and address on the reverse so that we can return the card to you.
- Attach this card to the back of the mailpiece, or on the front if space permits.

1. Article Addressed to:

**Gartland & Company of New Jersey LLC**  
**c/o Francis X Gartland (62761-050)**  
**Registration No. 62761-050, FCI Fort Dix**  
**Hartford and Pointville Road**  
**Fort Dix, NJ 08640**

2. Article Number  
(Transfer from service label)

7013 0600 0001 4596 7401

PS Form 3811, July 2013

**COMPLETE THIS SECTION ON DELIVERY**

A. Signature

X 

Agent

Addressee

B. Received by (Printed Name)

S 

C. Date of Delivery

8/5/14

D. Is delivery address different from item 1?  Yes

If YES, enter delivery address below:  No

3. Service Type

Certified Mail®  Priority Mail Express™

Registered  Return Receipt for Merchandise

Insured Mail  Collect on Delivery

4. Restricted Delivery? (Extra Fee)

Yes

Domestic Return Receipt

FINAL ORDER NO.  
EXHIBIT B

Proceedings by the Commissioner of )  
Banking and Insurance, State of New )  
Jersey, to fine, suspend and/or revoke )  
the insurance producer license of )  
Francis X. Gartland, Ref. No. 8031844, )  
Federal Hill Risk Management LLC, Ref. )  
No. 0092008 and Gartland & Company )  
of New Jersey, Ref. No. 9586075 )

CERTIFICATION OF COSTS  
BY INVESTIGATOR  
THOMAS RITARDI

I, Thomas F. Ritardi, of full age, do of my own personal knowledge make the following statements by way of certification in lieu of affidavit pursuant to R. 1:4-4(b):

1. This certification is submitted in support of the Department of Banking and Insurance application for reimbursement of its costs of investigation and prosecution, in accordance with N.J.S.A. 17:22A-45(c).

2. I am a Supervisor of Investigations employed by the New Jersey Department of Banking and Insurance, Division of Enforcement and Consumer Protection ("Department"). I was the supervisor of Investigator Sheila Young-Golden, the investigator assigned to this within matter, before she was reassigned to the Department's Real Estate Commission.

3. On or about June 8, 2010, Investigator Sheila Young-Golden was given the responsibility for conducting an investigation to determine whether Francis X. Gartland, Federal Hill Risk Management LLC and Gartland & Company of New Jersey

LLC., may have violated certain provisions of the New Jersey Producer Licensing Act of 2001, N.J.S.A. 17:22A-26, et seq., and related insurance regulations.

4. To determine the amount of time that Investigator Sheila Young-Golden spent in the investigation and prosecution of this matter, I reviewed the Department's records and files relative to this matter. On the basis of this review, I have prepared the below schedule of costs:

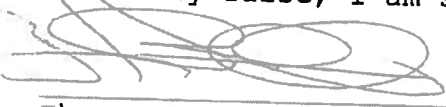
DATE	TIME IN HRS.	PHONE	CASE PREP.	COMMENTS
9/28/10	.15	X		Middlesex County
	.15		X	Criminal Justice (e-mail)
10/22/10	.15	X		" " "
12/8/10	.15		X	" " "
2/24/11	.15	X		Massachusetts DOI
1/5/11	.30		X	Investigation Report
9/4/14	.15		X	Department of Law (email) Johnson, Kelleher and Foley
9/5/14	.15		X	" " " " " "
9/8/14	.15		X	" " " " " "
10/7/14	.15	X		Criminal Justice
10/14/14			X	" " " (e-mail)
<b>TOTAL TIME</b>	<b>2.45</b>	<b>@ \$50.00 per hour</b>		<b>=TOTAL COSTS OF INVESTIGATION - \$137.50</b>

5. As this schedule reflects, the investigative efforts expended by the Department concerning this matter total 2 hours

and 45 minutes. Pursuant to N.J.A.C. 11:1-32.4(b) (20), costs to the Department for the investigation and prosecution for violations of the New Jersey Insurance Producer Licensing Act, N.J.S.A. 17:22A-40, are reimbursable at the rate of \$50.00 per hour, rounded to the nearest quarter hour.

6. I therefore request that the Department's costs of investigation and prosecution be reimbursed in the amount of \$137.50.

I certify that the foregoing statements made by me are true. I am aware that if any of the foregoing statements are willfully false, I am subject to punishment.

  
Thomas F. Ritardi

Dated: November 19, 2014.